# Popular Annual Financial Report

Customer Financial Transparency Report



26161 GORDON ROAD, LAGUNA HILLS, CALIFORNIA

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#### To Our Valued Customers:

#### BOARD OF

**Duane D. Cave**PRESIDENT

Brian S. Probolsky VICE PRESIDENT

**Diane Rifkin**VICE PRESIDENT

Richard S. "Dick" Fiore

**Donald R. Froelich**DIRECTOR

William "Bill" Moorhead DIRECTOR

**Sherry Wanninger** DIRECTOR

Moulton Niguel Water District is committed to open and transparent financial reporting.

To deliver on that commitment, we are pleased to share our 2024 Popular Annual Financial Report. This report provides our customers and the general public with a brief and more accessible summary of our Annual Comprehensive Financial Report for the fiscal year ended June 30, 2024.

For all of our financial reports, Moulton Niguel follows Generally Accepted Accounting Principles (GAAP), which are the gold standard for excellence in financial reporting. It's just one of the reasons why Moulton Niguel continues to maintain the highest-possible AAA credit rating from two of the world's leading credit rating agencies.

If you are looking for more detailed information about the District's finances, please check out our 2024 Annual Comprehensive Financial Report, which is available online at mnwd.com/finance.

On behalf of the Moulton Niguel Board of Directors, staff and management team, we are honored to serve as your safe and reliable water service provider.

Sincerely,

JOONE KIM-LOPEZ

CEO & General Manager, Moulton Niguel Water District



# **MEET OUR TEAM**

#### **BOARD OF DIRECTORS**



**Duane D. Cave** President



**Brian S. Probolsky** Vice President



**Diane Rifkin** Vice President



Richard S. "Dick" Fiore
Director



**Donald R. Froelich**Director



William "Bill" Moorhead Director



**Sherry Wanninger**Director

#### **EXECUTIVE MANAGEMENT**



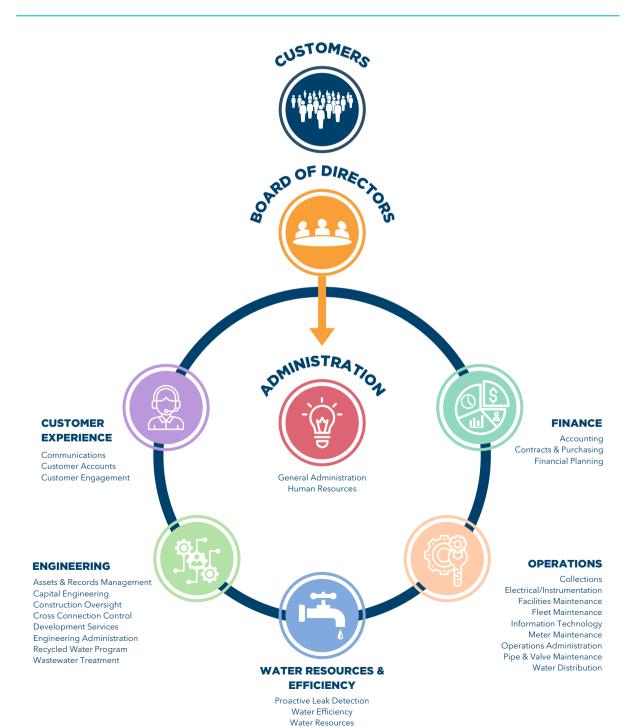
**Joone Kim-Lopez** General Manager & Chief Executive Officer

