# COMPREHENSIVE ANNUAL FINANCIAL REPORT



## Moulton Niguel Water Leading the Way in Service

For Fiscal Year Ended June 30, 2013



**Comprehensive Annual Financial Report** 

Fiscal Year Ended June 30, 2013

27500 La Paz Road Laguna Niguel, CA 92677 www.mnwd.com (This page intentionally left blank)

Comprehensive Annual Financial Report

Fiscal Year Ended June 30, 2013

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November 8, 2013

Members of the Board of Directors Moulton Niguel Water District

We are pleased to present the Moulton Niguel Water District's ("District") Comprehensive Annual Financial Report ("CAFR") for the fiscal year ending June 30, 2013. This report was prepared by the Controller in conformity with generally accepted accounting principles ("GAAP") and audited in accordance with generally accepted auditing standards by a firm of certified public accountants.

The CAFR provides an assessment of the District's financial condition, informs readers about District services, provides information about capital improvement projects, discusses current issues, and provides financial and demographic trend information. Responsibility for both the accuracy of the data presented and the completeness and fairness of the presentation, including all disclosures, rests with the District. We believe the information and data, as presented, is accurate in all material respects and it is presented in a manner that provides a fair representation of the financial position and results of operations of the District. Included are all disclosures we believe necessary to enhance your understanding of the financial condition of the District.

The District's financial statements have been audited by Mayer Hoffman McCann P.C., a firm of certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the District for the fiscal year ending June 30, 2013, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified ("clean") opinion that the District's financial statements for the fiscal year ending June 30, 2013, were fairly presented in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

The Management Discussion & Analysis ("MD&A") includes a narrative introduction, overview, and analysis to provide a better understanding of the accompanying financial statements. The MD&A immediately follows this section.

## Profile of Moulton Niguel Water District

Authority, Services, and Customers

The District was formed on November 16, 1960 under the provisions of the California Water District Law, Division 13, of the Water Code of the State of California, commencing with Section 34000. The District was formed for the purposes of providing a water supply to the Moulton Niguel service area. In 1963, the California Water District Act was amended, allowing California water districts to provide sewer and water reclamation services. On July 1, 1964, the District began operation and management of sewer services previously provided by Orange County

Sanitation District No. 12. The District is authorized to acquire, control, store, treat, reclaim, recapture, and salvage any water (including sewage) for the beneficial use of the District and its inhabitants. The District's water and sewer customers include retail customers (e.g. residential and commercial) located in incorporated areas within the District's service area.

The District is also authorized to levy and collect taxes; to fix, revise, and collect rates or other charges for the delivery of water and collection of sewer, use of facilities or property, or provisions for service. The District may also issue bonds, borrow money, and incur indebtedness.

## Governance

The District is a Special Water District established in November 1960, under provisions of the California Water District Law. It is governed by a seven-member Board of Directors who are publicly elected by registered voters within the District's service area for staggered four-year terms. Each Director represents a geographical division based upon comparable populations, which is determined by the District and approved by the Registrar of Voters.

Policy-making and legislative authority are vested with the Board of Directors. The Board of Directors has the authority to set rates and charges for water, recycled water, and sewer services. The Board of Directors is responsible for, among other things, adopting resolutions, adopting the budget, appointing committees, and hiring the General Manager. The General Manager is responsible for carrying out the policies of the Board of Directors, for overseeing the day-to-day operations of the District, and for appointing the heads of the various divisions (e.g. Finance and Engineering & Operations).

The District's vision is to "Lead the way, work together, and provide excellence in service". The District is a community oriented agency dedicated to serving its customers and the environment with reliable, economical, high quality water and sewer service. It achieves its mission by providing a high level of customer value and satisfaction, attracting, developing, and retaining a progressive and skillful workforce, promoting a safe work environment, and utilizing its resources wisely. The Board of Directors has adopted strategic goals and encourages a set of values and behaviors that promotes and supports the District's vision and mission.

## Service Area

The District's service area, located in South Orange County, California, encompasses approximately 37 square miles and includes the cities of Laguna Niguel, Aliso Viejo, Laguna Hills, Mission Viejo, and Dana Point. The combined population of the cities' is approximately 239,000. The District serves approximately 71% or 168,000 of this population. The District has 54,792 water accounts and 50,741 sewer accounts. Elevation within the District ranges from 230 to 904 feet above sea level. Climate is typical of the coastal plains of southern California, with temperatures mild and relatively uniform. The assessed net taxable valuation of the District has grown to \$28.5 billion as of June 30, 2013.

## Water Supply and Services

The District imports all of its domestic water from the Metropolitan Water District of Southern California ("MET") through its member agency, the Municipal Water District of Orange County ("MWDOC"), a wholesale importer of water from MET. The District is a member agency of MWDOC and, as such, is entitled to receive water from available sources of MET. MET's sources of water primarily include water imported from the Colorado River and from the State Water

## Members of the Board of Directors for Moulton Niguel Water District November 8, 2013

Project. All District water is treated at the Diemer Filtration Plant in Yorba Linda, California and delivered through three major transmission facilities, the South County Pipeline ("SCP"), East Orange County Feeder #2 ("EOCF#2"), and the Allen-McColloch Pipeline ("AMP").

California has experienced drier than normal seasons for many years for both rainfall and snow pack. In addition, court rulings to protect fish in the Delta region of northern California have decreased water supplies from the State Water Project system. As a result of these factors, reservoir levels throughout the southwest continue to be low. The District has undertaken significant efforts to reduce dependence on imported water supplies. More than 20% of the District's total water demand is met by recycled water. The District has implemented several water-use efficiency programs, most notably the Water Budget-Based Rate Structure and a water savings rebate program. The District continues to review various alternative local water supplies to identify additional opportunities to reduce dependence on imported water.

The District operates and maintains over 700 miles of domestic water distribution pipelines. In addition, the District has 26 steel and 2 pre-stressed concrete operational storage reservoirs for a total potable water storage capacity within the District of approximately 70 million gallons. The District owns capacity in several adjoining water agencies' reservoirs and pipelines, such as El Toro Water District R-6 reservoir, the Santa Margarita Water District Upper Chiquita Reservoir, the Joint Transmission Main (a joint powers agreement between the District and other water agencies), Eastern Transmission Main jointly owned by the District and the City of San Juan Capistrano, the South County Pipeline which conveys water from the AMP to several south county water agencies, and the Irvine Ranch Interconnection jointly owned with Irvine Ranch Water District. The District also operates 30 pump stations to pump water from lower pressure zones to the higher pressure zones and 20 pressure reducing stations and flow control facilities to convey water from high to low zones.

## Sewer Services

The District maintains approximately 540 miles of sewer pipelines. The District's sewer system has 19 lift stations that pump sewer over the ridge lines to the various treatment plants for disposal or recycling. The District participates in the South Orange County Wastewater Authority ("SOCWA"), a joint powers agency comprised of ten governmental agencies, which owns and operates four regional treatment plants and two ocean outfalls. The District's cost to maintain SOCWA is slightly less than 50% of the operations and maintenance ("O&M") costs and a prorate share of the capital costs based on the type of project.

## **Recycled Water Supply and Services**

It is the policy of the District to promote the use of recycled water to provide for the conservation and reuse of all water resources and to utilize this resource for any approved purpose to the maximum extent possible under the laws of the State of California. The District has constructed approximately 150 miles of recycled water distribution pipelines with five pre-stressed concrete and six steel storage reservoirs to service the recycled water system. In addition, it owns capacity rights in the Upper Oso recycled water reservoir owned by Santa Margarita Water District. The District operates 13 recycled-water pump stations. The District has 2 Advanced Wastewater Treatment ("AWT") facilities providing recycled water to landscaped areas in the District. The projected annual demand of the recycled water system will be approximately 6,500 acre feet per year over the next few years.

## Factors Affecting Financial Conditions

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment within which the District operates.

## Local Economy

The District is located in South Orange County, where the current economic environment and local indicators point to slightly more stability. Many other areas of California are more negatively impacted by the current recessionary environment. There are four major land uses in the District: (1) residential (single-family and multiple-family); (2) commercial (retail and light industrial); (3) schools; and (4) recreation areas (parks, golf courses, etc.). Residential development is the predominant land use throughout the District. The highest concentration of commercial use is in the City of Mission Viejo, which includes the Shops at Mission Viejo, an affluent shopping mall and in the City of Aliso Viejo, which includes the Pacific Park Business Center. The highest concentration of schools (students) is in the cities of Mission Viejo and Aliso Viejo, which includes Mission Viejo High School, Capistrano Valley High School, Saddleback Community College, Aliso-Niguel High School, and Soka University. The highest concentration of recreation areas is in Laguna Niguel and Aliso Viejo, where each has a golf course and numerous community parks. Future growth will primarily occur on a redevelopment basis of existing property and land.

## Budget Process

The Board of Directors biennially adopts an operating budget prior to the new fiscal year commencing on July 1<sup>st</sup>. On the alternate year, the Board reviews the adopted two-year budget and amends it as necessary. On an annual basis, the Board adopts a capital budget. The development of the biennial operating budget and the annual capital budget are guided by the Ten-Year Cash Flow and the Ten-year Capital Improvement Program. The operating and capital budgets serve as the foundation for the District's financial planning and control of District operations and accountability for the District's enterprise functions. The District reports its water, sewer, and recycled services in a single enterprise fund. On a quarterly basis, a budget comparison report is submitted to the Board of Directors to provide a year-to-date comparison of the revenues and expenditures against the adopted budget.

## Ten-Year Cash Flow

The District's financial plan includes a ten-year cash flow model, which was recently updated and presented to the Board. This financial model allows the District to run various scenarios to help plan for Capital Improvement Project funding options, Debt Service coverage requirements, and determining future rate adjustments to help insure that the District is covering the full cost of operations and maintenance.

## Long-term financial planning

The District's financial plan includes the establishment of reserve funds in accordance with the District's Reserve Policy. Reserve funds are set aside to ensure the continued orderly operation of the District's water and sewer systems, the highest level of services to its customers, and the continued stability of the District's rate structure.

## Members of the Board of Directors for Moulton Niguel Water District November 8, 2013

The District uses various planning documents, i.e. Urban Water Management Plan, the Long Range Plan, and the Ten-Year Cash Flow, to forecast the District's needs for water use and demand, capital improvement projects, water supply reliability projects, and replacement and refurbishment projects. The District is currently developing a Long Range Water Resources Plan to identify long-term water supply reliability projects. The District established a water supply reliability fund to participate in projects to ensure continued water supply to customers in the District for planned water supply shutdowns and emergencies. MET has established a policy that its member agencies should be capable of meeting demand requirements during a seven-day shutdown of MET's treatment and/or imported water supply system at any time of the year. In addition, the District has adopted a resolution to develop adequate capacity and supply sources to sustain average potable water demands for at least a 31-day supply outage assuming a reasonable factor for demand curtailment. The 31-day capacity protects against a major outage of MET's Diemer Water Filtration Plant or a reduction in available MET supplies.

#### Debt Issuances and Credit Rating

The District refunded the remaining portion of the 93 Certificates of Participation ("COP") to take advantage of lower interest rates. Due to the District's affluent service area, strong financial performance with good debt service coverage, very strong liquidity position, and a very manageable capital improvements plan, the District received a 'AAA Stable' rating in May 2010 from both Fitch Ratings and Standard & Poor's rating agencies for all of its COP issuances. On October 31, 2012, Fitch Ratings reaffirmed the District's 'AAA' rating.

#### Internal Controls

Management of the District has established a comprehensive internal control framework that is designed both to protect the District's assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the District's financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh their benefits, the District's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. The most recent audits have not uncovered any weaknesses in internal controls that would cause concern. However, recommendations for improvement are always welcome and are implemented when feasible.

#### Major Initiatives

#### Water, Sewer and Recycled Water Operations

On July 1, 2011, the District implemented a new rate structure called the Water Budget Based Rate Structure ("WBBRS"). Challenged with limited water resources in our region, this new rate structure encourages water use efficiency by providing each customer with a personalized amount of water – a water budget – designed to meet their specific water needs for indoor and/or outdoor use. Businesses use water in a different manner from homes, so their budgets are calculated based on a three-year rolling average of each commercial customer's monthly use. Additional information regarding the factors that contribute to the WBBRS methodology can be found on the District's website at www.mnwd.com.

A comprehensive review of the District's rate structure over the past year continues to support the benefits of the budget-based rate structure, of which the primary benefit is the understanding of efficient water use by the District's customers. Other benefits include:

## Members of the Board of Directors for Moulton Niguel Water District November 8, 2013

- A tool to manage future water supply challenges by managing water consumption through the rate structure
- Targeted water-use efficiency education and outreach programs to those customers that struggle with efficient water use
- Implementation of water-saving rebate device programs

Faced with increasing wholesale water costs, water supply reliability objectives, and on-going infrastructure repair and replacements costs, the District has initiated an in-depth review of the District's rates. The first phase of this review begins with an update of the Cost of Service analysis that was last updated five years ago. Upon completion of the analysis, the District will review its current rate program to review any needs for future adjustments to ensure the necessary recovery of all costs.

The District has begun an Enterprise Resources Planning ("ERP") project. This project is a software replacement of the District's core business applications. The financial, human resources/payroll, and utility billing software are being replaced with a new Oracle – JD Edwards software. Through this replacement, the District will gain a more reliable software that will be able to meet the District's current and future needs. The financial applications have been installed. The Human Resources/Payroll applications are scheduled to be installed by January 2013, and the Utility Billing applications are scheduled to be installed by May 2014.

The District has begun a long range financial planning process. The long range financial plan is a pro-active financial management approach to ensure the District has resources available to meet its current and future needs. The long range financial plan utilizes a ten-year cash flow model that incorporates the District's reserve policies, debt policies and ratios, water demand needs, water rates, capital improvement program, and operating budget. The long range financial plan will allow the District to project when resources are needed and to also identify potential options for responding to resource needs.

As agencies throughout the state investigate various alternatives to improve current and future water supplies, the District has been an active participant in several projects to review potential local water supply alternatives. The District continues to participate in regional efforts to determine the feasibility, both technically and fiscally, of ocean desalination in Dana Point and Huntington Beach. The San Juan Basin Authority ("SJBA"), of which the District is a member, is the governing body responsible for the operation of the San Juan groundwater basin. The SJBA is finalizing a groundwater management plan that has identified management alternatives to maximize the availability of the existing impaired groundwater sources, as well as the potential for increasing recharge into the basin. The objective of all of these various regional water supply projects is to identify potential local water resources to minimize the dependence on imported water. The District is developing a Long Range Water Resources Plan ("LRWRP") as an adaptive management plan and decision tool in developing appropriate levels of water reliability projects to meet the needs of the District's customers. The LRWRP is expected to be completed in the spring of 2014 and serve as a guide in developing and updating future water resource policies and supporting the District's involvement in local supply opportunities.

## Awards and Acknowledgements

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to Moulton Niguel Water District for its comprehensive annual financial report for the fiscal year ended June 30, 2013. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

Respectfully submitted,

Joone Lopez General Manager

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Government Finance Officers Association

## Certificate of Achievement for Excellence in Financial Reporting

Presented to

## Moulton Nigel Water District California

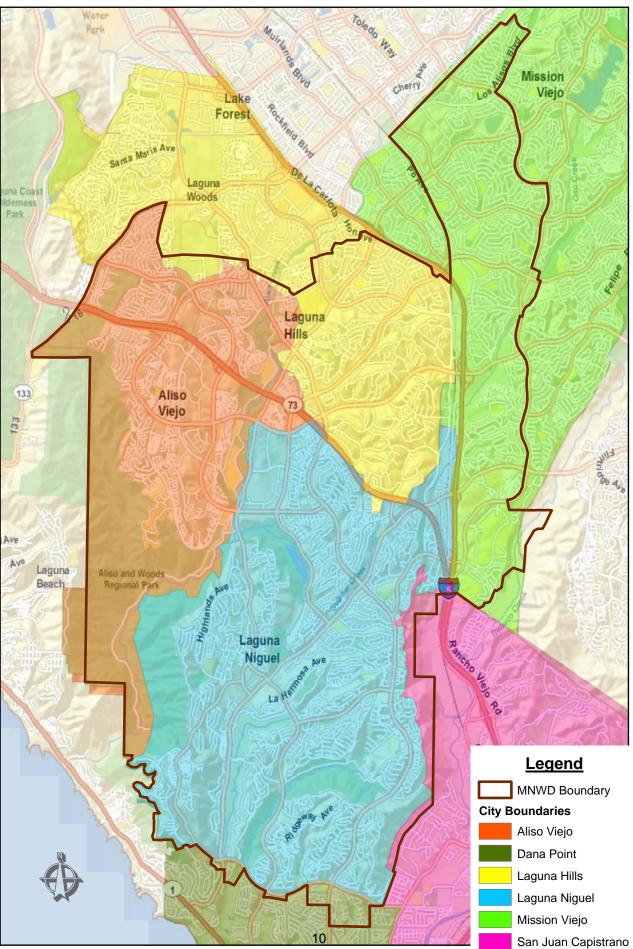
For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2012

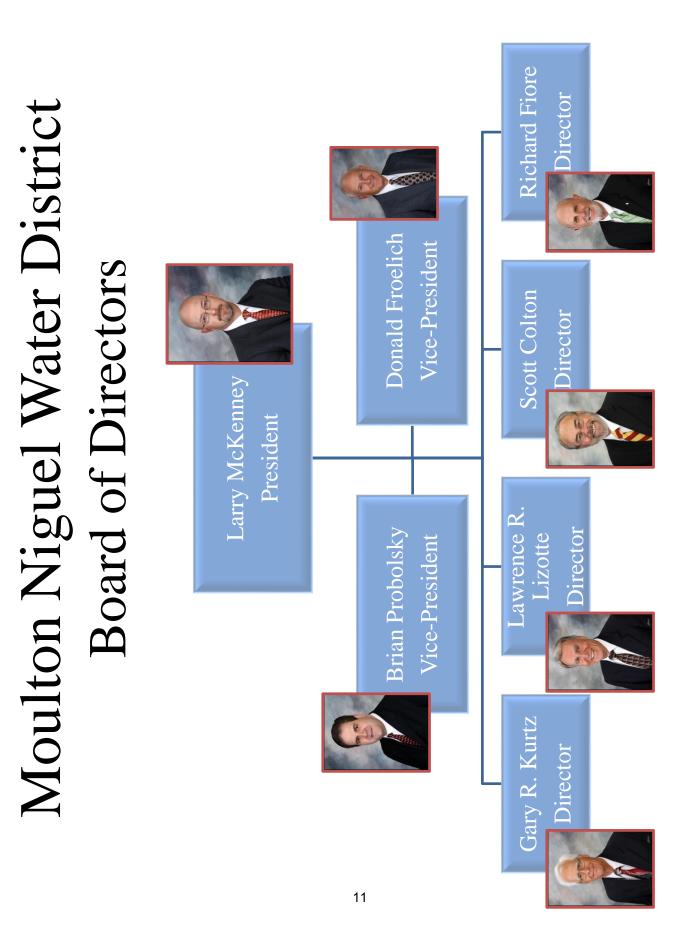
Executive Director/CEO

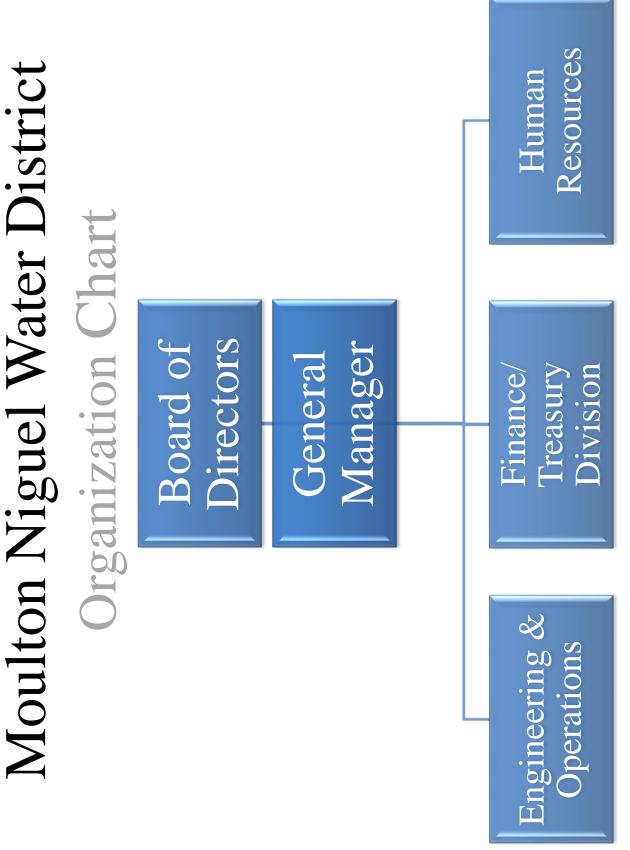


## **MNWD Boundary Map w/ Cities Served**



Map Prepared By: Janice Cyprian 09/30/2009







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Board of Directors Moulton Niguel Water District Laguna Niguel, California

## **Independent Auditor's Report**

## **Report on the Financial Statements**

We have audited the accompanying financial statements of Moulton Niguel Water District ("District"), as of and for the year ended June 30, 2013, and the related notes to the financial statements, which comprise the District's basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors Moulton Niguel Water District

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Moulton Niguel Water District, as of June 30, 2013, and the changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Emphasis of Other Matters**

As described further in notes 1 and 15 to the financial statements, the accompanying financial statements reflect certain changes in the reporting of deferred inflows and outflows, net position and certain items previously reported as assets and liabilities due to the implementation of Governmental Accounting Standards Board ("GASB") Statements Nos. 63 and 65. The financial statements for the year ended June 30, 2013 reflect a prior period adjustment as described further in note 15 to the financial statements related to implementation of the new standards. Our opinion is not modified with respect to these matters.

## Report on Summarized Comparative Information

We have previously audited the Moulton Niguel Water District's 2012 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 11, 2012. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2012, is consistent, in all material respects, with the audited financial statements from which it has been derived.

## **Other Matters**

## Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the *management's discussion* be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information or provide any assurance.

Board of Directors Moulton Niguel Water District

## Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Moulton Niguel Water District's basic financial statements. The supplemental information, the introductory section and the statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements. The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole. The *introductory section* and the statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 8, 2013 on our consideration of the Moulton Niguel Water District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Moulton Niguel Water District's internal control over financial reporting and compliance.

Mayer Hoffman McCann P.C.

Irvine, California November 8, 2013 (This page intentionally left blank)

## FINANCIAL HIGHLIGHTS

Moulton Niguel Water District ("District") receives its drinking water from the Municipal Water District of Orange County ("MWDOC"), which serves as a wholesaler for the Metropolitan Water District of Southern California ("MET"). MET imports its water from northern California and the Colorado River. The State of California has endured drought conditions for several years and as a result, supplies are depleting in MET's water reservoirs. Meeting demands and securing supplies for the District's residents has increased the cost of water

The major financial highlights for the current fiscal year are provided below:

- Net position increased \$8.1 million or 2% from prior year.
- During the year, approximately \$13.3 million was invested in water and sewer infrastructure.
- Total net income including capital contributions was \$8.1 million, which included all operating and non-operating revenues and expenditures.
- Operating expenses were \$17.4 million greater than operating revenues, resulting in an operating loss.

## OVERVIEW OF THE FINANCIAL STATEMENTS

The District's financial statements are in conformity with Generally Accepted Accounting Principles ("GAAP") and include the Statement of Net Position, the Statement of Revenues, Expenses and Changes in Net Position, and the Statement of Cash Flows. Readers should evaluate the financial statements with the accompanying Notes. The Notes to the Financial Statements are an integral part of the financial statements and provide useful explanations and detailed information on the financial statements. Management's Discussion and Analysis precedes the financial statements to provide required supplementary information to the financial statements.

## REQUIRED FINANCIAL STATEMENTS

The *Statement of Net Position* states the financial position of the District at June 30, 2013. This statement includes the District's assets, deferred outflow of resources and liabilities, with the difference between the two reported as net position. The list of assets and liabilities are in order of their liquidity. Therefore, assets readily convertible to cash, such as cash and investments, appear first.

The *Statement of Revenues, Expenses and Changes in Net Position* accounts for the annual results of operations. This statement shows the current year's revenue, expenses, capital contributions, and also calculates the change in net position. The sum of the prior year's net position balance and the current year's change in net position equals the ending net position balance. The same ending net position balance appears on the *Statement of Net Position*. Over time, changes in net position serve as a key indicator of the District's financial position.

Both the *Statement of Net Position* and the *Statement of Revenues, Expenses and Changes in Net Position* are shown using the accrual basis of accounting. This means revenues are recorded when earned and expenses are recorded when incurred regardless of the timing of cash receipts and payments.

By contrast, the *Statement of Cash Flows* presents information on changes in cash and cash equivalents during the year. The statement categorizes changes by operating activities, non-capital financing activities, capital and related financing activities and investing activities. From this statement the reader can obtain information on the sources and uses of the District's cash.

## DISTRICT FINANCIAL ANALYSIS

The Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position report information about the District's balance sheet activities. Measuring the change in the District's net position, the difference between assets, deferred outflow of resources and liabilities, is one way to measure financial health or financial position.