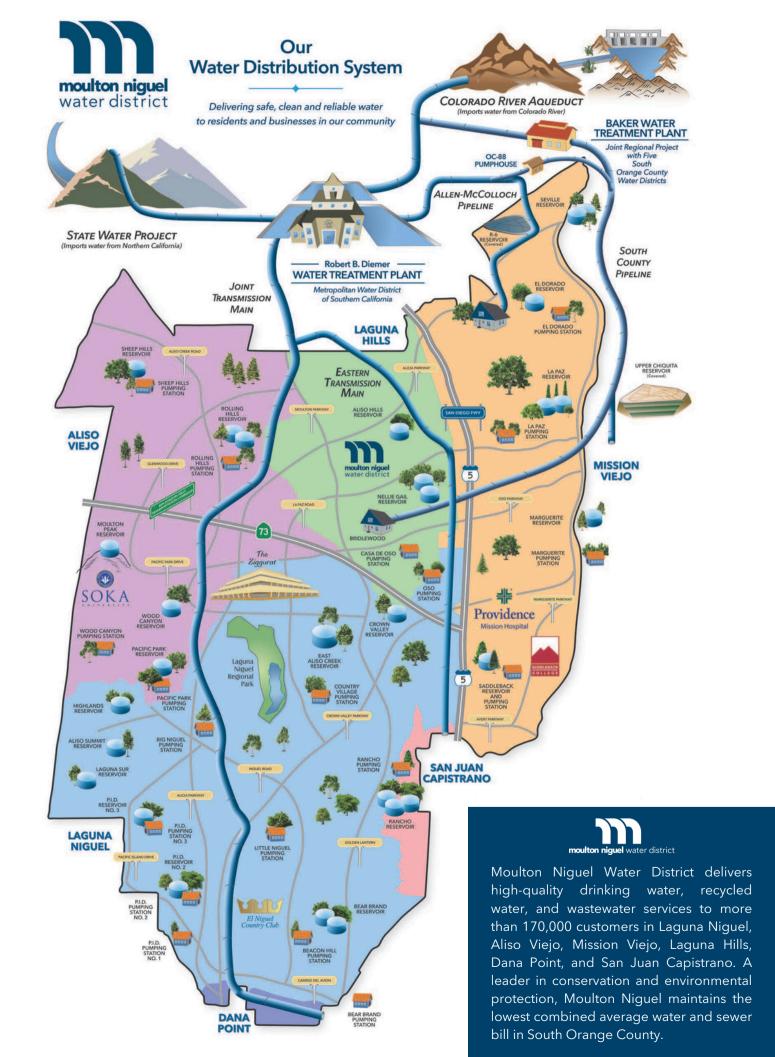


**Matt Collings** Assistant General Manager



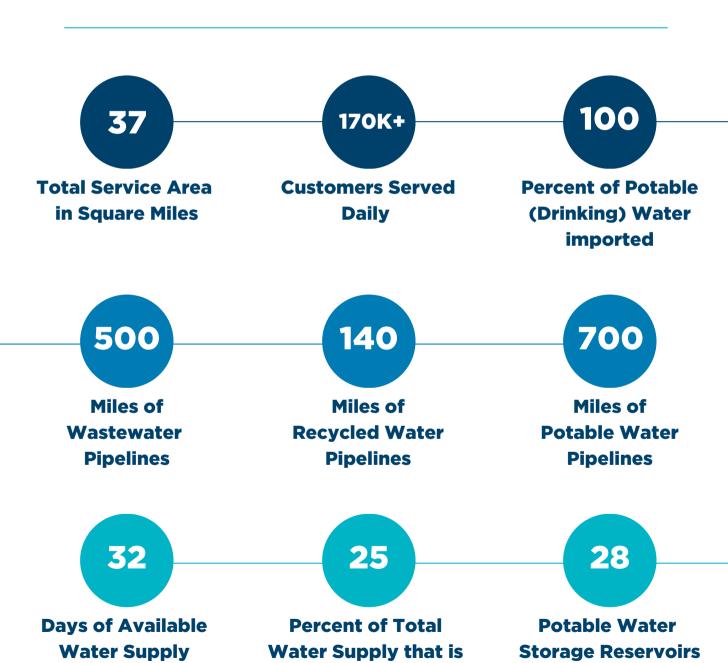
# **ORGANIZATIONAL CHART**







# **DISTRICT BY THE NUMBERS**



**Recycled Water** 

**Storage** 



## STRATEGIC PLAN

Every year, the Moulton Niguel Board of Directors, General Manager, and staff conduct an annual strategic planning session to identify the District's key goals, objectives, and priorities for the upcoming fiscal year.

Key goals focus on five (5) areas: Fiscal Responsibility, Operational Optimization, Community and Government Relations, Unified Workforce, and Secure and Reliable Service.