## **Statement of Net Position**

Our analysis begins with the District's Statement of Net Position as presented below:

| Condensed Statement of Net Position |                    |                  |                 |               |
|-------------------------------------|--------------------|------------------|-----------------|---------------|
|                                     | (in thous          | sands)           |                 |               |
|                                     | Fiscal Year        | Fiscal Year      | Dollar          | Percent       |
|                                     | <u>2013</u>        | <u>2012</u>      | <u>Change</u>   | <u>Change</u> |
| Current and noncurrent              |                    |                  |                 |               |
| assets                              | \$180,076          | \$178,971        | \$ 1,105        | 0.62 %        |
| Capital assets, net                 | 371,840            | 373,802          | (1,962)         | (0.52) %      |
| Deferred outflow of                 |                    |                  |                 |               |
| resources                           | 1,319              | 0                | 1,319           | 0.00 %        |
|                                     |                    |                  |                 |               |
| <b>Total Assets and</b>             |                    |                  |                 |               |
| <b>Deferred Outflows</b>            |                    |                  |                 |               |
| of Resources                        | 553,235            | 552,773          | <u>     462</u> | 0.08 %        |
| Current liabilities                 | 21,174             | 19,339           | 1,835           | 9.49 %        |
| Long-term liabilities               | 120,061            | 128,342          | (8,281)         | (6.45) %      |
| <b>Total Liabilities</b>            | <u>    141,235</u> | <u>147,681</u>   | (6,446)         | (4.36) %      |
| Net investment in capital           |                    |                  |                 |               |
| assets                              | 272,287            | 272,170          | 117             | 0.04 %        |
| Restricted for capital              |                    |                  |                 |               |
| projects                            | 424                | 326              | 98              | 30.10 %       |
| Unrestricted net position           | 139,289            | 132,596          | 6,693           | 5.05 %        |
| <b>Total Net Position</b>           | <u>\$412,000</u>   | <u>\$405,092</u> | <u>\$ 6,908</u> | 1.71 %        |

Total net position increased \$8.1 million or 2% from the prior year, which included a prior period adjustment of \$1.2M from the write-off of unamortized cost of debt issuance in accordance with the implementation of Governmental Accounting Standards Board ("GASB") 65. This increase was mainly the result of the reduction in long-term liabilities as attributed to payments of outstanding debt and the payoff of a general obligation bond during the fiscal year, combined with the increase in current and non-current assets and the increase in deferred outflow of resources. These changes were offset by the decrease in net capital assets which is explained below in detail, and the decrease in current liabilities. Overall, the District's financial health is continuing to improve which is shown by an increase in unrestricted net position as compared to prior year.

## Revenues

| Condensed Total Revenues     |                  |                  |                   |               |
|------------------------------|------------------|------------------|-------------------|---------------|
|                              | (in thousar      | nds)             |                   |               |
|                              | Fiscal Year      | Fiscal Year      | Dollar            | Percent       |
|                              | <u>2013</u>      | <u>2012</u>      | <u>Change</u>     | <u>Change</u> |
| <b>Operating Revenues:</b>   |                  |                  |                   |               |
| Water charges                | \$ 30,633        | \$ 28,866        | \$ 1,767          | 6.12 %        |
| Sanitation charges           | 16,941           | 16,826           | 115               | 0.69 %        |
| Recycled charges             | 4,613            | 4,530            | 83                | 1.83 %        |
| Other                        | 1,036            | 429              | 607               | 141.43 %      |
| Total Operating Revenues     | 53,223           | 50,651           | 2,572             | 5.08 %        |
| Non-operating Revenues:      |                  |                  |                   |               |
| Property taxes               | 21,860           | 21,142           | 718               | 3.40 %        |
| GOB Assessment               | 6,669            | 6,079            | 590               | 9.71 %        |
| Investments                  | (533)            | 6,271            | (6,804)           | (108.50) %    |
| Cellular lease income        | 1,642            | 1,562            | 80                | 5.10 %        |
| Intergovernmental revenue    | 1,435            | 1,435            | _                 | 0.00 %        |
| Other                        | 87               | 123              | (36)              | (29.27) %     |
|                              | 07_              | 123              | (30)              | (29.27) 70    |
| Total Non-operating Revenues | 31,160           | 36,612           | (5,452)           | (14.89) %     |
| Capital contributions        | 143              | 70               | 73                | 104.29 %      |
| Total Revenues               | <u>\$ 84,526</u> | <u>\$ 87,333</u> | <u>\$ (2,807)</u> | (3.21) %      |

The District finances operations through user charges, property tax receipts, and other income. Total revenue decreased by \$2.8 million as compared to prior year. This decrease was primarily the result of an overall lower investment income combined with an approximately \$4.8M unrealized loss on investments due to the difference of their carrying value and fair value prior to sale, as compared to an unrealized gain in prior year. These decreases were offset by the increase in water charges, higher property taxes, and general obligation bond ("GOB") assessment collected during the year. The water charges revenue was higher compared to prior year due to the increased in the upper tiers of the rate structure when the customers exceed their allocation.

## Expenses

| Condensed Total Expenses<br>(in thousands)         |                  |                  |                |           |  |
|--|------------------|------------------|----------------|-----------|--|
|  | Fiscal Year      | Fiscal Year      | <u>Dollar</u>  | Percent   |  |
| On another a Free and and                          | <u>2013</u>      | <u>2012</u>      | <u>Change</u>  | Change    |  |
| <b>Operating Expenses:</b>                         |                  |                  |                |           |  |
| Water purchases                                    | \$ 25,678        | \$ 22,749        | \$ 2,929       | 12.88 %   |  |
| Meters   | 713              | 55               | 658            | 1196.36 % |  |
| Utilities  | 1,658            | 1,611            | 47             | 2.92 %    |  |
| Sewage treatment & pumping<br>Water transmission & | 11,977           | 10,259           | 1,718          | 16.75 %   |  |
| distribution                                       | 2,299            | 1,021            | 1,278          | 125.17 %  |  |
| General, administrative & other                    | 14,811           | 17,685           | (2,874)        | (16.25) % |  |
| Depreciation                                       | 13,473           | 15,566           | (2,093)        | (13.45) % |  |
| Total Operating Expense                            | 70,609           | 68,946           | 1,663          | 2.41 %    |  |
| Non-operating Expenses:                            |                  |                  |                |           |  |
| Interest on long-term debt                         | 5,850            | 7,608            | (1,758)        | (23.11) % |  |
| Total Non-operating Expense                        | 5,850            | 7,608            | (1,758)        | (23.11) % |  |
| Total Expenses                                     | <u>\$ 76,459</u> | <u>\$ 76,554</u> | <u>\$ (95)</u> | (0.12) %  |  |

Total operating expenses increased due to higher costs for water purchases from MET, additional meters purchased during the year, higher sewage treatment and pumping water expenses, and higher water transmission & distribution expenses due to an increase in maintenance support services. These increases in operating expenses were offset by lower overall general, administrative & other expenses due to cost savings from salaries, health benefits, other expenses and a one-time depreciation adjustment. Interest on long-term debt decreased mainly due to the capitalization of interest expense for various projects under Construction in Progress.

## **Changes in Net Position**

| Condense                                   | ed Changes in (in thousand |                     |                         |                          |
|--|----------------------------|---------------------|-------------------------|--------------------------|
|  | Fiscal Year<br>2013        | Fiscal Year<br>2012 | Dollar<br><u>Change</u> | Percent<br><u>Change</u> |
| Beginning net position, as restated        | \$ 403,934                 | \$ 394,313          | \$ 9,621                | 2.44 %                   |
| Income (loss) before capital contributions | 7,923                      | 10,709              | (2,786)                 | (26.02) %                |
| Donated facilities                         | 60                         | 70                  | (10)                    | (14.29) %                |
| Connection fees                            | 83                         | 0                   | 83                      | 0.00 %                   |
| Change in net position                     | 8,066                      | 10,779              | (2,713)                 | (25.17)%                 |
| Ending net position                        | <u>\$ 412,000</u>          | <u>\$ 405,092</u>   | <u>\$ 6,908</u>         | 1.71 %                   |

Income before capital contributions was \$7.9 million for the current fiscal year. The District uses the income it receives to pay for its operating and maintenance costs along with self-funding most of its capital projects and repaying capital project debt related to the water supply reliability projects. The beginning net position was restated due to the write-off of unamortized cost of debt issuance for the District's bonds, certificate of participation ("COP") and loans payable in accordance with the implementation of GASB 65.

## **Capital Assets**

|                            | Condensed Capital A<br>(in thousands) | ssets             |                   |               |
|----------------------------|---------------------------------------|-------------------|-------------------|---------------|
|                            | Fiscal Year                           | Fiscal Year       | Dollar            | Percent       |
|                            | <u>2013</u>                           | <u>2012</u>       | <u>Change</u>     | <u>Change</u> |
| Net Depreciable Assets:    |                                       |                   |                   |               |
| Water systems              | \$ 330,700                            | \$ 329,278        | \$ 1,422          | 0.43 %        |
| Capacity rights – Infinite | 19,707                                | 19,972            | (265)             | (1.33) %      |
| Capacity rights – Limited  | 7,444                                 | 7,719             | (275)             | (3.56) %      |
| Buildings                  | 3,118                                 | 3,218             | (100)             | (3.11) %      |
| Equipment and automobiles  | 2,723                                 | 2,951             | (228)             | (7.73) %      |
| Non-Depreciable Assets:    |                                       |                   |                   |               |
| Land                       | 1,092                                 | 1,092             | -                 | 0.00~%        |
| Construction in progress   | 7,057                                 | 9,572             | (2,515)           | (26.27) %     |
| Capital Assets, Net        | <u>\$ 371,841</u>                     | <u>\$ 373,802</u> | <u>\$ (1,961)</u> | (0.52) %      |

The District's net capital assets decreased during the current fiscal year mainly due to a one-time depreciation adjustment, and offset by the capitalization of interest expenses for various projects under Construction in Progress. The District has capital outlays made both by the District itself and also as part of two different joint power authorities. The most significant capital asset addition is the acquisition of capacity rights for the Upper Chiquita Reservoir that became operational November 2011. The financial statements recognize about \$20 million in capacity rights for the project. This project is one of three major Water Supply Reliability Projects in which the goal of these projects is to increase the number of days that the District is partnering with neighboring water districts on several of these projects. The remaining project to be completed is the Baker Pipeline Water Treatment Facility, which is currently under design. The District has issued COPs to finance these reliability projects.

A significant decrease in Construction in Progress was mainly due to the completion of ongoing projects in the planning and construction fund and replacement and refurbishment fund. Please see Note 5 in the Notes to the Financial Statements for additional capital asset information.

## **Debt Administration**

| Condensed Di   |           | re of Long<br>thousands)   | ·         | Liabilities                | 3                                |                                    |
|--|-----------|----------------------------|-----------|----------------------------|----------------------------------|------------------------------------|
|  |           | cal Year<br>2013           |           | cal Year<br>2012           | Dollar<br><u>Change</u>          | Percent<br>Change                  |
| Certificates of Participation (COP)<br>General Obligation Bonds (GOB)<br>Loans | \$        | 82,326<br>22,540<br>15,020 | \$        | 83,652<br>26,626<br>17,199 | \$ (1,326)<br>(4,086)<br>(2,179) | (1.59) %<br>(15.35) %<br>(12.67) % |
| Total  | <u>\$</u> | 119,886                    | <u>\$</u> | 127,477                    | <u>\$ (7,591)</u>                | (5.95) %                           |

The District's total long-term liability at this fiscal year-end was \$120 million in COPs, GOBs, and loans. During fiscal year ending 2010, the District issued \$60 million of Certificates of Participation federally taxable "Build America Bonds" to finance its Water Supply Reliability projects. The District has received "AAA" rating by Fitch rating agency for the Certificates of Participation. The General Obligation Bonds are a voter approved assessment specifically for the residents that live within certain service areas of the District. Annual principal payments in all debt service accounts during the year reduce the outstanding balance. See Note 6 in the Notes to the Financial Statements for detail on long-term debt.

## CONTACTING THE DISTRICT

This financial report is designed to provide the District's elected officials, customers, investors, employees, and creditors with an assessment of the District's financial condition and an accounting of the public's money. An electronic copy of the CAFR can be found on the District's website, www.mnwd.com. If you have questions about this report or need additional financial information please contact the Finance Department at Moulton Niguel Water District at (949) 831-2500.

#### **Statement of Net Position**

June 30, 2013 (With comparative totals for June 30, 2012)

#### ASSETS

|  | 2013              | 2012           |
|--|-------------------|----------------|
| CURRENT ASSETS   |                   |                |
| Cash and investments (Note 2)                              | \$<br>42,016,642  | \$ 27,268,750  |
| Accounts receivables:                                      |                   |                |
| Water and sanitation charges                               | 6,183,688         | 5,625,851      |
| Taxes and acreage assessments                              | 343,115           | 356,263        |
| Other accounts receivable                                  | 433,264           | 178,479        |
| Interest receivable  | 763,584           | 867,435        |
| Current portion of AMP receivable (Note 3)                 | 211,940           | 209,057        |
| Inventory  | 1,566,239         | 1,817,164      |
| Prepaid expenses   | 260,941           | 265,926        |
| Other assets   | <br>              | 395,600        |
| TOTAL CURRENT ASSETS                                       | <br>51,779,413    | 36,984,525     |
| NONCURRENT ASSETS  |                   |                |
| Cash and Investments (Note 2)                              | 94,347,786        | 106,216,890    |
| Restricted cash and investments with fiscal agent (Note 2) | 29,574,877        | 29,602,825     |
| Bond Issuance Costs  | -                 | 1,273,578      |
| Retrofit loans receivable (Note 3)                         | 660,023           | 689,884        |
| AMP receivable (Note 3)                                    | 654,913           | 866,853        |
| Net pension asset (CalPERS sidefund payoff) (Note 8)       | 3,058,960         | 3,336,166      |
| Capital assets, net of accumulated depreciation (Note 5)   | 363,691,271       | 363,137,922    |
| Capital assets not being depreciated (Note 5):             |                   |                |
| Land   | 1,091,910         | 1,091,910      |
| Construction in progress                                   | <br>7,057,346     | 9,572,378      |
| TOTAL NONCURRENT ASSETS                                    | <br>500,137,086   | 515,788,406    |
| TOTAL ASSETS   | <br>551,916,499   | 552,772,931    |
| DEFENDED OUTELOW OF DECOUDCES                              |                   |                |
| DEFERRED OUTFLOW OF RESOURCES                              | 1 219 5(2         |                |
| Deferred Charges on Refunding                              | <br>1,318,562     |                |
| TOTAL DEFERRED OUTFLOWS OF RESOURCES                       | <br>1,318,562     |                |
| TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES            | \$<br>553,235,061 | \$ 552,772,931 |

(Continued)

Statement of Net Position (Continued)

June 30, 2013 (With comparative totals for June 30, 2012)

### LIABILITIES AND NET POSITION

|   | 2013              |    | 2012        |
|---|-------------------|----|-------------|
| CURRENT LIABILITIES                         |                   |    |             |
| Accounts payable                            | \$<br>9,089,433   | \$ | 7,860,808   |
| Interest payable                            | 2,406,689         |    | 2,518,765   |
| Compensated absences (Note 6)               | 524,376           |    | 871,469     |
| Current portion of long-term debt (Note 6): |                   |    |             |
| Bonds payable                               | 5,235,000         |    | 4,980,000   |
| Loans Payable                               | 2,178,909         |    | 2,137,410   |
| Certificates of participation               | <br>1,740,000     | _  | 1,680,000   |
| TOTAL CURRENT LIABILITIES                   | <br>21,174,407    |    | 20,048,452  |
| LONG-TERM LIABILITIES                       |                   |    |             |
| Compensated absences (Note 6)               | 174,791           |    | 155,516     |
| Long-term debt (Note 6):                    |                   |    |             |
| Bonds payable                               | 22,540,000        |    | 26,625,528  |
| Loans payable                               | 15,019,911        |    | 17,198,820  |
| Certificates of participation               | <br>82,325,864    |    | 83,652,336  |
| TOTAL LONG-TERM LIABILITIES                 | <br>120,060,566   |    | 127,632,200 |
| TOTAL LIABILITIES                           | <br>141,234,973   |    | 147,680,652 |
| NET POSITION                                |                   |    |             |
| Net investment in capital assets            | 272,287,164       |    | 272,169,901 |
| Restricted for capital projects (Note 13)   | 424,363           |    | 326,175     |
| Unrestricted (Note 14)                      | <br>139,288,561   |    | 132,596,203 |
| TOTAL NET POSITION                          | <br>412,000,088   |    | 405,092,279 |
| TOTAL LIABILITIES AND NET POSITION          | \$<br>553,235,061 | \$ | 552,772,931 |

## Statement of Revenues, Expenses and Changes in Net Position

Fiscal Year ended June 30, 2013

(With comparative totals for June 30, 2012)

|   | 2013           | 2012           |
|---|----------------|----------------|
| OPERATING REVENUES:                           |                |                |
| Water charges                                 | \$ 30,633,036  | \$ 28,866,153  |
| Recycled charges                              | 4,612,874      | 4,530,175      |
| Sanitation charges                            | 16,941,327     | 16,826,066     |
| Other   | 1,035,873      | 429,064        |
| TOTAL OPERATING REVENUES                      | 53,223,110     | 50,651,458     |
| OPERATING EXPENSES:                           |                |                |
| Source of supply:                             |                |                |
| Water purchases                               | 25,678,244     | 22,749,070     |
| Meter purchases                               | 713,042        | 55,281         |
| Utilities                                     | 1,657,973      | 1,610,933      |
| Pumping water                                 | 2,135,266      | 1,593,316      |
| Sewage treatment                              | 9,841,299      | 8,665,958      |
| Water transmission and distribution           | 2,299,355      | 1,020,852      |
| Customer service                              | 2,711,672      | 1,202,302      |
| Water efficiency                              | 1,446,761      | -              |
| General, administrative, and other            | 10,046,019     | 15,864,144     |
| CalPERS Sidefund Amortization                 | 46,979         | 43,600         |
| Post Retirement Medical Benefits (OPEB)       | 559,698        | 574,185        |
| Depreciation                                  | 13,472,995     | 15,566,287     |
| TOTAL OPERATING EXPENSES                      | 70,609,303     | 68,945,928     |
| OPERATING INCOME (LOSS)                       | (17,386,193)   | (18,294,470)   |
| NONOPERATING REVENUES (EXPENSES):             |                |                |
| Investment income (loss)                      | (799,897)      | 5,734,810      |
| Investment income - restricted                | 266,766        | 536,192        |
| Property tax revenue and acreage assessments  | 21,859,630     | 21,141,700     |
| General obligation bond assessments           | 6,668,545      | 6,079,446      |
| Interest on long-term debt                    | (5,850,174)    | (7,608,336)    |
| Intergovernmental revenue                     | 1,434,642      | 1,434,642      |
| Cellular Lease income                         | 1,642,410      | 1,562,383      |
| Other non-operating revenues (expenses)       | 87,718         | 122,789        |
| TOTAL NONOPERATING REVENUES (EXPENSES)        | 25,309,640     | 29,003,626     |
| INCOME (LOSS) BEFORE CAPITAL CONTRIBUTIONS    | 7,923,447      | 10,709,156     |
| CAPITAL CONTRIBUTIONS:                        |                |                |
| Developer donated capital facilities          | 60,000         | 70,000         |
| Connection fees                               | 83,038         |                |
| CHANGE IN NET POSITION                        | 8,066,485      | 10,779,156     |
| NET POSITION - BEGINNING OF YEAR, AS RESTATED | 403,933,603    | 394,313,123    |
| NET POSITION - END OF YEAR                    | \$ 412,000,088 | \$ 405,092,279 |
|   |                |                |

## **Statement of Cash Flows**

Fiscal Year ended June 30, 2013 (With comparative totals for June 30, 2012)

|   | 2013 |              | 2012 |              |
|---|------|--------------|------|--------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                    |      |              |      |              |
| Cash received from customers                            | \$   | 54,140,614   | \$   | 51,112,280   |
| Cash paid to suppliers                                  |      | (47,870,807) |      | (39,667,580) |
| Cash paid to employees                                  |      | (12,236,605) |      | (11,283,100) |
| NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES    |      | (5,966,798)  |      | 161,600      |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES         |      |              |      |              |
| Cash received from property taxes                       |      | 21,872,783   |      | 21,079,806   |
| NET CASH PROVIDED BY (USED FOR) NONCAPITAL              |      |              |      |              |
| FINANCING ACTIVITIES                                    |      | 21,872,783   |      | 21,079,806   |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVIT   | TES  |              |      |              |
| Acquisition and construction of capital assets          | 120  | (10,071,829) |      | (15,416,992) |
| Cash received from general obligation bonds assessments |      | 6,668,544    |      | 6,056,860    |
| Repayment of notes receivable                           |      | 238,919      |      | 232,626      |
| Capital contributions                                   |      | 83,038       |      | -            |
| Principal payments on long-term debt                    |      | (8,552,972)  |      | (8,078,386)  |
| Intergovernmental revenue                               |      | 1,434,642    |      | 1,434,642    |
| Interest payments on long-term debt                     |      | (7,226,836)  |      | (7,561,232)  |
| NET CASH PROVIDED BY (USED FOR) CAPITAL                 |      |              |      |              |
| AND RELATED FINANCING ACTIVITIES                        |      | (17,426,494) |      | (23,332,482) |
| CASH FLOWS FROM INVESTING ACTIVITIES                    |      |              |      |              |
| Investment earnings received                            |      | 4,371,349    |      | 4,852,348    |
| Proceeds from sales and maturities of investments       |      | 82,006,754   |      | 63,359,628   |
| Purchase of investments                                 |      | (70,109,702) |      | (54,920,179) |
| NET CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES    |      | 16,268,401   |      | 13,291,797   |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS        |      | 14,747,892   |      | 11,200,721   |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR            |      | 27,268,750   |      | 16,068,029   |
| CASH AND CASH EQUIVALENTS, END OF YEAR                  | \$   | 42,016,642   | \$   | 27,268,750   |

## **Statement of Cash Flows**

| (Continued) |
|-------------|
|-------------|

|   | <br>2013           | <br>2012           |
|---|--------------------|--------------------|
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET<br>CASH PROVIDED BY / (USED FOR) OPERATING ACTIVITIES: |                    |                    |
| Operating income (loss)   | \$<br>(17,386,193) | \$<br>(18,294,470) |
| Adjustments to reconcile operating income (loss) to net cash provided                                   |                    |                    |
| (used) by operating activities:   |                    |                    |
| Depreciation  | 13,472,995         | 15,566,287         |
| Other non-operating revenue   | 1,730,128          | 1,685,172          |
| Unrealized gain (loss) on investments   | (4,800,629)        | 1,448,206          |
| Change in assets and liabilities:   |                    |                    |
| (Increase) decrease in accounts receivable, water and sanitation  | (557,837)          | (1,201,996)        |
| (Increase) decrease in accounts receivable, other   | (254,785)          | (22,534)           |
| (Increase) decrease in inventory  | 250,925            | (215,665)          |
| (Increase) decrease in prepaid expenses   | 4,985              | 40,500             |
| (Increase) decrease in CalPERS prepaid  | 277,206            | (262,807)          |
| (Increase) decrease in other asset  | 395,600            | -                  |
| Increase (decrease) in accounts payable   | 1,228,625          | 1,370,659          |
| Increase (decrease) in compensated absences   | <br>(327,818)      | <br>48,248         |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  | <br>\$ (5,966,798) | \$<br>161,600      |
| SUPPLEMENTAL NONCASH INVESTING, CAPITAL AND<br>FINANCING ACTIVITIES                                     |                    |                    |
| Unrealized gain (loss) on investments   | \$<br>(4,800,629)  | \$<br>1,448,206    |
| Developer donated capital facilities  | 60,000             | 70,000             |

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

## (1) Summary of Significant Accounting Policies

The accounting principles of the Moulton Niguel Water District (the "District") conform to generally accepted accounting principles applicable to governmental-type organizations. The following is a summary of the District's significant accounting policies:

## **Reporting Entity**

The District was established on November 16, 1960 under the provisions of the California Water District Law, Division 13 of the Water Code. The District provides water and collects, treats and recycles wastewater to the communities of Aliso Viejo, Laguna Niguel, Laguna Hills, Mission Viejo, and Dana Point. The District is governed by a seven-member Board of Directors.

For financial reporting purposes, the District includes all funds that are controlled by or dependent on the District's Board of Directors. Management has determined that the District is a single enterprise fund reporting unit for financial reporting purposes by applying the criteria set forth in the Statement of Governmental Accounting Standards No. 14, The Financial Reporting Entity. This criteria requires the reporting entity to have a separate elected governing body, that it be a legal separate entity, and fiscally independent.

## Basis of Accounting

The District reports its activities as an enterprise fund. Enterprise funds account for operations that provide services on a continuous basis and are substantially financed by revenues derived from user charges. A fund is an accounting entity with a self-balancing set of accounts established to record the financial position and results of operations of a specific governmental activity. The activities of enterprise funds closely resemble those of ongoing businesses in which the purpose is to conserve and add to basic resources while meeting operating expenses from current revenues. The District utilizes the modified accrual basis of accounting. Revenues are recognized when earned and expenses are recognized as they are incurred.

Enterprise funds distinguish *operating* revenues and expenses from *non-operating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with an enterprise fund's principal operations. The principal operating revenues of the District consist of water, recycled water, and sanitation charges. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the District's policy to use restricted resources first, then unrestricted resources as they are needed.

## MNWD Public Facilities Corporation

The MNWD Public Facilities Corporation (the "Corporation") was incorporated as a California Non-profit Public Facilities Corporation on October 12, 1993, and has received tax exempt status from the Internal Revenue Service and California Franchise Tax Board. The Corporation was formed for the purpose of providing financing through the issuance of certificates of participation to construct District infrastructure necessary to provide water, wastewater, and recycled water services to existing and future customers with the District. Members of the Board of Directors of the

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

## (1) Summary of Significant Accounting Policies, (continued)

District act as the Corporation's governing board and exert significant influence over its operations. Separate financial statements are prepared for the Corporation.

## Property Taxes

The District is authorized to levy taxes on all taxable property within its boundaries for the purposes of carrying on its operations and paying its obligations, subject to certain limitations in the Water Code, the Revenue and Taxation Code and the California Constitution. A portion of the taxes are levied to meet the District's debt service requirements on its general obligation bonds.

Property taxes are levied annually by the District's Board of Directors as of July 1, using a lien date of March 1, and are payable by property owners in two equal installments, which are due by December 10 and April 10. The taxes levied are billed and collected by the County of Orange and are remitted to the District throughout the year.

### **Inventory and Prepaid Expenses**

Inventory consists of meters, meter components and operating supplies. Inventory is valued at cost on a first-in, first-out method.

Certain payments to vendors, primarily related to services, reflect costs applicable to future accounting periods and are initially recorded as prepaid expenses and expensed through the lifetime of the agreement.

## Capital Assets

Capital assets are valued at cost where historical records are available and at an estimated historical cost where no historical records exist. Donated assets are valued at their estimated fair market value on the date received. The District capitalizes all assets with a historical cost of at least \$5,000 and a useful life of at least three years. The cost of normal maintenance and repairs that do not add to the value of the assets or materially extend asset lives are expensed.

Depreciation is computed utilizing the straight-line method over the following estimated useful lives:

| Water and sewer systems   | 10 to 75 years |
|---------------------------|----------------|
| Capacity rights – limited | 10 to 99 years |
| Buildings                 | 5 to 40 years  |
| Automobiles and equipment | 3 to 10 years  |

## **Compensated Absences**

It is the District's policy to permit employees to accumulate earned but unused vacation benefits up to certain limits. Employees are eligible to be compensated in cash for accrued vacation to a maximum of 120 hours or may transfer up to 80 hours into their deferred compensation plan provided that they have used at least 40 hours of vacation hours during the fiscal year and that the employee maintains 40 hours of accrued vacation after the transfer. Employees cannot accrue more than 200% of their annual vacation accrual. Sick leave hours accrue at a rate of one day per month.

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

## (1) Summary of Significant Accounting Policies, (continued)

Upon termination or retirement, the District pays 100% vacation leave and, based on a years of service schedule, up to 100% of sick leave.

All accumulated vacation and vested sick leave pay is recorded as an expense and a liability at the time the benefit is earned.

## Cash and Cash Equivalents

For the purposes of the Statement of Cash Flows, cash equivalents are defined as short-term, highly liquid investments that are both readily convertible to known amounts of cash or so near their maturity that they present insignificant risk of changes in value because of changes in interest rates and have an original maturity date of three months or less. Investments held by fiscal agent (excluding money market funds) are classified as long term assets regardless of the maturity date. These investments are typically held as a covenant for long term debt service and, therefore, continually re-invested and held until the maturity of the debt service obligation.

## Investments

Investments are reported in the accompanying Statement of Net Position at fair value, except for certain certificates of deposit and investment contracts that are reported at cost because they are not transferable and they have terms that are not affected by changes in market interest rates.

Investment income includes interest earnings, changes in fair value (unrealized gains) and realized gains or losses upon the liquidation or sale of investments.

## Net Position

The accompanying financial statements reflect the implementation of GASB Statements Nos. 63 and 65. Significant impacts of GASB Statement No. 63 include changing the title of the statement of net assets to the statement of net position and reformatting the statement of net position to add separate sections for deferred inflows of resources and deferred outflows of resources. Significant impacts of GASB Statement No. 65 include reclassifying as deferred inflows of resources and deferred outflows of resources certain balances that were previously reported as assets and liabilities. GASB Statement No. 65 also required that debt issuance costs be reported as expenses when incurred. The retroactive effects of implementing this change in reporting debt issuance costs resulted in a restatement of the beginning net position, as described further in Note 15.

## Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

## (1) Summary of Significant Accounting Policies, (continued)

## Prior Year Data

Selected information regarding the prior year has been included in the accompanying financial statements. This information has been included for comparison purposes only and does not represent a complete presentation in accordance with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the District's prior year financial statements, from which this selected financial data was derived.

## (2) Cash and Investments

Cash and Investments are classified in the accompanying Statement of Net Position as follows at June 30, 2013:

| Statement of Net Position:             |                |
|--|----------------|
| Cash and investments – current         | \$ 42,016,642  |
| Cash and investments – noncurrent      | 94,347,786     |
| Cash and investments with fiscal agent | 29,574,877     |
| Total cash and investments             | \$ 165,939,305 |

Cash and investments held by the District at June 30, 2013 consisted of the following:

| Cash:<br>Cash on hand<br>Deposits with financial institutions | \$                    |
|---|-----------------------|
| Total cash  | 1,238,141             |
| Investments:  |                       |
| State treasurer's investment pool                             | 22,514,134            |
| US treasury notes   | 21,318,980            |
| Federal agency securities                                     | 59,219,544            |
| Medium term notes   | 29,458,614            |
| Asset backed securities                                       | 3,447,254             |
| Commercial paper  | 4,745,939             |
| Money market funds  | 23,996,699            |
| Total investments   | 164,701,164           |
| Total cash and investments                                    | <u>\$ 165,939,305</u> |

## Investments Authorized by the California Government Code and the District's Investment Policy

The following table identifies the investment types that are authorized for the District by the California Government Code and the District's investment policy. The table also identifies certain provisions of the California Government Code (or the District's investment policy, if more restrictive) that address interest rate risk and concentration of credit risk. This table does not address investments of debt proceeds held by bond trustee that are governed by the provisions of debt agreements of the District, rather than the general provisions of the California Government Code or the District's investment policy.

#### Notes to the Financial Statements

#### Fiscal Year Ended June 30, 2013

#### (2) Cash and Investments, (continued)

| Investment Types<br>Authorized by State Law | Authorized by<br>Investment<br>Policy | *Maximum<br>Maturity | *Maximum<br>Percentage Of<br>Portfolio | *Maximum<br>Investment In<br>One Issuer |
|---|---------------------------------------|----------------------|--|---|
| Local Agency Bonds                          | No                                    | 5 years              | None                                   | None                                    |
| U.S. Treasury Obligations                   | Yes                                   | 10 years             | None                                   | None                                    |
| U.S. Agency Securities                      | Yes                                   | 10 years             | None                                   | None                                    |
| Bankers Acceptances                         | Yes                                   | 180 days             | 40%                                    | 30%                                     |
| Commercial Paper                            | Yes                                   | 270 days             | 25%                                    | 10%                                     |
| Negotiable Certificates of Deposit          | Yes                                   | 2 years              | 30%                                    | None                                    |
| Repurchase Agreements                       | Yes                                   | 1 year               | 10%                                    | None                                    |
| Reverse Repurchase Agreements               | Yes                                   | 90 days              | 10%                                    | None                                    |
| Medium-Term Notes                           | Yes                                   | 5 years              | 30%                                    | 5%                                      |
| Mutual Funds                                | Yes                                   | N/A                  | 20%                                    | 10%                                     |
| Money Market Mutual Funds                   | Yes                                   | N/A                  | 20%                                    | 10%                                     |
| Mortgage Pass-Through Securities            | Yes                                   | 5 years              | 20%                                    | None                                    |
| County Pooled Investment Funds              | No                                    | N/A                  | None                                   | None                                    |
| Local Agency Investment Fund (LAIF)         | Yes                                   | N/A                  | None                                   | \$50 million                            |
| JPA Pools (other investment pools)          | No                                    | N/A                  | None                                   | None                                    |

\*Based on state law requirements or investment policy requirements, whichever is more restrictive.

#### Investments Authorized by Debt Agreements

Investment of debt proceeds held by bond trustees are governed by provisions of the debt agreements, rather than the general provisions of the California Government Code or the District's Investment Policy. The table below identifies the investment types that are authorized for investments held by bond trustee. The table also identifies certain provisions of these debt agreements that address interest rate risk, credit risk and concentration of credit risk.

| Authorized Investment Type   | <u>Maximum</u><br><u>Maturity</u> | Maximum<br>Percentage Allowed | Maximum<br>Investment in<br>One Issuer |
|------------------------------|-----------------------------------|-------------------------------|--|
| U.S. Government Obligations  | None                              | None                          | None                                   |
| Federal Agency Securities    | None                              | None                          | None                                   |
| Bankers Acceptances          | 360 days                          | None                          | None                                   |
| Municipal Obligations        | None                              | None                          | None                                   |
| Money Market Mutual Funds    | 120 days                          | None                          | None                                   |
| Investment Agreements        | None                              | None                          | None                                   |
| Local Agency Investment Fund | None                              | None                          | None                                   |

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

#### (2) Cash and Investments, (continued)

#### **Disclosures Relating to Interest Rate Risk**

Interest rate risk is the risk attributable to changes in market interest rates that will adversely affect the fair value of an investment. Generally, investments with longer maturities have greater sensitivity to fair value when market interest rates fluctuate. One of the ways that the District manages its exposure to interest rate risk is by purchasing a combination of shorter term and longer term investments and by timing cash flows from maturities so that a portion of the portfolio is maturing or coming close to maturity evenly over time to provide the cash flow and liquidity needed for operations.

Information about the sensitivity of the fair values of the District's investments (including investments held by bond trustee) to market interest rate fluctuations is provided by the following table that shows the distribution of the District's investments by maturity:

#### Remaining Maturity (in Months)

| Investment Type           | Total                 | 12 Months<br>Or Less | 13 to 36<br>Months   | 37 to 60<br>Months   | More Than<br><u>60 Months</u> |
|---------------------------|-----------------------|----------------------|----------------------|----------------------|-------------------------------|
| State Investment Pool     | \$ 22,514,134         | \$ 22,514,134        | \$-                  | \$-                  | \$-                           |
| US Treasury Notes         | 19,850,845            | 2,777,281            | 1,323,276            | 2,998,565            | 12,751,723                    |
| Federal Agency Securities | 55,055,005            | 3,237,194            | 8,519,377            | 21,150,719           | 22,147,715                    |
| Medium Term Notes         | 29,458,614            | 7,449,235            | 16,127,846           | 5,881,533            | -                             |
| Commercial Paper          | 4,745,939             | 4,745,939            | -                    | -                    | -                             |
| Asset Backed Securities   | 3,447,254             | -                    | -                    | 3,447,254            | -                             |
| Money Market Funds        | 54,496                | 54,496               | -                    | -                    | -                             |
| Held by Fiscal Agent:     | ,                     | ,                    |                      |                      |                               |
| US Treasury Notes         | 1,468,135             | 1,468,135            | -                    | -                    | -                             |
| Federal Agency Securities | 4,164,539             | 3,450,634            | 713,905              | -                    | -                             |
| Money Market Funds        | 23,942,203            | 23,942,203           | -                    | -                    | -                             |
|                           |                       |                      |                      |                      |                               |
| Total                     | <u>\$ 164,701,164</u> | <u>\$ 69,639,251</u> | <u>\$ 26,684,404</u> | <u>\$ 33,478,071</u> | <u>\$ 34,899,438</u>          |

#### Disclosures Relating to Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. The following table shows the minimum rating required by (where applicable) the California Government Code, the District's investment policy or debt agreements and the actual rating from Moody's as of year-end for each investment type.

#### Notes to the Financial Statements

#### Fiscal Year Ended June 30, 2013

### (2) Cash and Investments, (continued)

|                           |                      |         |                      | Rating as o         | of Year End          |                      |
|---------------------------|----------------------|---------|----------------------|---------------------|----------------------|----------------------|
|                           |                      | Minimum |                      |                     |                      |                      |
|                           |                      | Legal   |                      |                     |                      |                      |
| Investment Type           | Total                | Rating  | AAA                  | AA                  | <u>A</u>             | Not Rated            |
| State Investment Pool     | \$22,514,134         | N/A     | \$-                  | \$ -                | \$-                  | \$ 22,514,134        |
| US Treasury Notes         | 19,850,845           | N/A     | 19,850,845           | -                   | -                    | -                    |
| Federal Agency Securities | 55,055,005           | А       | 52,788,328           | 2,266,677           | -                    | -                    |
| Medium Term Notes         | 29,458,614           | А       | -                    | 9,114,287           | 20,344,327           | -                    |
| Commercial Paper          | 4,745,939            | А       | 4,745,939            | -                   | -                    | -                    |
| Asset Backed Securities   | 3,447,254            | AAA     | 3,447,254            | -                   | -                    | -                    |
| Money Market Funds        | 54,496               | AAA     | 54,496               | -                   | -                    | -                    |
| Held by Fiscal Agent:     |                      |         |                      |                     |                      |                      |
| US Treasury Notes         | 1,468,135            | А       | 1,468,135            | -                   | -                    | -                    |
| Federal Agency            |                      |         |                      |                     |                      |                      |
| Securities                | 4,164,539            | А       | 4,164,539            | -                   | -                    | -                    |
| Money Market Funds        | 23,942,203           | AAA     | 23,942,203           |                     | -                    |                      |
| Total                     | <u>\$164,701,164</u> |         | <u>\$110,461,739</u> | <u>\$11,380,964</u> | <u>\$ 20,344,327</u> | <u>\$ 22,514,134</u> |

#### Concentration of Credit Risk

The investment policy of the District contains no limitations on the amount that can be invested in any one issuer beyond that stipulated by the California Government Code. Investments in any one issuer (other than U.S. Treasury securities, mutual funds and external investment pools) that represent 5% or more of total District investments are as follows:

| Issuer                           | Investment Type           | Reported<br><u>Amount</u> |
|----------------------------------|---------------------------|---------------------------|
| Federal Home Loan Mortgage Corp. | Federal agency securities | \$ 19,527,973             |
| Federal National Mortgage Assoc. | Federal agency securities | 10,864,190                |
| Federal Farm Credit Bank         | Federal agency securities | 9,543,382                 |
| Tennessee Valley Authority       | Federal agency securities | 7,733,190                 |
| Federal Home Loan Bank           | Federal agency securities | 7,386,289                 |

#### Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The California Government Code and the District's investment policy limits custodial credit risk by requiring that financial institutions secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under state law (unless so waived by the governmental unit).

### Notes to the Financial Statements

#### Fiscal Year Ended June 30, 2013

### (2) Cash and Investments, (continued)

The market value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. California law also allows financial institutions to secure entity deposits by pledging first trust deed mortgage notes having a value of 150% of the secured public deposits. For investments, the District's portfolio is held in safekeeping in the District's name by a third party bank trust department, acting as agent for the District, under the terms of a custody agreement.

#### State Treasurer's Investment Pool

The District is a voluntary participant in the Local Agency Investment Fund ("LAIF") that is regulated by the California Government Code under the oversight of the Treasurer of the State of California. The fair value of the District's investment in this pool is reported in the accompanying financial statements at amounts based upon the District's pro-rata share of the fair value provided by LAIF for the entire LAIF portfolio (in relation to the amortized cost of that portfolio). The balance available for withdrawal is based on the accounting records maintained by LAIF, which are recorded on an amortized cost basis.

#### Investment Earnings

The calculation of realized gains and losses is independent of the calculation of the change in the fair value of investments and as a result, realized gains and losses of the current period include unrealized amounts from prior periods.

Investment earnings consist of the following for the year ended June 30, 2013:

| Interest income | \$ 3,584,041        |
|-----------------|---------------------|
| Realized gain   | 683,457             |
| Unrealized loss | (4,800,629)         |
| Total           | <u>\$ (533,131)</u> |

#### (3) Other Receivables

#### Allen-McCulloch Pipeline (AMP)

Before fiscal year 1995, the District was a part owner and participant in the 27-mile AMP used by MET to deliver potable water to the participants. In fiscal year 1995, the participants sold the AMP to MET. Under the sale agreement the District will receive \$16,158,563 over 37 years. This represents an approximate 13.6% ownership of AMP. During the year, the District received \$209,057 leaving the year end AMP receivable of \$866,853. The sale agreement also provides for the District to continue to have AMP flow capacity rights, but MET has no obligation to deliver an actual quantity of water.

## Notes to the Financial Statements

# Fiscal Year Ended June 30, 2013

# (3) Other Receivables, (continued)

## Retrofit Loans

In November 1996, the Board adopted Resolution 96-26 which allowed for qualifying non-profit entities and public agency applicants to obtain a loan through the District to finance the cost for onsite recycled water retrofits of the applicant's irrigation system. The program offers incentive to customers who would otherwise have difficulties financing the cost of the recycled water retrofits. The District has approximately 34 loans outstanding totaling \$660,023 which includes both principal and interest. The re-payment of the loan agreement is structured based on a volumetric consumption amount of recycled water at \$0.25 a billing unit per month. Since re-payment is based on usage, it is difficult to provide a structured repayment schedule. On average, the District receives approximately \$30,000 a year towards the principal and interest portion of the loan. The majority of the loans are re-paid within 11 years with the balance of the loans to be repaid within 20+ years from the date of the agreement.

## (4) **Operating Leases**

The District leases a portion of its facilities for cellular tower antennas sites. Lessees purchase and install the wireless equipment. These leases are non-cancelable for a period of 10 years with inception dates ranging from 2000 to the present. Generally the leases are renewable for one 5 year period. The lease agreement allows for a 3% annual CPI increase to the lease payments. At the lease termination, lessees must remove all equipment and restore the site to its original state. The total cellular lease revenue for the fiscal year was \$1,642,410. Future minimum lease payments are as follows:

| Fiscal ' | Year | Ended | June | 30: |
|----------|------|-------|------|-----|
|----------|------|-------|------|-----|

| 2014  | \$ 1,691,682        |
|-------|---------------------|
| 2015  | 1,742,433           |
| 2016  | 1,794,706           |
| 2017  | 1,848,547           |
| 2018  | <u>1,904,003</u>    |
| Total | <u>\$ 8,981,371</u> |

# Notes to the Financial Statements

# Fiscal Year Ended June 30, 2013

# (5) Capital Assets

Capital asset activity for the year ended June 30, 2013 is as follows:

|  | Balance at <u>June 30, 2012</u>  | Additions  | Deletions  | Balance at <u>June 30, 2013</u>  |
|--|--|--|--|--|
| Capital Assets<br>Water systems<br>Capacity rights - Infinite<br>Capacity rights - Limited<br>Buildings<br>Automobiles and equipment<br>Total cost of depreciable assets | \$572,807,477<br>19,972,448<br>8,279,403<br>5,681,901<br><u>10,214,906</u><br><u>616,956,135</u> | \$ 13,294,557<br>50,046<br><u>681,741</u><br><u>14,026,344</u>     | \$ -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 586,102,034<br>19,972,448<br>8,279,403<br>5,731,947<br><u><math>10,852,513</math></u><br><u><math>630,938,345</math></u> |
| Less accumulated depreciation:<br>Water systems<br>Capacity rights – Infinite<br>Capacity rights – Limited<br>Buildings<br>Automobiles and equipment                     | (243,528,964)<br>(559,950)<br>(2,464,208)<br>(7,265,091)   | $(11,873,332) \\ (266,300) \\ (275,980) \\ (148,341) \\ (909,042)$ | 44,134   | (255,402,296)<br>(266,300)<br>(835,930)<br>(2,612,549)<br>(8,129,999)  |
| Total accumulated depreciation   | <u>(253,818,213)</u>   | <u>(13,472,995)</u>  | 44,134   | <u>(267,247,074)</u>   |
| Net depreciable assets   | 363,137,922  | 553,349  | -  | 363,691,271  |
| Capital assets not depreciated:<br>Land<br>Construction in progress  | 1,091,910<br>9,572,378   | <u>-</u><br>9,968,884  | (12,483,916)   | 1,091,910<br>7,057,346   |
| Capital assets, net  | <u>\$ 373,802,210</u>  | <u>\$10,522,233</u>  | <u>\$(12,483,916)</u>  | <u>\$ 371,840,527</u>  |

Depreciation expense for the year ended June 30, 2013 was \$13,472,995.

### Notes to the Financial Statements

#### Fiscal Year Ended June 30, 2013

#### (6) Long-Term Liabilities

Long-Term liabilities for the year ended June 30, 2013 are as follows:

|  | Balance at <u>June 30, 2012*</u> | Additions         | Deletions            | Balance at<br>June 30, 2013 | Due Within<br><u>One Year</u> |
|--|----------------------------------|-------------------|----------------------|-----------------------------|-------------------------------|
| Bonds Payable:                             |                                  |                   |                      |                             |                               |
| 2003 GOB Refunding Bonds                   | \$32,755,000                     | <u>\$</u>         | <u>\$(4,980,000)</u> | <u>\$27,775,000</u>         | <u>\$5,235,000</u>            |
| Total Bonds Payable                        | 32,755,000                       |                   | (4,980,000)          | 27,775,000                  | 5,235,000                     |
| Certificates of Participation:             |                                  |                   |                      |                             |                               |
| 2003 COPs<br>2009 COPs                     | 17,840,000<br>60,000,000         | -                 | (1,630,000)          | 16,210,000<br>60,000,000    | 1,690,000                     |
| 2009 COPs<br>2010 COPs (93 COPs Refunding) | 7,375,000                        | -                 | (50,000)             | 7,325,000                   | 50,000                        |
| Add: Premium on 2010 COPs                  | 658,271                          |                   | (127,407)            | 530,864                     |                               |
| Total Certificates of Participation        | 85,873,271                       | <u>-</u>          | ( <u>1,807,407)</u>  | 84,065,864                  | 1,740,000                     |
| Loans Payable:                             |                                  |                   |                      |                             |                               |
| CIEDB                                      | 1,668,154                        | -                 | (146,153)            | 1,522,001                   | 150,397                       |
| Dept. of Water Resources                   | 1,025,603                        | -                 | (284,024)            | 741,579                     | 291,118                       |
| State Revolving Fund                       | 16,642,473                       |                   | <u>(1,707,233)</u>   | 14,935,240                  | <u>1,737,393</u>              |
| Total Loans Payable                        | 19,336,230                       | <u> </u>          | <u>(2,137,410)</u>   | 17,198,820                  | 2,178,908                     |
| Compensated Absences:                      |                                  |                   |                      |                             |                               |
| Vacation Pay                               | 423,011                          | 558,598           | (581,801)            | 399,808                     | 299,856                       |
| Sick Pay                                   | 344,515                          | 198,475           | (243,630)            | 299,360                     | 224,520                       |
| Total Compensated Absences                 | 767,526                          | 757,073           | (825,431)            | 699,168                     | 524,376                       |
| Total Long-Term Liabilities                | <u>\$138,732,027</u>             | <u>\$ 757,073</u> | <u>\$(9,750,248)</u> | <u>\$129,738,852</u>        | <u>\$9,678,284</u>            |

\*2012 balance is restated to exclude the loss on refunding, which is now reflected as a deferred outflow of resources on the Statement of Net Position.

#### 2003 Consolidated Refunding (General Obligation) Bonds

The 2003 Bonds consist of \$62,975,000 of serial general obligation bonds. This issuance refunded the 1993 Consolidated Refunding Bonds that were originally issued to fund capital projects in the service areas of the District. A voter approved tax assessment is levied each year to pay the debt service on these bonds. The serial bonds accrue interest at rates between 2% and 5% and mature between September 1, 2004 and September 1, 2019. Interest is payable on September 1 and March 1 of each year.

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

## (6) Long-Term Liabilities, (continued)

## 2003 Refunding Certificates of Participation (COP)

On August 1, 2003, the Corporation sold \$25,145,000 of 2003 Refunding Certificates of Participation ("2003 Refunding COP") to refund a portion of its 1993 Certificates of Participation ("1993 COPs"), to fund a debt service reserve fund and pay for delivery costs related to the COPs. They will remain under the 1993 Indenture \$12,625,000 aggregate principal amount of Moulton Niguel Water District 1993 Certificates of Participation (the "Remaining 1993 Certificates"). The serial certificates accrue interest at rates between 3% and 5%, interest is payable on March 1 and September 1 of each year. Principal is repaid annually on September 1, from 2004 and 2008, and then in 2012 and 2013, and finally between 2018 and 2023.

The District covenants and agrees that it shall comply with and carry out all of its obligations under the Continuing Disclosure Agreement ("CDA"). Notwithstanding any other provision of the Trust Indenture, failure of the District to comply with its obligation under the CDA shall not be considered an event of Default under the Trust Indenture, and the sole remedy, in the event of any failure of the District to comply with the CDA, shall be an action to compel performance thereof.