## **PROJECT HIGHLIGHTS**

The District maintains more than \$2 billion worth of water and wastewater infrastructure assets. To help manage these assets and assist with capital planning, the District recently completed implementation of an advanced asset management system. The development of the Capital Improvement Program is an ongoing and iterative process. As part of the budget process, staff conducts workshops to develop a risk-based prioritization of capital projects for the next ten years utilizing advanced data tools. Key project highlights from Fiscal Year 2023-24 include:



#### **Advanced Water Treatment Filter Retrofit**

The Regional Treatment Plant and its Advanced Wastewater Treatment system helps us meet our recycled water demands, producing nearly 85 percent of our recycled water. The Advanced Water Treatment Filter Retrofit project upgraded the existing tertiary treatment system with a modern cloth-media disk filter system that enhances reliability and resiliency. Key elements of the project included installing disc filters, piping, valves, and associated electrical and controls. The project was completed in July 2024, and received the Excellence in Innovation & Resiliency Award from the California Association of Sanitation Agencies. The District spent approximately \$3,800,000 on this project during the fiscal year and approximately \$4,400,000 since project inception.



#### **Crown Valley Pipeline Replacements**

The Crown Valley Pipeline Replacements Project, currently in progress, is upgrading essential water and sewer infrastructure located beneath Crown Valley Parkway within the cities of Laguna Niguel and Dana Point. Key elements of the project include replacing approximately two miles of an existing sewer force main and water transmission main, as well as relocating and reconstructing a master meter facility that draws water from a regional supply pipeline. The project is on schedule to be completed by the Spring of 2025 and will help to ensure continued safe and reliable water and wastewater services for the District's customers for many years to come. The District spent approximately \$1,000,000 on this project during the fiscal year and approximately \$1,400,000 since project inception. The District anticipates an additional \$4,100,00 to be spent on this project through completion in 2025.



## **PROJECT HIGHLIGHTS**



#### **Helicopter Hydrant**

The District recently installed pipeline infrastructure to provide water service to a helicopter hydrant, a water source where firefighting helicopters can efficiently refill their onboard water tanks without having to land. The project established a reliable water source adjacent to wildland areas that border the cities of Aliso Viejo, Laguna Niguel, and Laguna Beach. Through a connection to the District's water system, the facility allows for a steady supply of firefighting water. The project was a collaboration between the District, Orange County Fire Authority, County of Orange, City of Aliso Viejo, and the Aliso Viejo Community Association. By dramatically decreasing turnaround times between water drops, the helicopter hydrant system is a gamechanger in emergency response for our community. The District spent approximately \$200,000 on this project during the fiscal year.

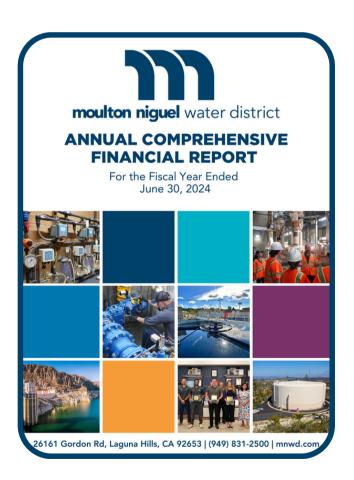


#### **Plant 3A Subsidence Mitigation**

The District's Plant 3A facility treats wastewater in the northeast portion of the District's service area. The facility was built in the late 1980s. Over the last 35 years, the ground surface has settled in some areas, resulting in stress on buried infrastructure. Completed in May 2024, the Subsidence Mitigation project recompacted the soil in the settled areas, replaced buried pipelines, installed new pavement, and improved drainage throughout the facility. These improvements will safeguard against future settlement and ensure continued reliable wastewater treatment at this facility. The District spent approximately \$2,600,000 on this project during the fiscal year and approximately \$5,300,000 since project inception.