The Moulton Niguel Water District Public Facilities Corporation is in compliance with covenants of the COPs as of June 30, 2013.

As of June 30, 2013, the Reserve Requirement for the 2003 Refunding COPs is \$2,496,899. At June 30, 2013, the District has \$2,494,997 in the reserve account.

#### 2009 Certificates of Participation (COP)

In December 2009, the District issued \$60,000,000 of Certificates of Participation federally taxable "Build America Bonds" to construct projects that provide greater water supply reliability for the distribution of potable and recycled water. The District has adopted a resolution which states the intention to develop adequate capacity to sustain at least a 31-day average potable water supply outage and be able to sustain a 7-day interruption in Metropolitan Water District deliveries. The COPs received an AA+ stable rating from Fitch rating agency and Standard & Poor's rating agency. Fitch later upgraded its rating to an AAA stable. The serial certificates accrue interest at rates between 5.9% and 6.3%, interest is payable on March 1 and September 1 of each year. The true interest cost ("TIC") is 4.49%. This rate reflects the interest cost net of the subsidy. Under Section 54AA(g)(2) of the Tax Code, the District is eligible for a cash subsidy payment from the United States Treasury equal to 35% of the interest payable on the Certificates. The subsidy, when received, is recorded as intergovernmental revenue. Principal is repaid annually on September 1 from 2024 through 2039. The COPs were issued as a level debt service with the District's other outstanding debt. Level debt service reduces large fluctuations in annual debt obligations by delaying the payment of the principal portion until other debt service principal portions are paid.

As of June 30, 2013, the Reserve Requirement for the 2009 COPs is \$6,000,000. At June 30, 2013, the District has \$6,024,070 in the reserve account.

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

## (6) Long-Term Liabilities, (continued)

### 2010 Refunding Certificates of Participation (COP)

On November 1, 2010, the Corporation sold \$8,965,000 of the 2010 Refunding Certificates of Participation ("2010 Refunding COPs") to refund the remaining portion of the 1993 COPs, to refinance the 1993 Installment Payments and 1993 Certificates; to fund a debt service reserve fund for the Certificates; and pay certain costs of executing and delivering the Certificates. The interest for the 2010 Refunding COP will be calculated from November 1, 2010 at rates from 2%-4% payable semi-annually on March 1 and September 1 of each year commencing March 1, 2011 and end on the date of maturity or prepayment, whichever is earlier.

As of June 30, 2013, the Reserve Requirement for the 2010 Refunding COPs is \$737,500. At June 30, 2013, the District has \$896,148 in the reserve account.

#### Loans Payable

#### California Infrastructure and Economic Development Bank (CIEDB)

The District obtained two loans from the California Infrastructure and Economic Development Bank to finance the construction of certain capital projects related to water and sewer infrastructure. The loan obtained for the construction of water infrastructure in the amount of \$1,700,000 accrues interest at 2.73%. The loan was obtained for the on-site sodium hypochlorite generation-reservoir management system; phase II - installation of ClorTec chlorination tank recirculation systems, which include on-site sodium hypochlorite generation and ammonia injection units on 16 reservoirs at 14 sites in the District service area. The loan obtained for the construction of sewer infrastructure in the amount of \$1,111,340 accrues interest at 3.17%. Both loans are due March 1, 2022. Principal is repaid annually on March 1 and interest payments are due semi-annually on March 1 and September 1.

#### Department of Water Resources Loan (DWR)

The District obtained a loan for \$4,821,611, due October 1, 2015, from the Department of Water Resources to fund projects for a multi-zone reclaimed water distribution system for non-potable uses (i.e. irrigation of parks, golf course greenbelts, etc.) pursuant to Chapter 4.7 of Part 6 of Division 6 of the California Water Code. The project will replace existing potable water with reclaimed water that meets Title 22, Division 4, Article 4, California Code of Regulation requirements for water quality. The loan accrues interest at a rate of 2.5%. Principal and interest payments of \$153,927 are due semi-annually on April 1 and October 1.

#### State Revolving Fund Loans (SRF)

The District obtained three State Revolving Fund loans totaling \$36,053,400 with the State Water Resources Control Board. They were used to finance the Phase III Revised Expansion Project, consisting of expanding the District's reclamation system to serve an additional 500 irrigated landscape sites with 4,502 acre-feet per year of reclaimed water and Phase 4 Expansion of the Reclaimed Water Distribution System. The loans accrue interest at rates ranging from 1.727% to 1.811%. Principal and interest payments are due annually through October 16, 2017.

#### Notes to the Financial Statements

#### Fiscal Year Ended June 30, 2013

#### (6) Long-Term Liabilities, (continued)

#### Compensated Absences

It is the policy of the District to permit employees to accumulate earned but unused vacation and sick leave benefits. Vested or accumulated vacation and sick leave are reported as noncurrent liabilities on the statement of net position.

Vacation accrual schedules vary depending on length of employment and begin on date of employment. Maximum vacation accruals may not exceed more than 200% of an employee's annual vacation accrual. In June of each year, employees are eligible to receive compensation for unused vacation leave, not to exceed compensation equivalent to 120 hours, upon meeting certain criteria. All regular full-time employees are eligible to accrue 96 hours of sick leave a year from the date of employment. On January 1 of each year, employees who have accumulated more than 176 hours of sick leave are eligible to receive compensation equal to 75% of the hours over 176 hours.

The long-term obligations of the District, excluding amortizations of deferred charges, at June 30, 2013 are as follows:

|                | Certificates of  |                    |                     |                     |                     |                    |
|----------------|------------------|--------------------|---------------------|---------------------|---------------------|--------------------|
|                | Bonds Pa         | ayable             | Partici             | pation              | Loans P             | ayable             |
| <u>June 30</u> | <b>Principal</b> | Interest           | <u>Principal</u>    | Interest            | <u>Principal</u>    | Interest           |
| 2014           | \$ 5,235,000     | \$1,231,700        | \$ 1,740,000        | \$ 4,390,476        | \$ 2,178,908        | \$ 324,727         |
| 2015           | 5,585,000        | 987,375            | 1,715,000           | 4,355,676           | 2,221,293           | 282,343            |
| 2016           | 6,000,000        | 697,750            | 1,780,000           | 4,285,776           | 2,110,605           | 239,104            |
| 2017           | 6,450,000        | 386,500            | 1,855,000           | 4,213,076           | 1,994,998           | 200,784            |
| 2018           | 1,395,000        | 190,375            | 1,925,000           | 4,137,476           | 2,032,109           | 163,673            |
| 2019-2023      | 3,110,000        | 158,250            | 11,795,000          | 20,494,879          | 6,660,907           | 359,786            |
| 2024-2028      | -                | -                  | 13,985,000          | 19,141,810          | -                   | -                  |
| 2029-2033      | -                | -                  | 17,155,000          | 14,093,020          | -                   | -                  |
| 2034-2038      | -                | -                  | 21,515,000          | 7,394,299           | -                   | -                  |
| 2039-2043      |                  |                    | 10,070,000          | 709,895             |                     |                    |
| Total          | \$ 27,775,000    | <u>\$3,651,950</u> | <u>\$83,535,000</u> | <u>\$83,216,383</u> | <u>\$17,198,820</u> | <u>\$1,570,417</u> |

#### (7) Rate Covenants

The District is required by certain debt documents to collect revenues which will be at least sufficient to yield net revenues equal to 125% of debt service payable during the fiscal year. The following demonstrates the District's compliance with the rate covenants for the year ended June 30, 2013:

# Notes to the Financial Statements

# Fiscal Year Ended June 30, 2013

# (7) Rate Covenants, (continued)

| Debt Service Coverage<br>Operating Revenues:<br>Water sales and service charges<br>Sewer service charges<br>Meter sales & other<br>Total Operating Revenues<br>Non-Operating Revenues:  | \$ 35,245,910<br>16,941,327<br><u>1,035,873</u><br>53,223,110   |              |
|---|---|--------------|
| Connection fees<br>Cellular lease income<br>Investment income<br>Intergovernmental revenue<br>Other income (expense)<br>Total Non-Operating Revenues<br>Total Revenues  | $83,038 \\ 1,642,410 \\ 4,868,166 \\ 1,434,642 \\ \underline{100,176} \\ 8,128,432 \\ \underline{61,351,542} $        | (A)          |
| Operations & Maintenance Expenses:<br>Source of supply<br>Pumping water<br>Sewage treatment<br>Water transmission & distribution<br>Customer service<br>Water efficiency<br>General, administrative, & other<br>Total Operations & Maintenance Expenses | 28,049,259<br>2,135,266<br>9,841,299<br>2,299,355<br>2,711,672<br>1,446,759<br><u>10,046,019</u><br><u>56,529,629</u> | (B)          |
| Net Revenues<br>Property Tax Revenues<br>Sum of Net & Tax Revenues  | 4,821,913<br><u>21,859,630</u><br><u>26,681,543</u>   | (A-B)<br>(C) |
| Debt Service On Parity Obligations<br>2003 COP<br>2009 COP<br>2010 Refunding COP<br>Governmental loans<br>Total Debt Reserve Requirements<br><b>Total Existing Parity Obligations</b>   | 2,449,800<br>4,098,976<br>341,500<br>2,503,636<br><u>1,902</u><br><b>9,395,814</b>                                    | (D)          |
| Calculated Debt Service Coverage Percentage   | 284 %   | (C/D)        |

#### Notes to the Financial Statements

#### Fiscal Year Ended June 30, 2013

#### (8) Retirement Plans

#### Defined Benefit Pension Plan

The District contracts with California Public Employees Retirement System ("CalPERS") to provide employees with a specified package of benefits upon retirement. CalPERS is a cost sharing multiple-employer defined benefit pension plan. CalPERS provides retirement and death benefits to plan members and beneficiaries. CalPERS acts as a common investment and administrative agent for participating public entities within the State of California. State statute establishes CalPERS member and employer contribution rates, benefit provisions, minimum funding and all other requirements. The District's Board of Directors has authority over the District's participation in CalPERS, plan amendments and the choice of plan options within CalPERS. The District's current plan is referred to as the 2% @ 55 defined benefit plan, where a qualified employee may receive an annual retirement benefit equal to 2% of their final year compensation times the number of years of service at age 55. The CalPERS annual financial report may be obtained from their website at www.calpers.ca.gov.

The District funds these benefits according to actuarially determined contribution rates for both the employee and employer. To mitigate the costs of rising employer contribution rates the District implemented a two-tier system for employees based on hiring dates. Employees hired after June 28, 2009 were considered to be Tier 2 employees. Tier 1 employees were asked to contribute a percentage of the CalPERS member contributions and Tier 2 and Tier 3 employees were required to contribute the entire percentage of the member contribution rate. In fiscal year 12/13, Tier 1 employees contributed 2.3% of their annual covered salary and the District contributed 4.7% of the annual covered salary on the employees' behalf. Tier 2 employees contributed the entire 7% of the CalPERS member contribution rate, and Tier 3 employees contributed the 6.5% of the CalPERS member contribution rate. The District did not contribute any funds on their behalf. Contributions on behalf of Tier 1 employees were \$230.494 for the year ended June 30, 2013. The required employer contribution rate for Tier 1 employees for the year ended June 30, 2013 was 12.33% of employees' covered payroll. However the actual rate was 6.75%, which includes a one-time rate adjustment due to overpayment. The required employer contribution rate for Tier 2 employees for the year ended June 30, 2013 was 11.390% of employees' covered payroll. The District's contributions to the plan for the years ending June 30, 2011, 2012 and 2013 were \$1,129,261 and \$1,076,083, and \$1,084,571 respectively and equaled the required contributions for the years. The most recent actuarial valuation is dated June 30, 2010 and is available upon request.

In fiscal year 2003, California legislation mandated that all agencies with less than 100 active members be enrolled in a risk-sharing pool with all other agencies in the State with similar benefit packages. At the time of joining the risk pool, a "side fund" was created to account for the difference between the funded status of the District's Plan and the funded status of the risk pool. CalPERS established the risk-sharing pools in 2003 to reduce large fluctuations in employer retirement contributions caused by demographic events. Each agency has a unique contribution rate determined by the risk pool, and normal cost prior to joining the pool. The District's obligation for the side fund pool was \$3,403,367 as of December 31, 2008. This obligation was paid in full on December 31, 2008 and as a result reduced the District's future years' employer contribution rates. The payment of the CalPERS side fund created a prepaid asset which is being amortized over 30 years. The amount amortized for the year ending June 30, 2013 was \$46,979.

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

## (8) Retirement Plans, (continued)

### Defined Contribution Pension Plan

The District sponsors the Moulton Niguel Water District Money Purchase Pension Trust ("Money Purchase Plan"), a defined contribution pension plan. The District's Board of Directors established the Money Purchase Plan and is authorized to amend the Money Purchase Plan and to name its trustees. All employees participating in the Deferred Compensation Plan and all members of executive management are eligible to participate in the Money Purchase Plan. Plan investments are held in trust by Lincoln Financial.

The District matches up to 2% of an employees' salary to the Money Purchase Plan if the employee elects to participate in the plan. Employer contributions were \$114,894 for the year ended June 30, 2013. All contributions are fully vested. The trustee maintains individual accounts for each participant. Each participant provides direction for investment of their account balance. Contributions, plus investment returns, are distributed to participants upon termination of employment and age 55, at disability, or at age 65.

# (9) Other Post Employment Benefits (OPEB)

To mitigate the costs of increasing healthcare, the District has imposed a two-tier structure for its employees. Employees, hired prior to July 1, 2008, retiring from the District at age 55 with ten years of service to the District receive post-retirement medical benefits for themselves and their dependents. Employees, hired subsequent to July 1, 2008, retiring from the District at age 60 with fifteen years of continuous employment receive post-retirement medical benefits for themselves and their dependents.

Under the authority of the District's Board of Directors, post-retirement medical benefits are provided to eligible employees. These benefits may be amended at the discretion of the Board of Directors. The District participates in the CalPERS California Employers' Retiree Benefit Trust ("CERBT") fund – an investment vehicle that can be used by all California public employers to prefund future retiree health and Other Post Employment Benefit ("OPEB") costs. The CERBT fund is a Section 115 Trust – set up for the purpose of receiving employer contributions that will prefund health and OPEB costs for retirees and their beneficiaries.

<u>Eligibility and Benefits:</u> Generally the District provides retiree medical coverage to former full-time employees and Board Members ("OPEB Participants") and their dependents when retirement is from the District in good standing. OPEB Participants receive this benefit on or after age 60 with 15 years of service if hired or elected on or after July 1, 2008. OPEB Participants receive this benefit on or after age 55 with 10 years of service if hired or elected before July 1, 2008. After age 65, the District provides \$235 per month cash allotment towards a Medicare supplement policy to the retiree or former Board Member. Dependent coverage ceases when the retiree or former Board member reaches age 65.

### Notes to the Financial Statements

### Fiscal Year Ended June 30, 2013

#### (9) Other Post Employment Benefits (OPEB), (continued)

Membership of the plan consisted of the following at June 30, 2013:

| Retirees and dependents receiving benefits | 22         |
|--|------------|
| Active plan members                        | <u>100</u> |
| Total                                      | <u>122</u> |

<u>District's Funding Policy:</u> The contribution requirements of the District, OPEB Participants, employees, and Board Members are established and may be amended by the District Board of Directors. On October 16, 2008, the Board of Directors amended its policy to fund the Annual Required Contribution ("ARC") for these benefits, rather than its previous practice of funding on a pay-as-you-go basis. This change serves to decrease the District's Unfunded Actuarial Accrued Liability over time. For fiscal year 2012-2013, the District contributed a total of \$200,561 for current premiums. The District pays the full cost for OPEB Participants using the Health Maintenance Organization ("HMO"). OPEB Participants electing coverage through the Preferred Provider Organization ("PPO") contributed \$7.931 toward the cost of the coverage (approximately 15% of total premiums). CalPERS publishes separate audited financial statements for CERBT. The report is available online at www.calpers.ca.gov or by contacting CalPERS at 1-888-CalPERS.

<u>Annual OPEB Cost and Net OPEB Obligation</u>: The District has implemented Government Accounting Standard Board's Statement No. 45 ("GASB 45"), Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions. The District's annual OPEB cost (expense) is calculated based on the ARC, an amount actuarially determined to comply with GASB 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over not more than thirty years. The following table shows the components of the District's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the District's net OPEB obligation for these benefits:

| Annual Required Contribution (ARC)          | \$ 601,596 |
|---|------------|
| Contributions made (including premium paid) | (601,596)  |
| Change in net OPEB obligation               | 0          |
| Net OPEB obligation beginning of year       | 0          |
| Net OPEB obligation end of year             | <u>\$0</u> |

The District's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan and the net OPEB obligation as of June 30, 2013 are as follows:

|                   |                  | % of Annual OPEB  |                     |
|-------------------|------------------|-------------------|---------------------|
| Fiscal Year Ended | Annual OPEB Cost | Costs Contributed | Net OPEB Obligation |
| 06/30/11          | \$ 626,022       | 100%              | \$ 0 <sup>-</sup>   |
| 06/30/12          | \$ 650,639       | 100%              | \$ 0                |
| 06/30/13          | \$ 601,596       | 100%              | \$ 0                |

## Notes to the Financial Statements

### Fiscal Year Ended June 30, 2013

## (9) Other Post Employment Benefits (OPEB), (continued)

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress is presented on the following table as required supplementary information, presenting multi-year trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for the benefits. Actuarial methods and assumptions as of the last actuarial valuation date. Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the District and OPEB Participants) and include the type of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the District and OPEB Participants to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial assets, consistent with the long-term perspective of the calculations.

The Entry Age Normal Cost Method actuarial cost method is used for determining the benefit obligations. The actuarial assumptions included a 5% investment rate of return, which is the assumed rate of the expected long-term investment returns on plan assets calculated based on the funded level of the plan at the valuation date, and an annual healthcare cost trend rate between 5% and 12%. The UAAL is being amortized as a level percentage of projected payrolls over 20 years. It is assumed the District's payroll will increase 3.25% per year. Eighty-five percent of future retirees are assumed to have a spouse. The valuation as of June 30, 2011 was done using the eligibility criteria at that time. In the future, this will serve to decrease the Actuarial Accrued Liability of the plan. Plan assets are as reported by CERBT using the market value of trust investments.

#### SCHEDULE OF FUNDING PROGRESS

|           |            | Actuarial<br>Accrued |              |              |             |                |
|-----------|------------|----------------------|--------------|--------------|-------------|----------------|
|           | Actuarial  | Liability            | Unfunded     |              |             | UAAL as a      |
| Actuarial | Value of   | (AAL) –              | AAL          | Funded       | Covered     | % of           |
| Valuation | Assets     | Entry Age            | (UAAL)       | Ratio        | Payroll     | Covered        |
| Date      | <u>(a)</u> | <u>(b)</u>           | <u>(b-a)</u> | <u>(a/b)</u> | <u>(c)</u>  | <u>Payroll</u> |
| 07/01/08  | \$0        | \$ 4,930,491         | \$ 4,930,491 | 0%           | \$6,365,000 | 77%            |
| 01/01/10  | 388,139    | 4,988,183            | 4,600,044    | 8%           | 6,387,000   | 72%            |
| 06/30/11  | 1,131,224  | 6,857,673            | 5,726 449    | 16%          | 6,819,000   | 84%            |

## Notes to the Financial Statements

#### Fiscal Year Ended June 30, 2013

#### (10) Risk Management

The District is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets; errors and omissions, injuries to employees; and natural disasters. The District is a member of the Association of California Water Agencies Joint Powers Insurance Authority ("ACWA"/"JPIA"), which offers a common risk management and insurance program. The program provides workers' compensation and property and liability insurance for the District. For each of the most recent years, settlements did not exceed insurance coverage. The membership includes 291 public water agencies within California. A Board of Directors consisting of representatives from member agencies governs the JPIA. The general Board of Directors elects Executive Board members to provide oversight of the operations of the JPIA, including selection of management and approval of the operating budget.

The District maintains \$60,000,000 in primary comprehensive general liability insurance. The property damage insurance program provided for up to \$89,134,506 in coverage on structures and contents with a \$25,000 retrospective allocation point per claim. A \$3,000,000 commercial blanket bond is maintained on employees. The Notary Public Errors and Omissions Policy provides \$30,000 of coverage for three notaries. The District retains pollution insurance of \$2,000,000 and underground storage tank coverage of \$500,000. The District has a \$50,000 retrospective allocation point (self-insured retention) per claim for general and automobile liability for the year. The District's workers' compensation level of coverage is \$2,000,000 for bodily injury by each accident and \$2,000,000 for bodily injury by disease for each employee. If the District's deposits are not adequate to meet costs of claims and expenses, a retrospective adjustment to make up the difference can take place. The District promotes safety in the workplace through an extensive safety program. As a result of the program, the District has received retrospective refunds on its workman's compensation insurance premiums. The District also maintains a self insurance reserve to provide for expenses incurred to the District for the deductible amounts on insurance claims under \$50,000. See Note 14 on the District's reserve funds for additional information. Settlements have not exceeded insured limits in the past three fiscal years.

To obtain complete financial information contact ACWA/JPIA at 5620 Birdcage Street, Suite 200, Citrus Heights, CA 95610 or via telephone at (800) 231-5742. Information may be available at www.acwajpia.com.

## (11) Commitments and Contingencies

#### Capital Improvement Projects

The following material commitments existed at June 30, 2013:

|                                   | Cumulative              |             |
|-----------------------------------|-------------------------|-------------|
|                                   | Expenditures as         | Remaining   |
| Project Name                      | <u>of June 30, 2013</u> | Commitments |
| New District Enterprise Software  | \$ 1,656,385            | \$1,343,615 |
| Baker Pipeline Regional Treatment | 2,165,325               | 3,884,675   |

# Notes to the Financial Statements

# Fiscal Year Ended June 30, 2013

# (12) Joint Powers Authorities and Joint Ventures

## South Orange County Wastewater Authority (a California Joint Powers Authority)

The District is a member of the South Orange County Wastewater Authority ("SOCWA"). SOCWA collects, treats, beneficially reuses and disposes of wastewater in South Orange County. SOCWA operates four wastewater treatment plants ("WWTP") in the region. SOCWA has ten member agencies, including three cities and seven water districts. A Board of Directors consisting of representatives from member agencies governs SOCWA. The Board of Directors controls the operations of SOCWA, including selection of management and approval of the annual budget. SOCWA has Project Committees that member agencies participate in financially at various levels, depending on their capacity rights. Each WWTP is a project, as well as various other physical facilities such as outfall pipelines. The District's overall participation level is the highest of the member agencies, approximating 46% of SOCWA. The District deposits money with SOCWA to cover its share of operation and capital in the project committees the District participates. At fiscal year-end SOCWA analyzes its actual costs and refunds or collects additional money from its members as appropriate. Construction deposits made to SOCWA for capital projects are recorded as capital assets.

To obtain complete financial information from SOCWA please contact SOCWA's Director of Finance at 34156 Del Obispo Street, Dana Point, CA 92629 or via telephone at (949) 234-5421.

## Joint Regional Water Supply System (Formed Using a Trust Agreement)

The District is one of nine members who participate in the Joint Regional Water Supply System ("JRWSS"). JRWSS owns and operates several pipelines including the Joint Transmission Main that serves the District. The pipelines deliver drinking water to the nine member agencies. The District has 48.64% ownership rights to the Joint Transmission Main. South Coast Water District ("SCWD") serves as Trustee of JRWSS. As Trustee SCWD maintains the infrastructure, collects money to cover expenses from the member agencies and keeps records for JRWSS. The District deposits money with JRWSS to cover its share of operation and capital costs. At fiscal year-end JRWSS analyzes its actual costs and refunds or collects additional money from its members as appropriate.

To obtain complete financial information from JRWSS contact South Coast Water District, P.O. Box 30205, Laguna Niguel, CA 92607 or via telephone at (949) 499-4555.

## San Juan Basin Authority (a California Joint Powers Authority)

The District is also a member of the San Juan Basin Authority ("SJBA") a joint powers authority formed to secure and develop water rights for its member agencies. It currently has permits for using the San Juan Groundwater Basin as an underground storage reservoir. A capacity of 60,000 acre-feet is classified as usable storage, where water can be routinely put into it by groundwater recharge basins and withdrawn by a number of high production wells to be drilled in the future. The state has also given SJBA water rights to divert water from the Basin for beneficial purposes. The objective of the District's membership is to diversify and increase its water sources in the future.

## Notes to the Financial Statements

# Fiscal Year Ended June 30, 2013

# (12) Joint Powers Authorities and Joint Ventures, (continued)

SJBA's membership includes the District along with Santa Margarita Water District, Capistrano Valley Water District and South Coast Water District. A Board of Directors consisting of representatives from member agencies governs SJBA. The Board of Directors oversees contracts and approves the annual budget. SJBA has Project Committees that member agencies participate in financially at various levels based upon ownership or usage. The District deposits money with SJBA to cover its share of costs in the respective projects. Surplus balances at fiscal year-end are refunded to member agencies or added to their reserves as determined by the Board of Directors.

To obtain complete financial information from SJBA contact Santa Margarita Water District at 26111 Antonio Parkway, Las Flores, CA 92688 or via telephone at (949) 459-6400.

#### Santiago Aqueduct Commission (a California Joint Powers Authority)

The District is a member of the Santiago Aqueduct Commission ("SAC") with five other member agencies. SAC operates and maintains the Baker Pipeline. The District has no capacity rights in the Baker Pipeline and is not responsible for costs to operate and maintain the Baker Pipeline. SAC also operated and maintained the Allen McColloch Pipeline (AMP) prior to its sale to MET. By agreement, the District funds a small portion of the annual administrative costs of SAC. Irvine Ranch Water District maintains the infrastructure, collects money to cover expenses from the members, and maintains the records for SAC.

To obtain complete financial information on the SAC contact Irvine Ranch Water District at 15600 Sand Canyon Avenue, Irvine, CA 92618-3102 or via telephone at (949) 453-5300.

The relationships between the District and the joint powers authorities are such that SOCWA, ACWA/JPIA, JRWSS, SJBA, and SAC are not component units of the District for financial reporting purposes.

## (13) Restricted Net Position

At year end the District held \$424,363 in unspent connection fee revenue. By State law these amounts must be spent on capital projects. All interest earned in this fund is added to the total restricted fund balance.

## Notes to the Financial Statements

## Fiscal Year Ended June 30, 2013

### (14) Unrestricted Net Position

A portion of the District's unrestricted net position has been designated by the Board of Directors for specific purposes. The details of unrestricted net position at year end are as follows:

| Unrestricted net position:                   |                       |
|--|-----------------------|
| Designated for rate stabilization            | \$ 9,627,003          |
| Designated for replacement and refurbishment | 16,501,847            |
| Designated for self insurance reserves       | 1,289,307             |
| Designated for planning and construction     | 29,497,500            |
| Designated for WBBRS                         | 4,383,762             |
| Designated for water supply reliability      | 2,597,710             |
| Unrestricted, undesignated                   | 75,391,432            |
| Total unrestricted net position              | <u>\$ 139,288,561</u> |

#### Rate Stabilization

The Rate Stabilization reserves were established to provide funds to be used specifically for stabilizing potential fluctuation in water service rates of the District that may result in the future due to changing wholesale water rates charged by MET and passed through to the District by the MWDOC.

## Replacement & Refurbishment

The Replacement & Refurbishment fund was established to replace existing assets, refurbish existing assets by materially extending the useful life of the asset. Any repairing of an asset that does not extend the useful life of at the asset will be classified as an O&M expense. The asset value must be \$5,000 or more and have a useful life of at least 3 years. The District anticipates an increase in these projects as it approaches a "built out" status. The reserves are increased by revenue from tax revenues equal to the appropriation limit, and replenished annually with a \$4.5 million dollar transfer from the General Fund.

## Self Insurance

The District maintains a Self Insurance reserve to provide for expenses incurred to the District for the deductible amounts on insurance claims under \$50,000 for repairs to facilities by outside contractors and expenses related to the State Unemployment Insurance for unemployment claims made against the District.

# Notes to the Financial Statements

# Fiscal Year Ended June 30, 2013

# (14) Unrestricted Net Position, (continued)

#### Planning and Construction Reserves

Planning and Construction reserves were established to provide funding for new construction projects. The reserves are increased by Federal and State P.L. 660 funds and clean water grants if and when received. Designated (budgeted) and emergency construction and planning expenditures decrease the reserves. These reserves can be increased by tax revenues equal to the appropriation limit. An annual review of fund balance and budgeted projects will determine the need for any fund transfers from the General fund.

## Conservation Fund (WBBRS)

The Conservation Fund was established for certain Water-Base-Budget Rate Structure ("WBBRS") revenues. The District's intent is to use the revenues for purposes generally related to water efficiency or conservation goals and policies, as specifically directed by the Board under budgetary and other approvals from time to time.

#### Water Supply Reliability

The Water Supply Reliability reserves were created to provide funding for certain projects that will enhance the District's ability to provide water to its customers during Metropolitan Water District's planned seven-day shutdowns. The projects will also provide water during unplanned emergency shutdown's of the District's water conveyance system. The reserves were initially seeded with a \$5 million transfer from the Planning and Construction fund.

## (15) Prior Period Adjustment

The District wrote off the remaining unamortized cost of debt issuance for the District's bonds, certificates of participation, and loans payable in accordance with the implementation of GASB 65. The effect of this change on the beginning net position is a reduction of \$1,158,676.

## MOULTON NIGUEL WATER DISTRICT Schedule of Revenues, Expenses, and Other Sources (Uses) of Funds For the Fiscal Year Ended June 30, 2013

The schedule below is the District's adopted Budget Summary in the areas of revenues, expenses, debt service, capital improvement projects, and other sources and uses of District funds. It compares the District's projected figures to the actual amounts and is designed to monitor performance during the year and assist in future budget preparations.

|   |  | 2012-2013<br>Amended<br><u>Budget*</u> | 2012-2013<br><u>Actual*</u> | Variance<br>with Budget<br><u>Over(Under)</u> | % Variance<br>with Budget<br><u>Over(Under)</u> |
|---|--|--|-----------------------------|---|---|
|   | Revenues   |  |                             |   |   |
|   | Potable Water Sales  | \$ 26,950,000                          | \$ 26,932,654               | \$ (17,346)                                   | (.06)%  |
|   | Sewer Sales  | 16,850,000                             | 16,941,327                  | 91,327  | 0.54%   |
|   | Recycled Water Sales   | 4,736,600                              | 4,612,874                   | (123,726)                                     | (2.61)%   |
| 1 | WBBRS Efficiency Funds   | 750,000                                | 3,700,381                   | 2,950,381                                     | 393.38%   |
|   | Ad Valorem Property Tax (District's                                    |  |                             |   |   |
|   | share of 1% Property Tax)  | 21,121,664                             | 21,859,630                  | 737,965                                       | 3.49%   |
|   | General Obligation Bond Assessment                                     | 5,942,217                              | 6,668,545                   | 726,327                                       | 12.22%  |
| 2 | Investment Income  | 3,511,191                              | (533,131)                   | (4,044,322)                                   | (115.18)%                                       |
| 3 | Other Income   | 484,150                                | 1,142,512                   | 658,362                                       | 136.00%   |
|   | Cellular Lease Income  | 1,535,000                              | 1,642,410                   | 107,410                                       | 7.00%   |
|   | Intergovernmental Revenue  | 1,434,642                              | 1,434,642                   |   | 0.00%   |
|   | Total Revenues   | 83,315,464                             | 84,401,844                  | 1,086,378                                     | 1.30%   |
|   | Expenses, Debt Obligations, and<br><u>Capital Improvement Projects</u> |  |                             |   |   |
|   | Operations and Maintenance   | 61,911,465                             | 57,034,169                  | (4,877,296)                                   | (7.88)%   |
|   | General Obligation Bonds Debt  | 01,911,100                             | 07,001,109                  | (1,077,290)                                   | (7.00)70  |
|   | Service  | 15,822,317                             | 15,771,113                  | (51,204)                                      | (0.32)%   |
|   | Replacement & Refurbishment  | ;;;                                    | ;                           | (,)   | (0.02)/0  |
| 4 | Projects   | 12,545,889                             | 3,068,474                   | (9,477,415)                                   | (75.54)%  |
| 4 | SOCWA & JRWSS Capital Projects   | 8,049,333                              | 5,073,418                   | (2,975,915)                                   | (36.97)%  |
| 4 | Water Supply Reliability Projects                                      | 6,810,668                              | 2,164,690                   | (4,645,978)                                   | (68.22)%  |
| 4 | Planning & Construction Projects                                       | 1,389,037                              | 2,073,656                   | 684,619                                       | 49.29%  |
|   | Total Expenses, Debt Obligations,<br>and Capital Improvement Projects  | 106,528,709                            | 85,185,521                  | (21,343,188)                                  | (20.04)%  |
|   | Net Income (Deficit)   | <u>(23,213,245)</u>                    | <u>(783,677)</u>            | <u>(22,429,566)</u>                           |   |

\*The variance between budgetary basis net income and financial statement net income is due to the inclusion of General Obligation Bonds Debt Service as an expenditure on the budgetary basis.

# MOULTON NIGUEL WATER DISTRICT Notes to the Schedule of Revenues, Expenses, and Sources (Uses) of Funds For the Fiscal Year Ended June 30, 2013

# **Revenues**

Actual revenues exceeded the budget estimated by \$1.1 million or 1.30%. Major budget to actual revenue variations are clarified below:

- 1) WBBRS Efficiency Funds The WBBR was new this year and had no recorded history.
- 2) Investment Income Current year results include a \$4.8 million unrealized loss on investments.
- **3)** Other Income The District received a refund of \$395,600 from the MWDOC contingency fund.

# Expenses

Overall costs for fiscal year 2013 were under budget by \$21.3 million or 20%. The major budget to actual expense variations are described below:

4) Replacement & Refurbishment; SOCWA/JRWSS; Water Supply Reliability and Planning/Construction – The budget contained over 100 projects. At the end of the fiscal year over 40 projects were closed and over 60 projects will be carried forward to FY 2013-2014. However, not all carried-forward projects will be funded in FY 2013-2014. Over 15 projects will be moved to subsequent years.

## MOULTON NIGUEL WATER DISTRICT Operations & Maintenance (O&M) Budget Comparison Report For the Fiscal Year Ended June 30, 2013

The Operations and Maintenance (O&M) Budget Comparison Report was designed to compare the expenses of the District to the budget and/or the adjusted budget figures used by the District to monitor performance during the year. The Notes to the O&M Budget Comparison Report provides explanations for major variances in this report.

|   | Description                        | Adopted<br><u>Budget</u> | Adjusted<br><u>Budget</u> | Actual Expense<br>for FYE 2013 | Remaining<br><u>Budget</u> |
|---|------------------------------------|--------------------------|---------------------------|--------------------------------|----------------------------|
|   | General Fund                       |                          |                           |                                |                            |
| 1 | Salaries                           | \$ 8,745,519             | \$ 8,570,846              | \$ 7,431,157                   | \$ 1,139,689               |
|   | Retirement Program                 | 1,426,552                | 1,415,796                 | 1,201,322                      | 214,474                    |
|   | Educational Courses                | 85,245                   | 74,245                    | 23,835                         | 50,410                     |
|   | Travel & Meetings                  | 245,104                  | 245,104                   | 142,584                        | 102,520                    |
|   | Employee Relations                 | 15,000                   | 15,000                    | 25,413                         | (10,413)                   |
|   | General Services                   | 486,800                  | 486,800                   | 363,035                        | 123,765                    |
|   | Annual Audit                       | 40,020                   | 40,020                    | 38,220                         | 1,800                      |
|   | Member Agencies O&M                | 1,153,000                | 1,153,000                 | 1,074,012                      | 78,988                     |
|   | Dues & Memberships                 | 88,665                   | 89,665                    | 72,367                         | 17,298                     |
|   | Election Expenses                  | 48,000                   | 48,000                    | 17,471                         | 30,529                     |
|   | Consulting Services                | 531,625                  | 547,625                   | 366,701                        | 180,924                    |
|   | Equipment Rental                   | 75,500                   | 83,500                    | 79,984                         | 3,516                      |
|   | District Fuel                      | 326,000                  | 326,000                   | 276,566                        | 49,434                     |
|   | Insurance - District               | 549,775                  | 549,775                   | 503,405                        | 46,370                     |
|   | Insurance - Personnel              | 371,011                  | 371,011                   | 322,521                        | 48,490                     |
|   | Insurance - Benefits               | 2,612,459                | 2,593,659                 | 2,156,894                      | 436,765                    |
|   | Legal Services                     | 250,000                  | 250,000                   | 150,668                        | 99,332                     |
|   | District Office Supplies Total     | 575,018                  | 585,003                   | 404,708                        | 180,295                    |
|   | District Operating Supplies        | 318,989                  | 313,739                   | 416,507                        | (102,768)                  |
| 2 | Repairs & Maintenance - Equipment  | 1,737,004                | 1,742,004                 | 851,579                        | 890,425                    |
| 3 | Repairs & Maintenance - Facilities | 4,078,306                | 4,054,321                 | 2,840,165                      | 1,214,156                  |
|   | Safety Program & Compliance        | 152,025                  | 152,025                   | 133,173                        | 18,852                     |
| 4 | SOCWA                              | 8,884,700                | 8,884,700                 | 8,111,731                      | 772,969                    |
|   | Special Outside Assessments        | 173,000                  | 173,000                   | 211,810                        | (38,810)                   |
|   | Utilities                          | 2,011,652                | 2,011,902                 | 1,879,491                      | 132,411                    |
|   | Water Purchases                    | 25,393,496               | 25,393,496                | 25,678,244                     | (284,748)                  |
|   | Meter/Vault Purchases              | 787,000                  | 787,000                   | 696,173                        | 90,827                     |
|   | Misc. Operating Expenses           | -                        | -                         | 118,260                        | (118,260)                  |
|   | Water Efficiency                   | 750,000                  | -                         | -                              | -                          |
| _ | WBBRS Fund                         |                          | 154 (50)                  | 200.01(                        | (205.2.42)                 |
| 5 | Salaries                           | -                        | 174,673                   | 380,016                        | (205,343)                  |
| 5 | Retirement Program                 | -                        | 10,756                    | 29,964                         | (19,208)                   |
| 5 | Travel & Meetings                  | -                        | -                         | 404                            | (404)                      |
| 5 | Insurance-Personnel                | -                        | -                         | 8,405                          | (8,405)                    |
| 5 | Insurance-Benefits                 | -                        | 18,800                    | 25,104                         | (6,304)                    |
| 5 | Water Efficiency                   | -<br>-                   | 750,000                   | 1,002,279                      | (252,279)                  |
|   | TOTAL                              | <u>\$ 61,911,465</u>     | <u>\$ 61,911,465</u>      | <u>\$ 57,034,168</u>           | <u>\$ 4,877,297</u>        |

# MOULTON NIGUEL WATER DISTRICT Notes to the Operations & Maintenance (O&M) Budget Comparison Report For the Fiscal Year Ended June 30, 2013

The following denotes explanations for some of the major variances between actual and budgeted costs for the Operations and Maintenance budget comparison report:

- 1) Salaries During the year the District had 17 vacant positions that was the main contributor to the 13% salaries savings.
- Repairs and Maintenance Equipment The District budget presented the purchase of 6 vehicles and other miscellaneous equipment. These planned purchases are the main contributor to the 51% savings.
- **3)** Repairs and Maintenance Facilities The District budget for system repairs on historical information. This year the District didn't have repairs to anticipated levels. This is the main contributor to the 30% savings.
- 4) SOCWA O&M The District received a credit from SOCWA after an audit was completed. This is the main contributor to the 9% savings.
- 5) WBBRS This is the District's first year planning, tracking, and expensing operations related to water efficiency fund.

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Changes in Net Position – Last Ten Fiscal Years •

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# Statistical Section Overview

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#### Moulton Niguel Water District Net Position by Component Last Ten Fiscal Years

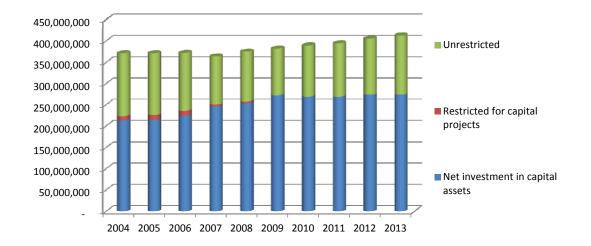
|    | 2004        |   | 2005   |  | 2006   |   | 2007   |
|----|-------------|---|--|--|--|---|--|
|    |             |   |  |  |  |   |  |
| \$ | 133,689,528 | \$  | 172,106,692  | \$   | 167,460,342  | \$  | 135,253,605  |
|    | 396,287,774 |   | 350,846,634  |  | 350,877,488  |   | 361,206,238  |
|    | 529,977,302 |   | 522,953,326  |  | 518,337,830  |   | 496,459,843  |
|    | -           |   | -  |  | -  |   | -  |
|    |             |   |  |  |  |   |  |
|    | 529,977,302 |   | 522,953,326  |  | 518,337,830  |   | 496,459,843  |
|    |             |   |  |  |  |   |  |
|    | 15,455,482  |   | 15,623,986   |  | 18,436,627   |   | 15,838,853   |
|    | 143,393,212 |   | 136,207,909  |  | 128,174,462  |   | 117,038,604  |
|    | 158,848,694 |   | 151,831,895  |  | 146,611,089  |   | 132,877,457  |
|    |             |   |  |  |  |   |  |
|    |             |   |  |  |  |   |  |
|    | 212,135,262 |   | 212,969,450  |  | 222,891,731  |   | 245,841,042  |
|    | 9,924,017   |   | 11,619,898   |  | 12,816,747   |   | 3,928,653  |
|    | 149,069,329 |   | 146,532,083  |  | 136,018,263  |   | 113,812,691  |
| \$ | 371,128,608 | \$  | 371,121,431  | \$   | 371,726,741  | \$  | 363,582,386  |
| -  | •           | \$ 133,689,528<br>396,287,774<br>529,977,302<br>-<br>529,977,302<br>15,455,482<br>143,393,212<br>158,848,694<br>212,135,262<br>9,924,017<br>149,069,329 | \$ 133,689,528 \$<br>396,287,774<br>529,977,302<br>-<br>529,977,302<br>15,455,482<br>143,393,212<br>158,848,694<br>212,135,262<br>9,924,017<br>149,069,329 | \$ 133,689,528       \$ 172,106,692         396,287,774       350,846,634         529,977,302       522,953,326         -       -         529,977,302       522,953,326         15,455,482       15,623,986         143,393,212       136,207,909         158,848,694       151,831,895         212,135,262       212,969,450         9,924,017       11,619,898         149,069,329       146,532,083 | \$ 133,689,528       \$ 172,106,692       \$ 396,287,774         \$ 396,287,774       350,846,634         529,977,302       522,953,326         -       -         529,977,302       522,953,326         15,455,482       15,623,986         143,393,212       136,207,909         158,848,694       151,831,895         212,135,262       212,969,450         9,924,017       11,619,898         149,069,329       146,532,083 | \$ 133,689,528       \$ 172,106,692       \$ 167,460,342         396,287,774       350,846,634       350,877,488         529,977,302       522,953,326       518,337,830         -       -       -         529,977,302       522,953,326       518,337,830         -       -       -         529,977,302       522,953,326       518,337,830         15,455,482       15,623,986       18,436,627         143,393,212       136,207,909       128,174,462         158,848,694       151,831,895       146,611,089         212,135,262       212,969,450       222,891,731         9,924,017       11,619,898       12,816,747         149,069,329       146,532,083       136,018,263 | \$ 133,689,528       \$ 172,106,692       \$ 167,460,342       \$ 396,287,774         \$ 396,287,774       350,846,634       350,877,488         \$ 529,977,302       522,953,326       518,337,830         -       -       -         529,977,302       522,953,326       518,337,830         -       -       -         529,977,302       522,953,326       518,337,830         -       -       -         529,977,302       522,953,326       518,337,830         15,455,482       15,623,986       18,436,627         143,393,212       136,207,909       128,174,462         158,848,694       151,831,895       146,611,089         212,135,262       212,969,450       222,891,731         9,924,017       11,619,898       12,816,747         149,069,329       146,532,083       136,018,263 |

(1) Beginning net position was restated for FY 2007, FY 2008 and FY 2013.

Source: Moulton Niguel Water District Audited Financial Statements.

#### Moulton Niguel Water District Net Position by Component Last Ten Fiscal Years

| <br>2008                              | 2009                             | 2010                              | 2011                              | 2012                             | 2013                             |
|---------------------------------------|----------------------------------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| \$<br>141,180,151<br>361,582,353      | \$<br>126,077,279<br>368,009,569 | \$<br>182,990,924<br>371,543,848  | \$<br>174,874,392<br>373,881,504  | \$<br>178,970,721<br>373,802,210 | \$<br>180,075,972<br>371,840,527 |
| 502,762,504                           | 494,086,848                      | 554,534,772                       | 548,755,896                       | 552,772,931                      | 551,916,499                      |
| <br>_                                 | _                                | _                                 | _                                 | _                                | 1,318,562                        |
| 502,762,504                           | 494,086,848                      | 554,534,772                       | 548,755,896                       | 552,772,931                      | 553,235,061                      |
| 15,849,444                            | 17,165,769                       | 20,038,911                        | 18,166,398                        | 19,338,585                       | 20,774,766                       |
| <br><u>111,527,615</u><br>127,377,059 | 94,335,405<br>111,501,174        | <u>145,122,499</u><br>165,161,410 | <u>136,276,375</u><br>154,442,773 | 128,342,067<br>147,680,652       | 120,460,207<br>141,234,973       |
|                                       |                                  |                                   |                                   |                                  |                                  |
| 253,165,739                           | 270,849,808                      | 268,089,986                       | 267,962,257                       | 272,169,901                      | 272,287,164                      |
| 4,143,149<br>118,076,557              | 98,855<br>111,637,011            | 119,402<br>121,163,974            | 312,742<br>126,038,124            | 326,175<br>132,596,203           | 424,363<br>139,288,561           |
| \$<br>375,385,445                     | \$<br>382,585,674                | \$<br>389,373,362                 | \$<br>394,313,123                 | \$<br>405,092,279                | \$<br>412,000,088                |