## FINANCIAL PERFORMANCE

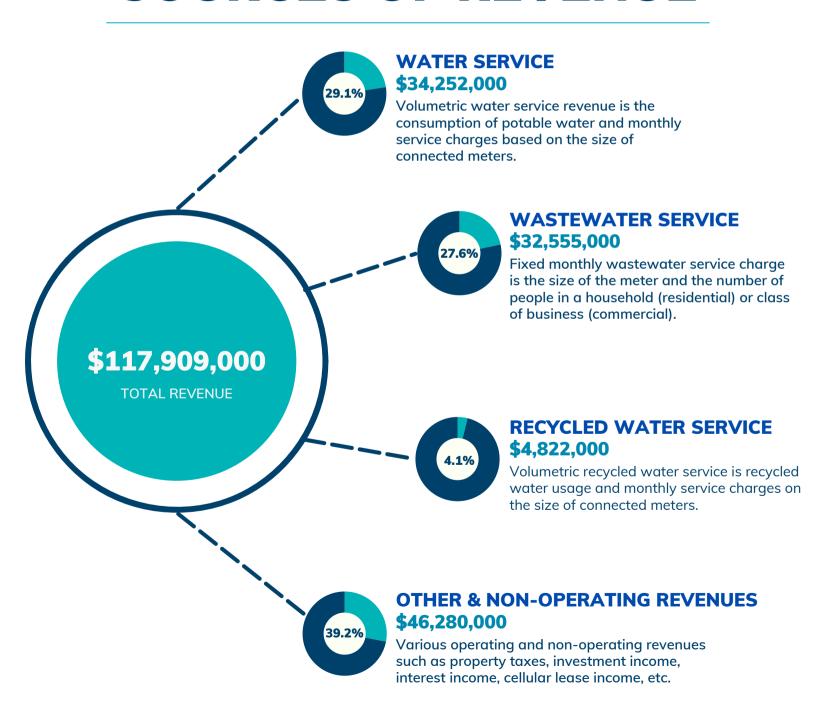


All financial information and data are based on the District's Annual Comprehensive Financial Report Fiscal Year Ended
June 30, 2024.

www.mnwd.com/finance

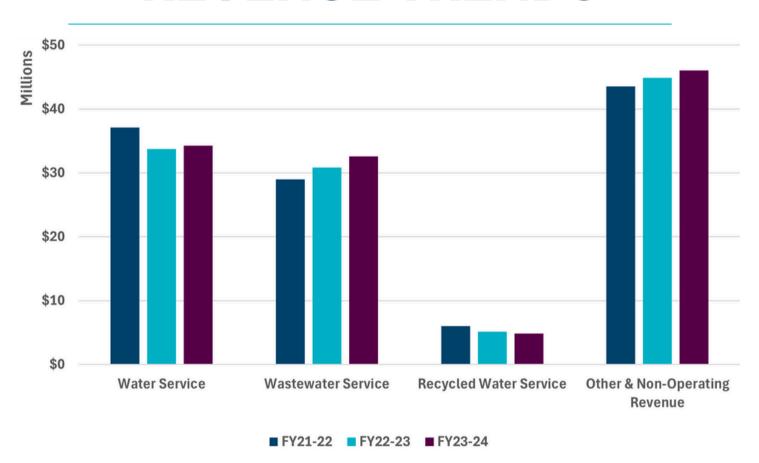


## **SOURCES OF REVENUE**





## **REVENUE TRENDS**



In comparison to the prior fiscal year, water service revenues increased \$0.5 million (1.6%), and wastewater service revenues increased by \$1.7 million (5.5%). Both revenue increases are due to scheduled rate increases. Recycled water service revenues decreased by \$0.3 million (6.3%) over the prior fiscal year due to decreased consumption. In the winter months of the fiscal year, our service area received heavy rainfall, reducing the need for recycled water.

Other and non-operating revenues increased by \$1.4 million (3.2%). This increase was primarily due to an increase in investment income of \$3.4 million (104.4%). Compared to the prior fiscal year, the District had lower unrealized losses on investments. Property tax revenue increased by \$1.2 million (3.4%). The increases were offset by \$2.8 million (74.8%) decrease in intergovernmental revenue due to timing of grant-funded capital projects.



# **OPERATING EXPENSES**

#### **WATER SUPPLY**

Expenses related to the purchase of imported water conveyed from the Colorado River or Sacramento Bay Delta.