# Moulton Niguel Water District Changes in Net Position Last Ten Fiscal Years

| Operating Revenue         \$ 17,053,559         \$ 16,233,296         \$ 18,472,894         \$ 21,366,541           Sanitation charges         3,442,173         2,975,868         3,342,937         4,464,604           Recycled water charges         3,442,173         2,975,868         3,342,937         4,464,604           Other         30,490,280         27,639,309         32,380,485         37,951,492           Operating Expenses         5         18,060,766         16,469,876         17,583,352         20,230,917           Pumping water         600,876         618,098         357,650         333,556         333,556           Water and sewage treatment         6,244,920         7,159,561         7,506,433         7,387,708           Water efficiency         -         -         -         -         -           Ceneral, administrative and other         2,375,22         202,777         225,213         2,707,991           Custome administrative and other         8,974,219         9,370,829         9,267,301         10,838,062           Depreciation         11,931,829         12,265,654         12,585,747         13,602,765           Total Operating Revenues (Expenses)         -         -         -         -           Interest income <sup>1</sup>  |   |    | <u>2004</u>  |    | <u>2005</u>  |    | <u>2006</u>  |    | <u>2007</u>  |
|--|---|----|--------------|----|--------------|----|--------------|----|--------------|
| Sanitation charges         8,480,618         8,259,528         10,281,592         11,515,601           Recycled water charges         3,442,173         2,975,868         3,342,937         4,464,604           Other         3,442,173         2,975,868         3,342,937         4,464,604           Total Operating Revenue         30,490,280         27,639,309         32,380,485         37,951,492           Operating Expenses         5         5         50,0766         16,469,876         17,583,352         20,230,917           Pumping water         6,00,876         618,098         357,650         393,556         393,556           Water rand sewage treatment         6,244,920         7,159,561         7,506,433         7,367,708           Water rand sewage treatment         6,244,920         7,159,561         7,506,433         7,367,708           Water efficiency         2,378,017         2,429,357         2,547,423         2,707,991           Customer accounts         237,522         20,277         25,671         18,802,765           Total Operating Expenses         48,428,149         48,516,152         50,072,977         55,426,212           Operating Income (Loss)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)  | Operating Revenue                             | •  |              | •  | 40.000.000   | •  |              | •  |              |
| Recycled water charges         3,442,173         2,975,868         3,342,937         4,464,604           Other         1,513,930         170,617         283,062         604,746           Total Operating Revenue         30,490,280         27,639,309         32,380,485         37,951,492           Operating Expenses         50urce of supply 2         18,060,766         16,469,876         17,583,352         20,230,917           Pumping water         600,876         618,098         357,650         393,556           Water ransmission and distribution         2,378,017         2,429,357         2,547,423         2,707,991           Customer accounts         237,522         202,777         225,071         285,213           Water ransmission and distribution         2,378,819         12,265,654         12,585,747         13,602,765           General, administrative and other         8,974,219         9,370,829         9,67,301         10,838,062           Depreciation         11,931,829         12,265,654         12,585,747         13,602,766           Total Operating Revenues (Expenses)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)           Non-operating Revenues (Expenses)         (5,96,510)         4,345,893         480,324         6,589,646<   | 0   | \$ |              | \$ |              | \$ |              | \$ |              |
| Other<br>Total Operating Revenue         1.513,930         170,617         283,062         604,746           30,490,280         27,639,309         32,380,485         37,951,492           Operating Expenses         30,490,280         27,639,309         32,380,485         37,951,492           Outer and sewage treatment         600,876         16,469,876         17,583,352         20,230,917           Water and sewage treatment         6,244,920         7,159,561         7,506,433         7,367,708           Water transmission and distribution         2,378,017         2,429,357         2,547,423         2,707,991           Customer accounts         237,522         202,777         225,071         285,213           Water efficiency         9,370,829         9,267,301         10,838,062           Depreciation         11,931,829         12,265,654         12,585,747         13,602,765           Total Operating Revenues (Expenses)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)           Non-operating Revenues (Copenses)         1,091,275         961,066         1,040,136         1,115,941           Other non-operating Revenues (expenses)         1,091,275         961,066         1,040,136         1,115,941           Other non-operating Revenues (expe   |   |    |              |    |              |    |              |    |              |
| Total Operating Revenue         30.490.280         27,639,309         32,380,485         37,951,492           Operating Expenses         Source of supply <sup>2</sup> 18,060,766         16,469,876         17,583,352         20,230,917           Pumping water         600,876         618,098         357,650         393,556           Water and sewage treatment         6,244,920         7,159,561         7,506,433         7,367,708           Water transmission and distribution         2,378,017         2,429,357         2,547,423         2,079,991           Customer accounts         237,522         202,777         225,071         285,213           Water efficiency         -         -         -         -           General, administrative and other         8,974,219         9,370,829         9,267,301         10,838,062           Depreciation         11,931,829         12,268,541         12,585,747         13,602,765           Total Operating Revenues (Expenses)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)           Non-operating Revenue & GOB assessments         (596,510)         4,345,893         480,324         6,589,646           Property tax revenue & GOB assessments         (596,510)         4,345,893         480,324         6,589,646  |   |    |              |    |              |    |              |    |              |
| Operating ExpensesSource of supply $^2$ 18,060,76616,469,87617,583,35220,230,917Pumping water600,876618,098357,650393,556Water and sewage treatment6,244,9207,159,5617,506,4337,367,708Ustomer accounts237,522202,777225,071285,213Water efficiencyGeneral, administrative and other8,974,2199,370,8299,267,30110,838,062Depreciation11,931,82912,265,65412,585,74713,602,765Total Operating Expenses48,428,14948,516,15250,072,97755,426,212Operating Income (Loss)(17,937,869)(20,876,843)(17,692,492)(17,474,720)Non-operating Revenues (Expenses)Interest income $^1$ (596,510)4,345,893480,3246,589,646Property tax revenue & GOB assessments(5,492,833)(5,226,235)(5,232,106)(5,474,668)Cellular lease income1,091,275961,0661,040,1361,115,941Other non-operating Revenues (expenses) $^4$ 1,368,758459,756(26,539)(80,023)Income (Loss) before Capital Contributions1,305,728(1,296,449)(2,137,286)11,046,804Capital ContributionsGrant funding2,286,544(7,177)605,31012,855,463Developer donated capital facilities809,720939,3002,099,826876,334Connection fees171,096349,972  |   |    |              |    |              |    |              |    |              |
| Source of supply $^2$ 18,060,76616,469,87617,583,35220,230,917Pumping water600,876618,098357,650393,556Water and sewage treatment6,244,9207,159,5617,506,4337,367,708Water transmission and distribution2,378,0172,429,3572,547,4232,707,991Customer accounts237,522202,777225,071285,213Water efficiencyGeneral, administrative and other8,974,2199,370,8299,267,30110,838,062Depreciation11,931,82912,265,65412,585,74713,602,765Total Operating Expenses48,428,14948,516,15250,072,97755,426,212Operating Income (Loss)(596,510)4,345,893480,3246,589,646Property tax revenue & GOB assessments(596,510)4,345,893480,3246,589,646Interest income <sup>1</sup> (596,510)4,345,893480,3246,589,646Property tax revenue & GOB assessments(5,492,833)(5,226,235)(5,232,106)(5,474,668)Interest income <sup>1</sup> (1,368,758459,756(26,559)(80,023)Income (Loss) before Capital Contributions1,305,728(1,296,449)(2,137,286)11,046,804Capital Contributions1,305,728(1,296,449)(2,137,286)11,046,804Connection fees2,286,544(7,177)605,31012,855,463Not Position2,286,544(7,177)605,31012,855,463Net Position - Be   | Total Operating Revenue                       |    | 30,490,280   |    | 27,639,309   |    | 32,380,485   |    | 37,951,492   |
| Pumping water         600,876         618,098         357,650         393,556           Water and sewage treatment         6,244,920         7,159,561         7,506,433         7,367,708           Water transmission and distribution         2,378,017         2,429,357         2,547,423         2,707,991           Customer accounts         237,522         202,777         225,071         285,213           Water efficiency         -         -         -         -           General, administrative and other         8,974,219         9,370,829         9,267,301         10,838,062           Depreciation         11,931,829         12,265,654         12,585,747         13,602,765           Total Operating Expenses         48,428,149         48,516,152         50,072,977         55,426,212           Operating Income (Loss)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)           Non-operating Revenues (Expenses)         (596,510)         4,345,893         480,324         6,589,646           Property tax revenue & GOB assessments         (596,510)         4,345,893         480,324         6,589,646           Interest income         1<.091,275   | Operating Expenses                            |    |              |    |              |    |              |    |              |
| Water and sewage treatment         6,244,920         7,159,561         7,506,433         7,367,708           Water transmission and distribution         2,378,017         2,429,357         2,547,423         2,707,991           Customer accounts         237,522         202,777         225,071         285,213           Water efficiency         -         -         -         -           General, administrative and other         8,974,219         9,370,829         9,267,301         10,838,062           Depreciation         11,931,829         12,265,654         12,585,747         13,602,765           Total Operating Expenses         48,428,149         48,516,152         50,072,977         55,426,212           Operating Income (Loss)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)           Non-operating Revenues (Expenses)         (596,510)         4,345,893         480,324         6,589,646           Property tax revenue & GOB assessments         (22,872,907         19,039,914         19,293,391         26,370,628           Interest income <sup>1</sup> (5492,833)         (5,226,235)         (5,232,106)         (5,474,668)           Cellular lease income         1,091,275         961,066         1,040,136         1,115,941 <t< td=""><td>Source of supply <sup>2</sup></td><td></td><td>18,060,766</td><td></td><td>16,469,876</td><td></td><td>17,583,352</td><td></td><td>20,230,917</td></t<> | Source of supply <sup>2</sup>                 |    | 18,060,766   |    | 16,469,876   |    | 17,583,352   |    | 20,230,917   |
| Water and sewage treatment         6,244,920         7,159,561         7,506,433         7,367,708           Water transmission and distribution         2,378,017         2,429,357         2,547,423         2,707,991           Customer accounts         237,522         202,777         225,071         285,213           Water efficiency         -         -         -         -           General, administrative and other         8,974,219         9,370,829         9,267,301         10,838,062           Depreciation         11,931,829         12,265,654         12,585,747         13,602,765           Total Operating Expenses         48,428,149         48,516,152         50,072,977         55,426,212           Operating Income (Loss)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)           Non-operating Revenues (Expenses)         (596,510)         4,345,893         480,324         6,589,646           Property tax revenue & GOB assessments         (22,872,907         19,039,914         19,293,391         26,370,628           Interest income <sup>1</sup> (5492,833)         (5,226,235)         (5,232,106)         (5,474,668)           Cellular lease income         1,091,275         961,066         1,040,136         1,115,941 <t< td=""><td>Pumping water</td><td></td><td>600,876</td><td></td><td>618,098</td><td></td><td>357,650</td><td></td><td>393,556</td></t<>                             | Pumping water                                 |    | 600,876      |    | 618,098      |    | 357,650      |    | 393,556      |
| Customer accounts         237,522         202,777         225,071         285,213           Water efficiency         6eneral, administrative and other         8,974,219         9,370,829         9,267,301         10,838,062           Depreciation         11,931,829         12,265,654         12,585,747         13,602,765           Total Operating Expenses         48,428,149         48,516,152         50,072,977         55,426,212           Operating Income (Loss)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)           Non-operating Revenues (Expenses)         (596,510)         4,345,893         480,324         6,589,646           Property tax revenue & GOB assessments         (596,510)         4,345,893         480,324         6,589,646           Property tax revenue & GOB assessments         (596,510)         4,345,893         480,324         6,589,646           Property tax revenue & GOB assessments         (596,510)         4,345,893         480,324         6,589,646           Interest income         1         (596,510)         4,345,893         480,324         6,589,646           Other non-operating revenues (expenses)         1         1,368,758         459,756         (26,539)         (80,023)           Income (Loss) before Capital Contributions  |   |    | 6,244,920    |    | 7,159,561    |    | 7,506,433    |    | 7,367,708    |
| Water efficiency<br>General, administrative and other<br>Depreciation<br>Total Operating Revenues (Expenses) $8,974,219$<br>   | Water transmission and distribution           |    | 2,378,017    |    | 2,429,357    |    | 2,547,423    |    | 2,707,991    |
| General, administrative and other<br>Depreciation         8,974,219         9,370,829         9,267,301         10,838,062           Depreciation         11,931,829         12,265,654         12,585,747         13,602,765           Total Operating Expenses<br>Operating Income (Loss)         48,428,149         48,516,152         50,072,977         55,426,212           Non-operating Revenues (Expenses)         (17,937,869)         (20,876,843)         (17,692,492)         (17,474,720)           Non-operating Revenues (Expenses)         (596,510)         4,345,893         480,324         6,589,646           Property tax revenue & GOB assessments<br>Interest on long-term debt         (596,510)         4,345,893         480,324         6,589,646           Cellular lease income         1,091,275         961,066         1,040,136         1,115,941           Other non-operating Revenues (Expenses)         13,067,728         (1,296,449)         (2,137,286)         11,046,804           Capital Contributions<br>Grant funding<br>Developer donated capital facilities         809,720         939,300         2,099,826         876,334           Connection fees         2,286,544         (7,177)         605,310         12,855,463           Net Position - Beginning of Year <sup>3</sup> 368,842,064         371,128,608         371,121,431         350,726,923   | Customer accounts                             |    | 237,522      |    | 202,777      |    | 225,071      |    | 285,213      |
| Depreciation $11,931,829$ $12,265,654$ $12,585,747$ $13,602,765$ Total Operating Expenses $48,428,149$ $48,516,152$ $50,072,977$ $55,426,212$ Operating Income (Loss) $(17,937,869)$ $(20,876,843)$ $(17,692,492)$ $(17,474,720)$ Non-operating Revenues (Expenses) $(17,937,869)$ $(20,876,843)$ $(17,692,492)$ $(17,474,720)$ Non-operating Revenues (Expenses) $(596,510)$ $4,345,893$ $480,324$ $6,589,646$ Property tax revenue & GOB assessments $(22,872,907)$ $19,039,914$ $19,293,391$ $26,370,628$ Interest on long-term debt $(5,492,833)$ $(5,226,235)$ $(5,232,106)$ $(5,474,668)$ Cellular lease income $1,091,275$ $961,066$ $1,040,136$ $1,115,941$ Other non-operating Revenues (expenses) $1,368,758$ $459,756$ $(26,539)$ $(80,023)$ Income (Loss) before Capital Contributions $1,305,728$ $(1,296,449)$ $(2,137,286)$ $11,046,804$ Capital Contributions $1,305,728$ $(1,296,449)$ $(2,099,826$ $876,334$ Connection fees $2,286,544$ $(7,177)$ $605,310$ $12,855,463$ Net Position - Beginning of Year <sup>3</sup> $368,842,064$ $371,128,608$ $371,121,431$ $350,726,923$  | Water efficiency                              |    | -            |    | -            |    | -            |    | -            |
| Total Operating Expenses<br>Operating Income (Loss) $48,428,149$ $48,516,152$ $50,072,977$ $55,426,212$ Non-operating Revenues (Expenses)<br>Interest income 1<br>Property tax revenue & GOB assessments<br>Interest on long-term debt<br>Cellular lease income $(596,510)$ $4,345,893$ $480,324$ $6,589,646$ Cellular lease income<br>Other non-operating Revenues (expenses)<br>Income (Loss) before Capital Contributions<br>Grant funding<br>Developer donated capital facilities<br>Connection fees $(596,510)$ $4,345,893$ $480,324$ $6,589,646$ Capital Contributions<br>Grant funding<br>Developer donated capital facilities<br>Connection fees $(596,510)$ $4,345,893$ $480,324$ $6,589,646$ Net Position - Beginning of Year <sup>3</sup> $2,286,544$ $(7,177)$ $605,310$ $12,855,463$  | General, administrative and other             |    | 8,974,219    |    | 9,370,829    |    | 9,267,301    |    | 10,838,062   |
| Operating Income (Loss) $(17,937,869)$ $(20,876,843)$ $(17,692,492)$ $(17,474,720)$ Non-operating Revenues (Expenses)Interest income 1 $(596,510)$ $4,345,893$ $480,324$ $6,589,646$ Property tax revenue & GOB assessments $(22,872,907)$ $19,039,914$ $19,293,391$ $26,370,628$ Interest on long-term debt $(5,492,833)$ $(5,226,235)$ $(5,232,106)$ $(5,474,668)$ Cellular lease income $1,091,275$ $961,066$ $1,040,136$ $1,115,941$ Other non-operating revenues (expenses) $1,368,758$ $459,756$ $(26,539)$ $(80,023)$ Income (Loss) before Capital Contributions $1,305,728$ $(1,296,449)$ $(2,137,286)$ $11,046,804$ Capital ContributionsGrant funding<br>Developer donated capital facilities<br>Connection fees $809,720$ $939,300$ $2,099,826$ $876,334$ Net Position - Beginning of Year 3 $2,286,544$ $(7,177)$ $605,310$ $12,855,463$   | Depreciation                                  |    | 11,931,829   |    | 12,265,654   |    | 12,585,747   |    | 13,602,765   |
| Non-operating Revenues (Expenses)<br>Interest income 1(596,510) $4,345,893$ $480,324$ $6,589,646$ Property tax revenue & GOB assessments<br>Interest on long-term debt(2,872,907 $19,039,914$ $19,293,391$ $26,370,628$ Cellular lease income $1,091,275$ $961,066$ $1,040,136$ $1,115,941$ Other non-operating revenues (expenses) $1,091,275$ $961,066$ $1,040,136$ $1,115,941$ Other non-operating Revenues (Expenses) $1,9243,597$ $19,580,394$ $15,555,206$ $28,521,524$ Income (Loss) before Capital Contributions $1,305,728$ $(1,296,449)$ $(2,137,286)$ $11,046,804$ Capital ContributionsGrant funding<br>Developer donated capital facilities<br>Connection fees $809,720$ $939,300$ $2,099,826$ $876,334$ Change in Net Position $2,286,544$ $(7,177)$ $605,310$ $12,855,463$ Net Position - Beginning of Year <sup>3</sup> $368,842,064$ $371,128,608$ $371,121,431$ $350,726,923$  | Total Operating Expenses                      |    |              |    |              |    | 50,072,977   |    |              |
| Interest income $^1$ (596,510)4,345,893480,3246,589,646Property tax revenue & GOB assessments22,872,90719,039,91419,293,39126,370,628Interest on long-term debt(5,492,833)(5,226,235)(5,232,106)(5,474,668)Cellular lease income1,091,275961,0661,040,1361,115,941Other non-operating revenues (expenses) $^4$ 1,368,758459,756(26,539)(80,023)Total Non-operating Revenues (Expenses)19,243,59719,580,39415,555,20628,521,524Income (Loss) before Capital Contributions1,305,728(1,296,449)(2,137,286)11,046,804Capital Contributions809,720939,3002,099,826876,334Connection fees2,286,544(7,177)605,31012,855,463Net Position - Beginning of Year $^3$ 368,842,064371,128,608371,121,431350,726,923   | Operating Income (Loss)                       |    | (17,937,869) |    | (20,876,843) |    | (17,692,492) |    | (17,474,720) |
| Interest income $^1$ (596,510)4,345,893480,3246,589,646Property tax revenue & GOB assessments22,872,90719,039,91419,293,39126,370,628Interest on long-term debt(5,492,833)(5,226,235)(5,232,106)(5,474,668)Cellular lease income1,091,275961,0661,040,1361,115,941Other non-operating revenues (expenses) $^4$ 1,368,758459,756(26,539)(80,023)Total Non-operating Revenues (Expenses)19,243,59719,580,39415,555,20628,521,524Income (Loss) before Capital Contributions1,305,728(1,296,449)(2,137,286)11,046,804Capital Contributions809,720939,3002,099,826876,334Connection fees2,286,544(7,177)605,31012,855,463Net Position - Beginning of Year $^3$ 368,842,064371,128,608371,121,431350,726,923   | Non-operating Revenues (Expenses)             |    |              |    |              |    |              |    |              |
| Property tax revenue & GOB assessments<br>Interest on long-term debt       22,872,907       19,039,914       19,293,391       26,370,628         Interest on long-term debt       (5,492,833)       (5,226,235)       (5,232,106)       (5,474,668)         Cellular lease income       1,091,275       961,066       1,040,136       1,115,941         Other non-operating revenues (expenses)       1       1,368,758       459,756       (26,539)       (80,023)         Income (Loss) before Capital Contributions       1,305,728       (1,296,449)       (2,137,286)       11,046,804         Capital Contributions       1,305,728       (1,296,449)       (2,137,286)       11,046,804         Capital Contributions       2,286,544       (7,177)       605,310       12,855,463         Net Position - Beginning of Year <sup>3</sup> 368,842,064       371,128,608       371,121,431       350,726,923  | ,   |    | (596 510)    |    | 4 345 893    |    | 480 324      |    | 6 589 646    |
| Interest on long-term debt $(5,492,833)$ $(5,226,235)$ $(5,232,106)$ $(5,474,668)$ Cellular lease income $1,091,275$ $961,066$ $1,040,136$ $1,115,941$ Other non-operating revenues (expenses) $1,368,758$ $459,756$ $(26,539)$ $(80,023)$ Income (Loss) before Capital Contributions $1,305,728$ $(1,296,449)$ $(2,137,286)$ $11,046,804$ Capital ContributionsGrant fundingDeveloper donated capital facilities $809,720$ $939,300$ $2,099,826$ $876,334$ Connection fees $171,096$ $349,972$ $642,770$ $932,325$ Change in Net Position $2,286,544$ $(7,177)$ $605,310$ $12,855,463$ Net Position - Beginning of Year <sup>3</sup> $368,842,064$ $371,128,608$ $371,121,431$ $350,726,923$  |   |    |              |    |              |    | ,            |    |              |
| Cellular lease income       1,091,275       961,066       1,040,136       1,115,941         Other non-operating revenues (expenses)       1,368,758       459,756       (26,539)       (80,023)         Total Non-operating Revenues (Expenses)       19,243,597       19,580,394       15,555,206       28,521,524         Income (Loss) before Capital Contributions       1,305,728       (1,296,449)       (2,137,286)       11,046,804         Capital Contributions       1,305,728       (1,296,449)       (2,137,286)       11,046,804         Capital Contributions       809,720       939,300       2,099,826       876,334         Connection fees       171,096       349,972       642,770       932,325         Change in Net Position       2,286,544       (7,177)       605,310       12,855,463         Net Position - Beginning of Year <sup>3</sup> 368,842,064       371,128,608       371,121,431       350,726,923   |   |    |              |    |              |    |              |    |              |
| Other non-operating revenues (expenses) $^4$ 1,368,758459,756(26,539)(80,023)Total Non-operating Revenues (Expenses)19,243,59719,580,39415,555,20628,521,524Income (Loss) before Capital Contributions1,305,728(1,296,449)(2,137,286)11,046,804Capital Contributions809,720939,3002,099,826876,334Developer donated capital facilities809,720939,3002,099,826876,334Connection fees2,286,544(7,177)605,31012,855,463Net Position - Beginning of Year $^3$ 368,842,064371,128,608371,121,431350,726,923   | •   |    |              |    |              |    |              |    |              |
| Total Non-operating Revenues (Expenses)       19,243,597       19,580,394       15,555,206       28,521,524         Income (Loss) before Capital Contributions       1,305,728       (1,296,449)       (2,137,286)       11,046,804         Capital Contributions       Grant funding       809,720       939,300       2,099,826       876,334         Developer donated capital facilities       809,720       939,300       2,099,826       876,334         Connection fees       171,096       349,972       642,770       932,325         Change in Net Position       2,286,544       (7,177)       605,310       12,855,463         Net Position - Beginning of Year <sup>3</sup> 368,842,064       371,128,608       371,121,431       350,726,923   |   |    |              |    |              |    |              |    |              |
| Income (Loss) before Capital Contributions         1,305,728         (1,296,449)         (2,137,286)         11,046,804           Capital Contributions         Grant funding         809,720         939,300         2,099,826         876,334           Developer donated capital facilities         809,720         939,300         2,099,826         876,334           Connection fees         171,096         349,972         642,770         932,325           Change in Net Position         2,286,544         (7,177)         605,310         12,855,463           Net Position - Beginning of Year <sup>3</sup> 368,842,064         371,128,608         371,121,431         350,726,923   |   |    | , ,          |    | ,            |    |              |    |              |
| Capital Contributions         Grant funding         Developer donated capital facilities       809,720       939,300       2,099,826       876,334         Connection fees       171,096       349,972       642,770       932,325         Change in Net Position       2,286,544       (7,177)       605,310       12,855,463         Net Position - Beginning of Year <sup>3</sup> 368,842,064       371,128,608       371,121,431       350,726,923   |   |    |              |    |              |    | ,            |    |              |
| Grant funding       809,720       939,300       2,099,826       876,334         Developer donated capital facilities       809,720       939,300       2,099,826       876,334         Connection fees       171,096       349,972       642,770       932,325         Change in Net Position       2,286,544       (7,177)       605,310       12,855,463         Net Position - Beginning of Year <sup>3</sup> 368,842,064       371,128,608       371,121,431       350,726,923   | Income (Loss) before Capital Contributions    |    | 1,305,728    |    | (1,296,449)  |    | (2,137,286)  |    | 11,046,804   |
| Grant funding       809,720       939,300       2,099,826       876,334         Developer donated capital facilities       809,720       939,300       2,099,826       876,334         Connection fees       171,096       349,972       642,770       932,325         Change in Net Position       2,286,544       (7,177)       605,310       12,855,463         Net Position - Beginning of Year <sup>3</sup> 368,842,064       371,128,608       371,121,431       350,726,923   | Capital Contributions                         |    |              |    |              |    |              |    |              |
| Developer donated capital facilities         809,720         939,300         2,099,826         876,334           Connection fees         171,096         349,972         642,770         932,325           Change in Net Position         2,286,544         (7,177)         605,310         12,855,463           Net Position - Beginning of Year <sup>3</sup> 368,842,064         371,128,608         371,121,431         350,726,923   |   |    |              |    |              |    |              |    |              |
| Connection fees         171,096         349,972         642,770         932,325           Change in Net Position         2,286,544         (7,177)         605,310         12,855,463           Net Position - Beginning of Year <sup>3</sup> 368,842,064         371,128,608         371,121,431         350,726,923  |   |    | 809 720      |    | 939 300      |    | 2 099 826    |    | 876 334      |
| Change in Net Position         2,286,544         (7,177)         605,310         12,855,463           Net Position - Beginning of Year <sup>3</sup> 368,842,064         371,128,608         371,121,431         350,726,923  |   |    |              |    |              |    |              |    |              |
| Net Position - Beginning of Year <sup>3</sup> 368,842,064         371,128,608         371,121,431         350,726,923  |   |    | ,            |    | ,            |    | • ·_,· · •   |    |              |
|  | Change in Net Position                        |    | 2,286,544    |    | (7,177)      |    | 605,310      |    | 12,855,463   |
| Net Position - End of Year\$ 371,128,608 \$ 371,121,431 \$ 371,726,741 \$ 363,582,386  | Net Position - Beginning of Year <sup>3</sup> |    | 368,842,064  |    | 371,128,608  |    | 371,121,431  |    | 350,726,923  |
|  | Net Position - End of Year                    | \$ | 371,128,608  | \$ | 371,121,431  | \$ | 371,726,741  | \$ | 363,582,386  |

(1) Investment Income is combined with unrealized gain/loss on investments.

For FY 2004 and FY 2013, the unrealized loss on investments exceeded investment income. For FY 2006, there was a substantial unrealized loss on investments.

(2) Source of Supply includes: water purchases, meter purchases and utilities.

(3) Beginning Net Position was restated for FY 2007, FY 2008 and FY 2013.

(4) For FY 2003 a portion of the 1993 General Obligation Bonds was refunded.

(5) Operating expenses and non-operating revenue (expenses) for FY 2012 were restated to show comparison to current year due to account line item changes from ERP system upgrade.

Source: Moulton Niguel Water District Audited Financial Statements.