\$30,893,000 | 27.2%

#### **WATER EFFICIENCY**

Expenses to support customers' efficient use of water, meet conservation goals/ policies and develop new sources of supply to meet District water reliability objectives.

\$4,201,000 | 3.7%

\$113,583,000 TOTAL OPERATING EXPENSES

#### **WASTEWATER TREATMENT**

Operating expenses related to the treatment of wastewater and conversion to recycled water.

\$19,416,000 | 17.1%

### GENERAL OPERATIONS & MAINTENANCE

Expenses related to supporting the day-to-day management and staffing of the District to provide reliable water and wastewater services.

\$31,550,000 | 27.8%

#### **UTILITIES**

Electric, natural gas, and water expenses related to operating facilities, etc.

\$3,025,000 | 2.7%

#### **AMORTIZATION & DEPRECIATION**

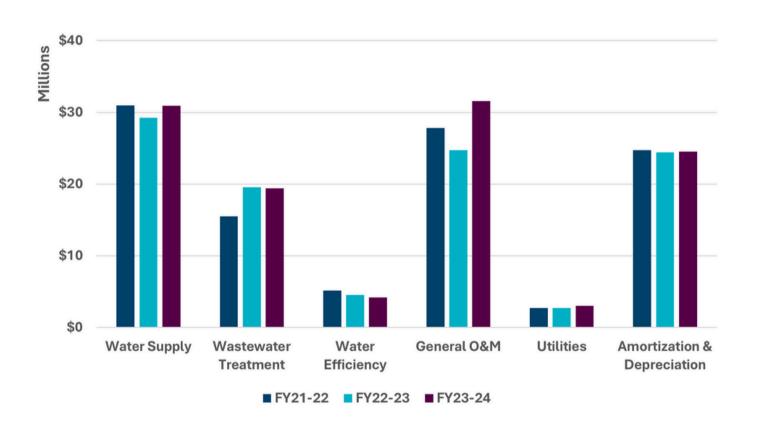
Accounting practice of spreading the cost of an asset over its useful life and expensing of fixed assets over its useful life.

This is a non-cash expenditure.

\$24,498,000 | 21.5%



## **OPERATING EXPENSES TRENDS**



Water supply purchases increased by \$1.5 million (5.6%), primarily due to increased cost per acre foot of water purchased. General operations and maintenance expenses increased \$6.4 million (22.0%) from the previous fiscal year. The primary increase of general operations and maintenance expense (\$4.8 million) is due to changes in actuarial assumptions and investment returns associated with the net pension liability. The balance of the increase is a result of inflationary impacts on materials and equipment, among other factors.

Wastewater treatment, water efficiency, utilities, amortization, and depreciation were relatively consistent with the prior fiscal years.



## **LONG TERM DEBT**

The District utilizes long-term debt to fund approved and budgeted capital expenditures. Like a personal credit score, public agencies receive ratings to determine debt risk and fiscal stability. Credit rating agencies, Fitch Ratings and S&P Global Ratings, have assigned Moulton Niguel a AAA rating, the highest possible credit rating, due to its affordable rates, healthy financial profile, and successful long-term planning to secure a diversified and reliable water supply for its customers. The AAA rating lowers financing costs for major infrastructure projects and saves our customers money.



Proceeds from the issuance were used to refinance the 2009 "Build America Bonds" which were originally issued to construct the Baker Water Treatment Plant, Upper Chiquita Reservoir, Emergency Interconnection with the Orange County groundwater basin and additional projects that provide greater water system reliability for the distribution of potable and recycled water. By refinancing, the District saved approximately \$11.0 Million.



\$59,830,000 CERTIFICATES OF PARTICIPATION:



\$54,695,00 CERTIFICATES OF PARTICIPATION:

Proceeds from the Certificates were used for the replacement and upgrade of the District's reservoir management systems, pump stations, lift stations, pipeline improvements, and other infrastructure. Due to the historiclly low interest rates, District staff advanced a planned future issuance, which ultimately reduced total issuance costs by \$14 million compared to if the certificates were issued when originally planned.