# Moulton Niguel Water District Changes in Net Position Last Ten Fiscal Years

| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   | 33,036<br>941,327  |
|---|--------------------|
| 18,944,598       20,972,373       22,505,838       22,088,538       24,415,284       28,0         390,681       360,363       349,221       419,633       1,593,316       2,1         8,179,717       8,962,772       9,093,471       8,588,172       8,665,958       9,8         2,958,395       3,277,410       4,267,727       3,752,224       1,020,852       2,2         335,049       351,151       332,685       311,483       1,202,302       2,7         -       -       -       -       1,4         11,407,703       13,069,750       12,788,639       13,130,167       16,481,929       10,6         13,783,963       14,097,033       14,572,711       15,162,538       15,566,287       13,4         56,000,106       61,090,852       63,910,292       63,452,755       68,945,928       70,6 | 612,874<br>035,873 |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   | 23,110             |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   |                    |
| 8,179,717         8,962,772         9,093,471         8,588,172         8,665,958         9,8           2,958,395         3,277,410         4,267,727         3,752,224         1,020,852         2,2           335,049         351,151         332,685         311,483         1,202,302         2,7           -         -         -         -         -         1,4           11,407,703         13,069,750         12,788,639         13,130,167         16,481,929         10,6           13,783,963         14,097,033         14,572,711         15,162,538         15,566,287         13,4           56,000,106         61,090,852         63,910,292         63,452,755         68,945,928         70,6   | 49,259             |
| 2,958,395         3,277,410         4,267,727         3,752,224         1,020,852         2,2           335,049         351,151         332,685         311,483         1,202,302         2,7           -         -         -         -         -         1,4           11,407,703         13,069,750         12,788,639         13,130,167         16,481,929         10,6           13,783,963         14,097,033         14,572,711         15,162,538         15,566,287         13,4           56,000,106         61,090,852         63,910,292         63,452,755         68,945,928         70,6   | 35,266             |
| 335,049         351,151         332,685         311,483         1,202,302         2,7           -         -         -         -         -         1,4           11,407,703         13,069,750         12,788,639         13,130,167         16,481,929         10,6           13,783,963         14,097,033         14,572,711         15,162,538         15,566,287         13,4           56,000,106         61,090,852         63,910,292         63,452,755         68,945,928         70,6   | 841,299            |
| -         -         -         1,4           11,407,703         13,069,750         12,788,639         13,130,167         16,481,929         10,6           13,783,963         14,097,033         14,572,711         15,162,538         15,566,287         13,4           56,000,106         61,090,852         63,910,292         63,452,755         68,945,928         70,6   | 299,355            |
| 11,407,70313,069,75012,788,63913,130,16716,481,92910,613,783,96314,097,03314,572,71115,162,53815,566,28713,456,000,10661,090,85263,910,29263,452,75568,945,92870,6  | 11,672             |
| 13,783,963         14,097,033         14,572,711         15,162,538         15,566,287         13,4           56,000,106         61,090,852         63,910,292         63,452,755         68,945,928         70,6   | 46,759             |
| 56,000,106 61,090,852 63,910,292 63,452,755 68,945,928 70,6   | 52,698             |
|   |                    |
|   | 86,193)            |
|   |                    |
| 9,477,382 7,118,974 6,846,993 4,009,899 6,271,001 (5  | 533,131)           |
|   | 528,175            |
| (5,340,125) (5,097,414) (6,766,600) (7,897,888) (7,608,336) (5,8  | 850,174)           |
| 1,203,720 1,349,901 1,491,862 1,498,290 1,562,383 1,6   | 642,410            |
| 19,422 54,270 1,438,137 1,480,660 1,557,431 1,5   | 522,360            |
| 32,115,627 31,746,005 30,417,872 26,341,720 29,003,626 25,3   | 809,640            |
| 12,722,284 6,069,536 4,647,967 4,642,407 10,709,156 7,9   | 23,447             |
| 144,899 930,379 54,212 20,530 -   | -                  |
| 970,889 156,511 2,069,786 94,332 70,000   | 60,000             |
| 13,169 43,800 15,723 182,491 -  | 83,038             |
| 13,851,241 7,200,226 6,787,688 4,939,760 10,779,156 8,0   | 66,485             |
| 361,534,204 375,385,445 382,585,671 389,373,362 394,313,123 403,9   | 33,603             |
| _\$ 375,385,445 \$ 382,585,671 \$ 389,373,362 \$ 394,313,123 \$ 405,092,279 \$ 412,0  |                    |

# Moulton Niguel Water District Water and Sewer Sold by Type of Customer Last Ten Fiscal Years

| Water & Sewer Sales                                  |                          |                          |                          |                          |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|  | <u>2004</u>              | <u>2005</u>              | <u>2006</u>              | <u>2007</u>              | <u>2008</u>              |
| Residential  | \$<br>16,178,691         | \$<br>15,438,317         | \$<br>18,669,805         | \$<br>21,202,036         | \$<br>20,536,190         |
| Commercial   | 2,766,006                | 2,793,134                | 3,173,988                | 3,559,177                | 3,598,135                |
| Multi-Family Commercial <sup>1</sup>                 | 3,462,450                | 3,468,057                | 3,887,382                | 4,193,311                | 4,157,669                |
| Irrigation <sup>2</sup>                              | 3,099,871                | 2,770,325                | 2,982,385                | 3,870,441                | 3,725,795                |
| Recycled Water                                       | 3,442,173                | 2,975,868                | 3,342,937                | 4,464,604                | 4,201,937                |
| Hydrant <sup>2</sup>                                 | 27,159                   | 22,991                   | 40,926                   | 57,177                   | 49,548                   |
| Total Water & Sewer Sales                            | \$<br>28,976,350         | \$<br>27,468,692         | \$<br>32,097,423         | \$<br>37,346,746         | \$<br>36,269,274         |
|  |                          |                          |                          |                          |                          |
|  |                          |                          |                          |                          |                          |
| Metered Accounts (ccf)                               |                          |                          |                          |                          |                          |
| Metered Accounts (ccf)                               | <u>2004</u>              | <u>2005</u>              | <u>2006</u>              | <u>2007</u>              | <u>2008</u>              |
| Metered Accounts (ccf)<br>Residential                | <u>2004</u><br>45,875    | <u>2005</u><br>45,998    | <u>2006</u><br>46,069    | <u>2007</u><br>46,170    | <u>2008</u><br>46,367    |
| Residential<br>Commercial                            |                          |                          |                          |                          |                          |
| Residential  | 45,875                   | 45,998                   | 46,069                   | 46,170                   | 46,367                   |
| Residential<br>Commercial                            | 45,875<br>4,641          | 45,998<br>4,670          | 46,069<br>4,674          | 46,170<br>4,732          | 46,367<br>4,793          |
| Residential<br>Commercial<br>Irrigation <sup>2</sup> | 45,875<br>4,641<br>1,392 | 45,998<br>4,670<br>1,365 | 46,069<br>4,674<br>1,368 | 46,170<br>4,732<br>1,376 | 46,367<br>4,793<br>1,380 |

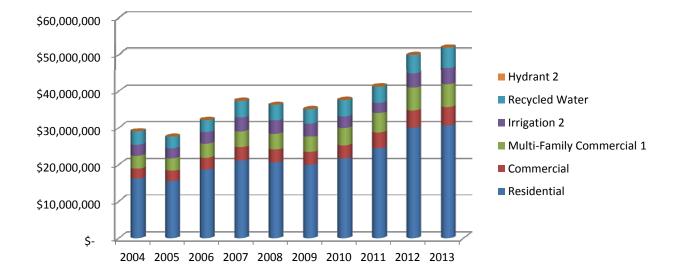
(1) Multi-Family Commercial was combined with Commercial prior to FY 2004.

(2) Irrigation, Hydrant, and Recycled Water sales do not include sewer sales.

Source: Moulton Niguel Water District Billing Department.

# Moulton Niguel Water District Water and Sewer Sold by Type of Customer Last Ten Fiscal Years

| \$<br>2009<br>19,960,314<br>3,484,263<br>4,082,323<br>3,551,458<br>3,968,090<br>44,251 | \$<br>2010<br>21,661,402<br>3,691,101<br>4,615,167<br>3,118,258<br>4,446,515<br>35,333 | \$<br>2011<br>24,489,399<br>4,131,299<br>5,293,520<br>3,013,689<br>4,340,197<br>40,992 | 2012<br>30,036,920<br>4,672,173<br>6,373,846<br>3,705,286<br>4,894,136<br>83,659 | 2013<br>30,657,772<br>5,049,139<br>6,171,180<br>4,392,099<br>5,369,133<br>65,027 |
|--|--|--|--|--|
| \$<br>35,090,699   | \$<br>37,567,776   | \$<br>41,309,096   | \$<br>49,766,020   | \$<br>51,704,350   |
|  |  |  |  |  |
| <u>2009</u>  | <u>2010</u>  | <u>2011</u>  | <u>2012</u>  | <u>2013</u>  |
| 46,479   | 46,649   | 46,840   | 46,996   | 47,197   |
| 4,804  | 4,824  | 4,839  | 4,841  | 4,901  |
| 1,414  | 1,395  | 1,387  | 1,395  | 1,369  |
| 1,218  | 1,244  | 1,262  | 1,265  | 1,292  |
| 37   | 32   | 34   | 36   | 33   |
| 53,952   | 54,144   | 54,362   | 54,533   | 54,792   |



# Moulton Niguel Water District Annual Domestic Consumption in Acre Feet (AF) Last Ten Fiscal Years

|             |             |           |                                 |     |        |                 |                | Av | erage        |
|-------------|-------------|-----------|---------------------------------|-----|--------|-----------------|----------------|----|--------------|
|             |             |           |                                 | Av  | erage  |                 | Average AF     | Со | st per       |
| Fiscal      | Usage       |           |                                 | COS | st per | Metered         | per Metered    | Me | tered        |
| <u>Year</u> | <u>(AF)</u> | <u>Pu</u> | <u>rchase Price<sup>1</sup></u> |     | AF     | <u>Accounts</u> | <u>Account</u> | Ac | <u>count</u> |
| 2004        | 38,957      | \$        | 16,359,733                      | \$  | 420    | 53,079          | 0.73           | \$ | 308          |
| 2005        | 32,086      | \$        | 14,811,603                      | \$  | 462    | 53,225          | 0.60           | \$ | 278          |
| 2006        | 33,438      | \$        | 15,929,186                      | \$  | 476    | 53,338          | 0.63           | \$ | 299          |
| 2007        | 36,679      | \$        | 15,949,424                      | \$  | 435    | 53,514          | 0.69           | \$ | 298          |
| 2008        | 35,083      | \$        | 16,975,357                      | \$  | 484    | 53,788          | 0.65           | \$ | 316          |
| 2009        | 33,744      | \$        | 18,933,932                      | \$  | 561    | 53,952          | 0.63           | \$ | 351          |
| 2010        | 29,635      | \$        | 20,131,901                      | \$  | 679    | 54,144          | 0.55           | \$ | 372          |
| 2011        | 27,360      | \$        | 19,908,518                      | \$  | 728    | 54,362          | 0.50           | \$ | 366          |
| 2012        | 27,610      | \$        | 21,625,497                      | \$  | 783    | 54,533          | 0.51           | \$ | 397          |
| 2013        | 29,704      | \$        | 24,434,327                      | \$  | 823    | 54,792          | 0.54           | \$ | 446          |

(1) Purchase price does not include any charges for services.

Source: Moulton Niguel Water District Accounting Department.

#### Moulton Niguel Water District Water Rates Last Ten Fiscal Years

|                      | Residential, Commercial, & Multi-Family Potable Water Rate by Fiscal Year <sup>1 &amp; 2</sup> |  |               |  |         |  |         |  |                   |  |                   |
|----------------------|--|--|---------------|--|---------|--|---------|--|-------------------|--|-------------------|
| Consumption<br>Tiers | 2004-<br>2005  |  | 2006-<br>2009 |  | 2010    |  | 2011    |  | 2012 <sup>3</sup> |  | 2013 <sup>3</sup> |
| 1-10 B.U.            | \$ 0.70  |  | \$ 0.86       |  | \$ 1.00 |  | \$ 1.16 |  |                   |  |                   |
| 11-20 B.U.           | \$ 0.80  |  | \$ 0.96       |  | \$ 1.12 |  | \$ 1.30 |  |                   |  |                   |
| 21-30 B.U.           | \$ 1.00  |  | \$ 1.16       |  | \$ 1.35 |  | \$ 1.57 |  |                   |  |                   |
| 31-50 B.U.           | \$ 1.20  |  | \$ 1.36       |  | \$ 1.58 |  | \$ 1.84 |  |                   |  |                   |
| 51+ B.U.             | \$ 1.30  |  | \$ 1.46       |  | \$ 1.70 |  | \$ 1.97 |  |                   |  |                   |
| Tier 1               |  |  |               |  |         |  |         |  | \$ 1.38           |  | \$ 1.38           |
| Tier 2               |  |  |               |  |         |  |         |  | \$ 1.54           |  | \$ 1.54           |
| Tier 3               |  |  |               |  |         |  |         |  | \$ 2.75           |  | \$ 2.75           |
| Tier 4               |  |  |               |  |         |  |         |  | \$ 5.51           |  | \$ 5.51           |
| Tier 5               |  |  |               |  |         |  |         |  | \$ 11.02          |  | \$ 11.02          |

|                      | Potable Irrigation/Fire Protection Water Rates by Fiscal Year |               |         |    |      |         |  |         |  |  |
|----------------------|---|---------------|---------|----|------|---------|--|---------|--|--|
| Consumption<br>Tiers | 2002-<br>2005   | 2006-<br>2009 | 2010    | 20 | 11   | 2012    |  | 2013    |  |  |
| All B.U.'s           | \$ 1.30   | \$ 1.46       | \$ 1.70 | \$ | 1.97 | \$ 2.29 |  | \$ 2.29 |  |  |

|   | Hydrant Water Rates by Fiscal Year |         |    |      |         |  |         |  |         |  |  |
|---|------------------------------------|---------|----|------|---------|--|---------|--|---------|--|--|
| Consumption         2002-         2006-         2010         2011         2012         2013           Tiers         2005         2009         2010         2011         2012         2013 |                                    |         |    |      |         |  |         |  |         |  |  |
| All B.U.'s  | \$ 1.30                            | \$ 1.46 | \$ | 1.70 | \$ 1.97 |  | \$ 2.29 |  | \$ 2.29 |  |  |

(1) Billed monthly for individually metered residential, residential fire protection, dedicated residential irrigation and recycled accounts.

(2) Billed bi-monthly for commercial, fire protection, irrigation and master-metered multi-family accounts.

(3) A Water Budget Based Rate Structure was implemented July 2011. Tiers 1 and 2 of budgets are based on the number of persons in the household; amount of irrigated acreage; evapotranspiration rate; and the number of days in the billing cycle. Tiers 3, 4 and 5 apply to usage that exceeds budget.

|             | Basic Service Charge for Potable Water<br>Meter Size <sup>4</sup> |       |       |       |       |        |        |        |        |          |  |  |
|-------------|---|-------|-------|-------|-------|--------|--------|--------|--------|----------|--|--|
| Fiscal Year | 5/8"  | 3/4"  | 1"    | 1.5"  | 2"    | 3"     | 4"     | 6"     | 8"     | 10"      |  |  |
| 2004        | 5.00  | 5.00  | 5.00  | 10.00 | 18.00 | 25.00  | 35.00  | 55.00  | 75.00  | 95.00    |  |  |
| 2005        | 5.00  | 5.00  | 5.00  | 10.00 | 18.00 | 25.00  | 35.00  | 55.00  | 75.00  | 95.00    |  |  |
| 2006        | 6.60  | 6.60  | 6.60  | 11.60 | 19.60 | 26.60  | 36.60  | 56.60  | 76.60  | 96.60    |  |  |
| 2007        | 6.60  | 6.60  | 6.60  | 11.60 | 19.60 | 26.60  | 36.60  | 56.60  | 76.60  | 96.60    |  |  |
| 2008        | 6.60  | 6.60  | 6.60  | 11.60 | 19.60 | 26.60  | 36.60  | 56.60  | 76.60  | 96.60    |  |  |
| 2009        | 6.60  | 6.60  | 6.60  | 11.60 | 19.60 | 26.60  | 36.60  | 56.60  | 76.60  | 96.60    |  |  |
| 2010        | 7.67  | 7.67  | 7.67  | 13.48 | 22.78 | 30.91  | 42.53  | 65.77  | 89.01  | 112.25   |  |  |
| 2011        | 8.91  | 8.91  | 8.91  | 15.66 | 26.46 | 35.92  | 49.42  | 76.42  | 103.43 | 130.43   |  |  |
| 2012        | 10.36   | 10.36 | 10.36 | 34.53 | 55.25 | 120.87 | 207.20 | 431.67 | 621.60 | 1,001.47 |  |  |
| 2013        | 10.36   | 10.36 | 10.36 | 34.53 | 55.25 | 120.87 | 207.20 | 431.67 | 621.60 | 1,001.47 |  |  |

(4) The most common meter sizes for residential customers are 5/8", 3/4" and 1".

Note: 1 Billing Unit (B.U.) is = 100 Cubic Feet = 748 gallons

Source: Moulton Niguel Water District Billing Department.

# Moulton Niguel Water District Principal Water Customers Current Fiscal Year and Six Years Ago

#### Fiscal Year 2013

|  |                          |    |                    | Percentage of |
|--|--------------------------|----|--------------------|---------------|
|  |                          | Тс | otal Water         | Total Water   |
| <u>Customer</u>                          | Type of Property         |    | Sales <sup>1</sup> | <u>Sales</u>  |
| Soka University of America               | Private University       | \$ | 107,407            | 0.40%         |
| Mission Hospital Regional Medical Center | Medical Facility         |    | 82,855             | 0.31%         |
| SOCWA                                    | Public Utility           |    | 73,792             | 0.27%         |
| The Shops at Mission Viejo               | Retail Center            |    | 58,525             | 0.22%         |
| Saddleback Community College             | Public College           |    | 54,530             | 0.20%         |
| General Services Administration          | Government Facility      |    | 49,364             | 0.18%         |
| Shea Properties                          | Multi Family Residential |    | 39,873             | 0.15%         |
| Mission Imports                          | Retail Center            |    | 38,604             | 0.14%         |
| Renaissance Hotel Operating Co.          | Retail Business          |    | 36,723             | 0.14%         |
| Mission Viejo Christian School           | School                   |    | 22,982             | <u>0.09%</u>  |
| -  |                          | \$ | 564,655            | 2.10%         |

#### Total Water Sales for FY 2012-13 \$

## 26,932,655

# Fiscal Year 2007<sup>2</sup>

| —  |                          | _  |                    | Percentage of |
|--|--------------------------|----|--------------------|---------------|
|  |                          | Tc | otal Water         | Total Water   |
| <u>Customer</u>                          | Type of Property         |    | Sales <sup>1</sup> | <u>Sales</u>  |
| Moritz Associates LLC                    | Multi Family Residential | \$ | 48,069             | 0.19%         |
| City of Mission Viejo                    | Parks, Slopes, Medians   |    | 47,413             | 0.18%         |
| Aliso Meadows Condo Association          | Multi Family Residential |    | 44,586             | 0.17%         |
| Barcelona LLC                            | Multi Family Residential |    | 42,437             | 0.16%         |
| Shea Properties                          | Multi Family Residential |    | 37,600             | 0.15%         |
| Mission Hospital Regional Medical Center | Medical Facility         |    | 37,260             | 0.14%         |
| City of Laguna Niguel                    | Parks, Slopes, Medians   |    | 35,566             | 0.14%         |
| Hidden Hills Apartments                  | Multi Family Residential |    | 34,653             | 0.13%         |
| Aliso Creek Sares                        | Multi Family Residential |    | 34,309             | 0.13%         |
| The Promenade Apartments                 | Multi Family Residential |    | 33,088             | <u>0.13%</u>  |
|  | -                        | \$ | 394,982            | 1.53%         |

#### Total Water Sales for FY 2006-07 \$

#### 25,831,145

(1) Total water sales include both potable and recycled water sales.

(2) Data prior to fiscal year 2007 is unavailable.

Source: Moulton Niguel Water District Billing Department and 2003 Refunding Certificates of Participation Official Statement

#### Moulton Niguel Water District Sewer Rates Last Ten Fiscal Years

| RESIDENTIAL SEWER RATES |          |          |         |         |         |         |          |          |          |          |
|-------------------------|----------|----------|---------|---------|---------|---------|----------|----------|----------|----------|
|                         | 2004     | 2005     | 2006    | 2007    | 2008    | 2009    | 2010     | 2011     | 2011     | 2013     |
| Basic Service Charges   | \$ 5.50  | \$ 5.50  | \$ 7.10 | \$ 7.10 | \$ 7.10 | \$ 7.10 | \$ 8.25  | \$ 9.59  | \$ 11.14 | \$ 11.14 |
| Volumetric Charge       |          |          |         |         |         |         |          |          |          |          |
| 1-25 B.U.               | \$ 0.40  | \$ 0.40  | \$ 0.56 | \$ 0.56 | \$ 0.56 | \$ 0.56 | \$ 0.65  | \$ 0.76  | \$ 0.88  | \$ 0.88  |
| 26+ B.U.                |          |          |         |         |         |         |          |          |          |          |
| Maximum per month       | \$ 15.50 | \$ 15.50 | \$21.10 | \$21.10 | \$21.10 | \$21.10 | \$ 24.50 | \$ 28.59 | \$ 33.14 | \$ 33.14 |

| COMMERCIAL AND MULTI-FAMILY SEWER RATES |          |          |          |         |          |          |          |          |         |          |
|---|----------|----------|----------|---------|----------|----------|----------|----------|---------|----------|
|   | 2004     | 2005     | 2006     | 2007    | 2008     | 2009     | 2010     | 2011     | 2012    | 2013     |
| Basic Service Charge per Sewer          | \$ 14.20 | \$ 14.20 | \$ 14.20 | \$14.20 | \$ 14.20 | \$ 14.20 | \$ 16.50 | \$ 19.18 | \$22.28 | \$ 22.28 |
| Volumetric Charge - All B.U.'s          |          |          |          |         |          |          |          |          |         |          |
| Class 1                                 | \$ 0.40  | \$ 0.40  | \$ 0.56  | \$ 0.56 | \$ 0.56  | \$ 0.56  | \$ 0.65  | \$ 0.76  | \$ 0.88 | \$ 0.88  |
| Class 2                                 | \$ 0.60  | \$ 0.60  | \$ 0.76  | \$ 0.76 | \$ 0.76  | \$ 0.76  | \$ 0.88  | \$ 1.03  | \$ 1.19 | \$ 1.19  |
| Class 3                                 | \$ 0.80  | \$ 0.80  | \$ 0.96  | \$ 0.96 | \$ 0.96  | \$ 0.96  | \$ 1.12  | \$ 1.30  | \$ 1.51 | \$ 1.51  |
| Class 4                                 | \$ 1.00  | \$ 1.00  | \$ 1.16  | \$ 1.16 | \$ 1.16  | \$ 1.16  | \$ 1.35  | \$ 1.57  | \$ 1.82 | \$ 1.82  |

#### Sewer Classes:

Class 1 : Typical users include residential, banks, car washes, churches, department and retail stores, laundromats, professional offices, schools and colleges.

Class 2: Typical users includes beauty and barber shops, hospitals and convalescent facilities, commercial laundry, repair shops, service stations and veterinary hospitals.

Class 3: Typical users include hotels with dining facilities, markets with garbage disposals, mortuaries and fast-food restaurants.

Class 4: Typical users include restaurants, auto steam cleaning facilities and bakeries. Classifications are subject to change upon inspection by the District in order to comply with the intent of MNWD's rules and regulations and regulatory mandates.

Source: Moulton Niguel Water District Billing Department.

# Moulton Niguel Water District Principal Sewer Customers Current Fiscal Year and Six Years Ago

# Fiscal Year 2013

|                                   |                          | Т  | otal Sewer   | Percentage of Total |
|-----------------------------------|--------------------------|----|--------------|---------------------|
| <u>Customer</u>                   | Type of Property         |    | <u>Sales</u> | Sewer Sales         |
| The Shops at Mission Viejo        | Shopping Mall            | \$ | 53,449       | 0.32%               |
| Mission Hospital Regional Medical | Hospital and Medical     |    |              |                     |
| Center                            | Offices                  |    | 50,166       | 0.30%               |
| Renaissance Hotel Operating Co.   | Retail Business          |    | 31,642       | 0.19%               |
| Soka University of America        | Private University       |    | 29,418       | 0.17%               |
| Shea Properties/City Lights       | Multi-family Residential |    | 22,914       | 0.14%               |
| Saddleback Community College      | Public College           |    | 21,670       | 0.13%               |
| K&M Royal Group LLC               | Retail Center            |    | 18,645       | 0.11%               |
| Crown Valley Holding LLC          | Retail Center            |    | 14,122       | 0.08%               |
| Mission Imports                   | Retail Center            |    | 12,194       | 0.07%               |
| Sunrise Assisted Living           | Retirement Community     |    | 10,315       | <u>0.06%</u>        |
| -                                 |                          | \$ | 264,535      | 1.56%               |

### Total Sewer Sales for FY 2012-13 \$

16,941,327

# Fiscal Year 2007<sup>1</sup>

|                                 | Fiscal Year 2007         |    |              |                     |
|---------------------------------|--------------------------|----|--------------|---------------------|
|                                 |                          | Т  | otal Sewer   | Percentage of Total |
| <u>Customer</u>                 | Type of Property         |    | <u>Sales</u> | Sewer Sales         |
| Shea Properties                 | Multi Family Residential | \$ | 47,061       | 0.41%               |
| Moritz Associates LLC           | Multi Family Residential |    | 41,352       | 0.36%               |
| Barcelona LLC                   | Multi Family Residential |    | 36,653       | 0.32%               |
| Aliso Creek Sares               | Multi Family Residential |    | 33,053       | 0.29%               |
| The Promenade Apartments        | Multi Family Residential |    | 26,947       | 0.23%               |
| ERP Operating LP LN             | Multi-Family Residential |    | 23,909       | 0.21%               |
| Quail Creek - LA Paz HOA        | Multi-Family Residential |    | 23,882       | 0.21%               |
| Pointe Niguel 505               | Multi-Family Residential |    | 22,679       | 0.20%               |
| Aliso Meadows Condo Association | Multi Family Residential |    | 22,628       | 0.20%               |
| Hidden Hills Apartments         | Multi Family Residential |    | 22,097       | <u>0.19%</u>        |
|                                 |                          | \$ | 300,261      | 2.61%               |
|                                 |                          |    |              |                     |

### Total Sewer Sales for FY 2006-07 \$

11,515,601

(1) Data prior to 2007 is unavailable.