\$163,130,000
TOTAL OUTSANDING REVENUE BONDS/
CERTIFICATES OF PARTICIPATION

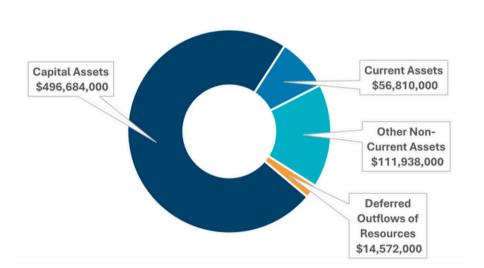


# FitchRatings S&P Global



# **NET POSITION**

#### ASSETS & DEFERRED OUTFLOWS: \$680,004,000



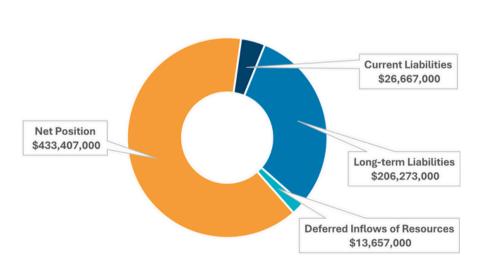
<u>Current Assets:</u> Includes cash and cash equivalents, short-term investments, receivables, inventory, prepaid items, short-term leases receivable and other liquid assets that can be readily convertible to cash.

<u>Capital Assets:</u> Includes land, buildings, water and wastewater systems, capacity rights, equipment, automobiles, software and information technology infrastructure.

Other Non-Current Assets: Includes investments, regulated assets, loans and long-term leases receivable.

<u>Deferred Outflow of Resources:</u> Resources consumed by the District that are used in a future period.

#### **LIABILITIES & DEFERRED INFLOWS: \$246,597,000**



<u>Current Liabilities:</u> Present obligations and payments due, including debt service payments, amounts owed to vendors, and payments due for payroll and employee benefits. Also includes the current portion of lease and subscription liabilities.

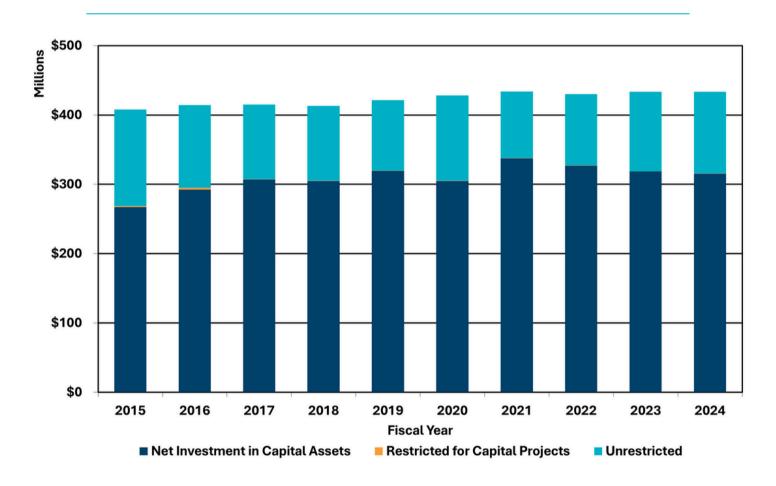
Long-Term Liabilities: Long-term financial obligations including payments for bonds, certificates of participation, and employee retirement benefits. Also includes the long-term portion of lease and subscription liabilities.

<u>Deferred Inflow of Resources:</u> Resources acquired by the District that are used in a future period.

#### **NET POSITION:** \$433,407,000



## **NET POSITION TRENDS**



The District's total ending net position at June 30, 2024 was \$433.4 million, relatively unchanged from the prior fiscal year. The balance in net investment in capital assets decreased by \$3.2 million (1.0%), primarily due to increased capital-related liabilities in accounts payable. Unrestricted net position increased \$3.2 million (2.8%) from the prior year. This was due to the decrease in net investment in capital assets of \$3.2 million and capital contributions of \$1.5 million, offset by the net loss of \$1.5 million. Restricted net position ended the fiscal year at \$0.2 million, and was relatively consistent with the prior fiscal year.



## **CONTACT INFORMATION**



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www.mnwd.com