Source: Moulton Niguel Water District Billing Department and 2003 Refunding Certificates of Participation Official Statement

# Moulton Niguel Water District Recycled Water Rates Last Ten Fiscal Years

| Recycled Water Rates by Fiscal Year |     |        |  |     |        |  |    |      |  |    |      |    |       |    |                  |
|-------------------------------------|-----|--------|--|-----|--------|--|----|------|--|----|------|----|-------|----|------------------|
| Consumption Tiers                   | 200 | 4-2005 |  | 200 | 6-2009 |  | 2  | 2010 |  | 2  | 2011 | 2  | 012 1 | 20 | )13 <sup>1</sup> |
| All B.U.'s                          |     |        |  | \$  | 1.17   |  | \$ | 1.36 |  | \$ | 1.58 |    |       |    |                  |
| 1 - 50 B.U.                         | \$  | 0.96   |  |     |        |  |    |      |  |    |      |    |       |    |                  |
| 51+ B.U.                            | \$  | 1.04   |  |     |        |  |    |      |  |    |      |    |       |    |                  |
| Tier 1                              |     |        |  |     |        |  |    |      |  |    |      | \$ | 1.23  | \$ | 1.23             |
| Tier 2                              |     |        |  |     |        |  |    |      |  |    |      | \$ | 1.23  | \$ | 1.23             |
| Tier 3                              |     |        |  |     |        |  |    |      |  |    |      | \$ | 2.20  | \$ | 2.20             |
| Tier 4                              |     |        |  |     |        |  |    |      |  |    |      | \$ | 4.41  | \$ | 4.41             |
| Tier 5                              |     |        |  |     |        |  |    |      |  |    |      | \$ | 8.81  | \$ | 8.81             |

(1) A Water Budget Based Rate Structure was implemented July 2011. Tiers 1 and 2 apply to usage within budget, while Tiers 3, 4 and 5 apply to usage in excess of budget.

|            | Recycled Water Basic Service Charge |           |           |           |             |             |  |  |  |  |  |
|------------|-------------------------------------|-----------|-----------|-----------|-------------|-------------|--|--|--|--|--|
| Meter Size | 2004-2005                           | 2006-2009 | 2010      | 2011      | 2012        | 2013        |  |  |  |  |  |
| 5/8"       | \$ 5.00                             | \$ 6.60   | \$ 7.67   | \$ 8.91   | \$ 10.36    | \$ 10.36    |  |  |  |  |  |
| 3/4"       | \$ 5.00                             | \$ 6.60   | \$ 7.67   | \$ 8.91   | \$ 10.36    | \$ 10.36    |  |  |  |  |  |
| 1"         | \$ 5.00                             | \$ 6.60   | \$ 7.67   | \$ 8.91   | \$ 10.36    | \$ 10.36    |  |  |  |  |  |
| 1.5"       | \$ 10.00                            | \$ 11.60  | \$ 13.48  | \$ 15.66  | \$ 34.53    | \$ 34.53    |  |  |  |  |  |
| 2"         | \$ 18.00                            | \$ 19.60  | \$ 22.78  | \$ 26.47  | \$ 55.25    | \$ 55.25    |  |  |  |  |  |
| 3"         | \$ 25.00                            | \$ 26.60  | \$ 30.91  | \$ 35.92  | \$ 120.87   | \$ 120.87   |  |  |  |  |  |
| 4"         | \$ 35.00                            | \$ 36.60  | \$ 42.53  | \$ 49.42  | \$ 207.20   | \$ 207.20   |  |  |  |  |  |
| 6"         | \$ 55.00                            | \$ 56.60  | \$ 65.77  | \$ 76.42  | \$ 431.37   | \$ 431.37   |  |  |  |  |  |
| 8"         | \$ 75.00                            | \$ 76.60  | \$ 89.01  | \$ 103.43 | \$ 621.60   | \$ 621.60   |  |  |  |  |  |
| 10"        | \$ 95.00                            | \$ 96.60  | \$ 112.25 | \$ 130.43 | \$ 1,001.47 | \$ 1,001.47 |  |  |  |  |  |

(1) Billing Unit (B.U.) is = 100 Cubic Feet = 748 gallons

Source: Moulton Niguel Water District Billing Department.

# Moulton Niguel Water District Principal Sewer Customers Current Fiscal Year and Six Years Ago

# Fiscal Year 2013

|                                   |                          | Т  | otal Sewer   | Percentage of Total |
|-----------------------------------|--------------------------|----|--------------|---------------------|
| <u>Customer</u>                   | Type of Property         |    | <u>Sales</u> | Sewer Sales         |
| The Shops at Mission Viejo        | Shopping Mall            | \$ | 53,449       | 0.32%               |
| Mission Hospital Regional Medical | Hospital and Medical     |    |              |                     |
| Center                            | Offices                  |    | 50,166       | 0.30%               |
| Renaissance Hotel Operating Co.   | Retail Business          |    | 31,642       | 0.19%               |
| Soka University of America        | Private University       |    | 29,418       | 0.17%               |
| Shea Properties/City Lights       | Multi-family Residential |    | 22,914       | 0.14%               |
| Saddleback Community College      | Public College           |    | 21,670       | 0.13%               |
| K&M Royal Group LLC               | Retail Center            |    | 18,645       | 0.11%               |
| Crown Valley Holding LLC          | Retail Center            |    | 14,122       | 0.08%               |
| Mission Imports                   | Retail Center            |    | 12,194       | 0.07%               |
| Sunrise Assisted Living           | Retirement Community     |    | 10,315       | <u>0.06%</u>        |
| -                                 |                          | \$ | 264,535      | 1.56%               |

### Total Sewer Sales for FY 2012-13 \$

16,941,327

# Fiscal Year 2007<sup>1</sup>

|                                 | Fiscal Year 2007         |    |              |                     |
|---------------------------------|--------------------------|----|--------------|---------------------|
|                                 |                          | Т  | otal Sewer   | Percentage of Total |
| <u>Customer</u>                 | Type of Property         |    | <u>Sales</u> | Sewer Sales         |
| Shea Properties                 | Multi Family Residential | \$ | 47,061       | 0.41%               |
| Moritz Associates LLC           | Multi Family Residential |    | 41,352       | 0.36%               |
| Barcelona LLC                   | Multi Family Residential |    | 36,653       | 0.32%               |
| Aliso Creek Sares               | Multi Family Residential |    | 33,053       | 0.29%               |
| The Promenade Apartments        | Multi Family Residential |    | 26,947       | 0.23%               |
| ERP Operating LP LN             | Multi-Family Residential |    | 23,909       | 0.21%               |
| Quail Creek - LA Paz HOA        | Multi-Family Residential |    | 23,882       | 0.21%               |
| Pointe Niguel 505               | Multi-Family Residential |    | 22,679       | 0.20%               |
| Aliso Meadows Condo Association | Multi Family Residential |    | 22,628       | 0.20%               |
| Hidden Hills Apartments         | Multi Family Residential |    | 22,097       | <u>0.19%</u>        |
|                                 |                          | \$ | 300,261      | 2.61%               |
|                                 |                          |    |              |                     |

### Total Sewer Sales for FY 2006-07 \$

11,515,601

(1) Data prior to 2007 is unavailable.

Source: Moulton Niguel Water District Billing Department and 2003 Refunding Certificates of Participation Official Statement

### Moulton Niguel Water District Property Tax Levies and Collections<sup>1</sup> Last Ten Fiscal Years

|                   |    |              | С  | ollected within | the Levy Year |      |              |    | Total Collection | s to Date  |
|-------------------|----|--------------|----|-----------------|---------------|------|--------------|----|------------------|------------|
| Levy              |    |              |    |                 | Percentage of | Coll | ections from |    |                  | Percentage |
| <u>Year</u>       | To | tal Tax Levy |    | <u>Amount</u>   | Levy          | Pi   | ior Years    | 2  | <u>Amount</u>    | of Levy    |
| 2004 <sup>3</sup> | \$ | 16,267,199   | \$ | 16,096,282      | 98.95%        | \$   | 197,152      | \$ | 16,293,434       | 100.16%    |
| 2005              | \$ | 12,146,835   | \$ | 11,953,584      | 98.41%        | \$   | 188,635      | \$ | 12,142,220       | 99.96%     |
| 2006              | \$ | 13,805,452   | \$ | 13,435,730      | 97.32%        | \$   | 271,293      | \$ | 13,707,024       | 99.29%     |
| 2007              | \$ | 21,254,653   | \$ | 20,560,187      | 96.73%        | \$   | 425,393      | \$ | 20,985,580       | 98.73%     |
| 2008              | \$ | 22,283,832   | \$ | 21,583,776      | 96.86%        | \$   | 587,508      | \$ | 22,171,284       | 99.49%     |
| 2009              | \$ | 22,245,697   | \$ | 21,285,866      | 95.69%        | \$   | 721,593      | \$ | 22,007,458       | 98.93%     |
| 2010              | \$ | 21,679,649   | \$ | 20,656,502      | 95.28%        | \$   | 968,078      | \$ | 21,624,579       | 99.75%     |
| 2011              | \$ | 21,638,200   | \$ | 20,702,831      | 95.68%        | \$   | 511,337      | \$ | 21,214,168       | 98.04%     |
| 2012              | \$ | 21,141,700   | \$ | 20,394,203      | 96.46%        | \$   | 475,230      | \$ | 20,869,433       | 98.71%     |
| 2013              | \$ | 21,859,630   | \$ | 21,197,511      | 96.97%        | \$   | 555,032      | \$ | 21,752,543       | 99.51%     |

(1) Property Tax revenue is the District's second major revenue source.

(2) Collections from prior years does not include penalty revenue.

(3) The District collected a substantial amount of secured property taxes from prior years.

Source: Moulton Niguel Water District Finance Department and Orange County Auditor-Controller's office.

### Moulton Niguel Water District Assessed Valuations & Largest Local Secured Taxpayers Current Fiscal Year and Eight Years Ago

|              | Assessed Val         | ues by         | Land Use       |
|--------------|----------------------|----------------|----------------|
|              | <u>FY 2013</u>       | <u>FY 2005</u> |                |
|              |                      |                |                |
| Land Use     | Secured As           | ssesse         | <u>d Value</u> |
| Residential  | \$<br>13,021,368,106 | \$             | 10,583,018,637 |
| Commercial   | 1,333,347,498        |                | 1,390,568,672  |
| Industrial   | 334,019,325          |                | 254,501,705    |
| Vacant/Other | <br>24,794,909       |                | 503,361,979    |
| Total        | \$<br>14,713,529,838 | \$             | 12,731,450,993 |

### Principal Local Secured Taxpayers For Fiscal Year 2013

| Rank | Property Owner                     | Primary Land Use | Asse | essed Valuation | % of <u>Total</u> |
|------|------------------------------------|------------------|------|-----------------|-------------------|
| 1    | Shea Homes LP                      | Residential      | \$   | 52,284,496      | 0.34%             |
| 2    | OC/SD Holdings LLC                 | Apartments       |      | 46,340,913      | 0.30%             |
| 3    | BRE - FMCA LLC                     | Apartments       |      | 44,280,746      | 0.29%             |
| 4    | Moritz Associates LLC              | Apartments       |      | 43,537,354      | 0.29%             |
| 5    | Barcelona, LLC                     | Apartments       |      | 37,620,842      | 0.25%             |
| 6    | Laguna Cabot Road Business Park LP | Industrial       |      | 37,047,658      | 0.24%             |
| 7    | Sequoia Equities - Alize           | Commercial       |      | 28,818,270      | 0.19%             |
| 8    | Sequoia Equities - Alicante        | Apartments       |      | 26,514,160      | 0.17%             |
| 9    | Costco Wholesale Corp.             | Apartments       |      | 26,282,229      | 0.17%             |
| 10   | Monarch Coast I LLC                | Apartments       |      | 24,459,800      | <u>0.16%</u>      |
|      |                                    |                  | \$   | 367,186,468     | 2.41%             |

### Fiscal Year 2012-13 Total Local Secured Valuation:

\$ 15,207,126,439

### Principal Local Secured Taxpayers For Fiscal Year 2005 <sup>1</sup>

| <u>Rank</u> | Property Owner                    | Primary Land Use | Asse | essed Valuation | % of <u>Total</u> |
|-------------|-----------------------------------|------------------|------|-----------------|-------------------|
| 1           | Mission Viejo Associates          | Residential      | \$   | 157,087,919     | 1.42%             |
| 2           | City Lights - Aliso Viejo LLC     | Apartments       |      | 95,553,556      | 0.86%             |
| 3           | Moritz Associates LLC             | Apartments       |      | 94,843,408      | 0.86%             |
| 4           | Northwestern Mutual Life Ins. Co. | Apartments       |      | 85,135,994      | 0.77%             |
| 5           | Barcelona, LLC                    | Apartments       |      | 81,759,049      | 0.74%             |
| 6           | OTR                               | Commercial       |      | 81,445,653      | 0.74%             |
| 7           | Wilmington Co.                    | Commercial       |      | 70,222,025      | 0.63%             |
| 8           | Monarch Bay Two                   | Apartments       |      | 67,009,095      | 0.61%             |
| 9           | Sequoia Equities - Alicante       | Apartments       |      | 66,901,141      | 0.60%             |
| 10          | BRE Properties Inc.               | Apartments       |      | 64,605,584      | <u>0.58%</u>      |
|             |                                   |                  | \$   | 864,563,424     | 7.81%             |

#### Fiscal Year 2004-05 Local Secured Assessed Valuation:

\$ 11,068,625,433

(1) Data Prior to fiscal year 2005 is unavailable.

(2) Property Tax revenue is the District's second largest source of revenue.

Source: California Municipal Statistics, Inc.

## Moulton Niguel Water District Outstanding Debt by Type and Debt per Customer Last Ten Fiscal Years

|        |                    |    |                |    |             |    |           |                   |          | Tota      | al      |               |    |        |
|--------|--------------------|----|----------------|----|-------------|----|-----------|-------------------|----------|-----------|---------|---------------|----|--------|
|        | General            |    |                |    |             |    |           |                   | Total    | D         | ebt per |               |    |        |
| Fiscal | Obligation         | С  | ertificates of |    |             | (  | Operating |                   | Customer | Сι        | istomer | Est. District | De | bt per |
| Year   | Bonds <sup>1</sup> | F  | Participation  | Lo | ans Payable |    | Lease     | Total Debt        | Accounts | <u>Ac</u> | counts  | Population    | Ca | apita  |
| 2004   | \$62,975,000       | \$ | 34,900,234     | \$ | 46,204,775  | \$ | 6,732,000 | \$<br>150,812,009 | 53,079   | \$        | 2,841   | 165,317       | \$ | 912    |
| 2005   | \$ 59,560,000      | \$ | 33,555,234     | \$ | 44,705,460  | \$ | 6,385,000 | \$<br>144,205,694 | 53,225   | \$        | 2,709   | 165,636       | \$ | 871    |
| 2006   | \$56,410,000       | \$ | 32,135,234     | \$ | 42,425,260  | \$ | 6,008,000 | \$<br>136,978,494 | 53,338   | \$        | 2,568   | 165,918       | \$ | 826    |
| 2007   | \$ 53,080,000      | \$ | 30,670,234     | \$ | 40,095,949  | \$ | 5,596,000 | \$<br>129,442,183 | 53,514   | \$        | 2,419   | 166,168       | \$ | 779    |
| 2008   | \$49,565,000       | \$ | 32,035,000     | \$ | 37,716,904  | \$ | 5,149,000 | \$<br>124,465,904 | 53,788   | \$        | 2,314   | 166,677       | \$ | 747    |
| 2009   | \$45,765,000       | \$ | 30,465,000     | \$ | 25,507,053  | \$ | 4,667,000 | \$<br>106,404,053 | 53,952   | \$        | 1,972   | 166,964       | \$ | 637    |
| 2010   | \$41,740,000       | \$ | 88,840,000     | \$ | 23,489,510  | \$ | -         | \$<br>154,069,510 | 54,144   | \$        | 2,846   | 167,408       | \$ | 920    |
| 2011   | \$37,400,000       | \$ | 86,805,000     | \$ | 21,432,780  | \$ | -         | \$<br>145,637,780 | 54,362   | \$        | 2,679   | 164,450       | \$ | 886    |
| 2012   | \$32,755,000       | \$ | 85,332,336     | \$ | 19,336,551  | \$ | -         | \$<br>137,423,887 | 54,533   | \$        | 2,520   | 165,272       | \$ | 832    |
| 2013   | \$27,775,000       | \$ | 84,065,864     | \$ | 17,198,820  | \$ | -         | \$<br>129,039,684 | 54,792   | \$        | 2,355   | 168,174       | \$ | 767    |

(1) Debt amounts exclude any premiums, discounts or other amortization amounts.

Source: Moulton Niguel Water District Finance Department.

# Moulton Niguel Water District Ratio of Net Direct General Obligation Debt<sup>1</sup> Last Ten Fiscal Years

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| Fiscal |          | otal General<br>ligation Bonds |           | Net Direct<br>General |           |                            | Percent of General<br>Obligation Debt to |                         |
|--------|----------|--------------------------------|-----------|-----------------------|-----------|----------------------------|--|-------------------------|
| Year   | <u>c</u> | <u>Dutstanding</u>             | <u>Ob</u> | ligation Debt         | <u>As</u> | ssessed Value <sup>2</sup> | Assessed Value                           | Population <sup>3</sup> |
| 2004 4 | \$       | 62,975,000                     | \$        | 1,882,953             | \$        | 4,071,102,047              | 0.05%                                    | 52,659                  |
| 2005   | \$       | 59,560,000                     | \$        | 5,953,813             | \$        | 4,635,100,705              | 0.13%                                    | 52,738                  |
| 2006   | \$       | 56,410,000                     | \$        | 5,620,513             | \$        | 5,357,123,304              | 0.10%                                    | 52,813                  |
| 2007   | \$       | 53,080,000                     | \$        | 5,737,513             | \$        | 6,256,186,514              | 0.09%                                    | 52,936                  |
| 2008   | \$       | 49,565,000                     | \$        | 5,855,913             | \$        | 6,746,635,752              | 0.09%                                    | 53,223                  |
| 2009   | \$       | 45,765,000                     | \$        | 5,982,738             | \$        | 6,734,350,793              | 0.09%                                    | 53,437                  |
| 2010   | \$       | 41,740,000                     | \$        | 6,022,175             | \$        | 6,193,574,675              | 0.10%                                    | 56,919                  |
| 2011   | \$       | 37,400,000                     | \$        | 6,159,813             | \$        | 6,062,288,925              | 0.10%                                    | 58,503                  |
| 2012   | \$       | 32,755,000                     | \$        | 6,263,016             | \$        | 6,051,286,544              | 0.10%                                    | 56,114                  |
| 2013   | \$       | 27,775,000                     | \$        | 6,416,000             | \$        | 6,093,356,189              | 0.11%                                    | 56,675                  |

in the service areas in which the debt applies.

(2) Assessed valuations are only property related to the General Obligation Bond debt (GOB).

(3) The District population is estimated based on the California Department of Finance's annual city population estimates.

(4) In 2003-04, the District refunded a portion of its GOB obligation from various service areas. The population figure has been

Source: Orange County Auditor-Controller, Census Bureau and Moulton Niguel Water District Accounting Department

#### Moulton Niguel Water District Direct and Overlapping Debt Current Fiscal Year

| 2012-2013 Assessed Valuations: \$14,738,131,737 (Land only)                                  |    | Total Debt<br>06/30/2013  | % Applicable (1)  |    | rict's Share of<br>bt 06/30/2013 |
|--|----|---------------------------|-------------------|----|----------------------------------|
| Metropolitan Water District<br>Capistrano Unified School District School Facilities ID No. 1 | -  | 165,085,000<br>39,579,930 | 1.356%<br>32.171% | \$ | 2,238,553<br>12,733,259          |
| Laguna Beach Unified School District   |    | 29,510,000                | 1.957%            |    | 577,511                          |
| Saddleback Valley Unified School District  |    | 121,645,000               | 22.387%           |    | 27,232,666                       |
| City of San Juan Capistrano  |    | 30,910,000                | 0.188%            |    | 58,111                           |
| Moulton Niguel Water District, ID No. 6  |    | 18,620,000                | 100.000%          |    | 18,620,000                       |
| Moulton Niguel Water District, ID No. 7  |    | 9,155,000                 | 100.000%          |    | 9,155,000                        |
| South Coast Water District   |    | 2,450,000                 | 6.778%            |    | 166,061                          |
| Orange County Community Facilities Districts   |    | 42,777,573                | 7.771% to 100%    |    | 32,643,447                       |
| City of Aliso Viejo Community Facilities District No. 2005-01                                |    | 33,945,000                | 100.000%          |    | 33,945,000                       |
| City of Mission Viejo Community Facilities District No. 92-1                                 |    | 1,670,000                 | 100.000%          |    | 1,670,000                        |
| Capistrano Unified School District Community Facilities District No. 87-1                    | \$ | 41,025,000                | 74.585%           |    | 30,598,496                       |
| Total Direct & Overlapping Tax and Assessment Debt   | Ŧ  | ,,                        |                   | \$ | 169,638,104                      |
| Direct & Overlapping General Fund Debt:  |    |                           |                   |    |                                  |
| Orange County General Fund Obligations   | \$ | 190,546,000               | 6.653%            | \$ | 12,677,025                       |
| Orange County Pension Obligations  |    | 306,287,244               | 6.653%            |    | 20,377,290                       |
| Orange County Board of Education COP   |    | 15,770,000                | 6.653%            |    | 1,049,178                        |
| Capistrano Unified School District COP   |    | 19,635,000                | 32.396%           |    | 6,360,955                        |
| City of Aliso Viejo COP  |    | 7,335,000                 | 97.975%           |    | 7,186,466                        |
| City of Laguna Hills COP   |    | 13,790,000                | 70.369%           |    | 9,703,885                        |
| City of Mission Viejo COP  |    | 15,730,000                | 34.525%           |    | 5,430,783                        |
| City of San Juan Capistrano Judgment Obligations   |    | 2,450,000                 | 0.188%            |    | 4,606                            |
| Municipal Water District of Orange County Water Facilities Corp.                             | •  | 10,035,000                | 7.987%            |    | 801,495                          |
| Moulton Niguel Water District COP (2)  | \$ | 83,535,000                | 100.000%          |    | 83,535,000                       |
| Total Gross Direct & Overlapping General Fund Debt   |    |                           |                   |    | 147,126,683                      |
| Less: MWDOC Facilities Corp<br>Total Net Direct & Overlapping General Fund Debt              |    |                           |                   | \$ | 801,495<br>146,325,188           |
|  | \$ | 21 070 000                | 0.026%            | \$ |                                  |
| Overlapping Tax Incremental Debt (Successor Agency):   | Ф  | 21,070,000                | 0.026%            | ·  | 5,478                            |
| Total Direct Debt  |    |                           |                   | \$ | 111,310,000                      |
| Total Gross Overlapping Debt   |    |                           |                   | \$ | 205,460,265                      |
| Total Net Overlapping Debt   |    |                           |                   | \$ | 204,658,770                      |
| Gross Combined Total Debt (3)  |    |                           |                   | \$ | 316,770,265                      |
| Net Combined Total Debt  |    |                           |                   | \$ | 315,968,770                      |
| Ratios to Land Only Assessed Valuation:  |    |                           |                   |    |                                  |
| Direct Debt (\$27,775,000) (4)   |    | 0.19%                     |                   |    |                                  |
| Total Direct and Overlapping Tax and Assessment Debt   |    | 1.15%                     |                   |    |                                  |
| Ratios to Adjusted All Property Assessed Valuation:  |    |                           |                   |    |                                  |
| Total Direct Debt (\$111,310,000)  |    | 0.39%                     |                   |    |                                  |
| Gross Combined Total Debt  |    | 1.11%                     |                   |    |                                  |
| Net Combined Total Debt  |    | 1.11%                     |                   |    |                                  |
| Ratios to Redevelopment Incremental Valuation (\$160,401,314):                               |    |                           |                   |    |                                  |
| Total Overlapping Tax Incremental Debt   |    | 0.003%                    |                   |    |                                  |
|  |    |                           |                   |    |                                  |

(1) Percentage of overlapping debt applicable to the District is estimated using taxable assessed property value. Applicable percentages were estimated by determining the portion of the overlapping district's assessed value that is within the boundaries of the District divided by the overlapping district's total taxable assessed value.

(2) Excludes accreted value.

(3) Excludes tax and revenue anticipation notes, enterprise revenue, mortgage revenue and non-bonded capital lease obligations.

(4) Moulton Niguel Improvement Districts.

Source: California Municipal Statistics, Inc.

# Moulton Niguel Water District Pledged Revenue Coverage Last Ten Fiscal Years

|        |                       |                       |               | <br>Annua        | ent Service     |               |              |
|--------|-----------------------|-----------------------|---------------|------------------|-----------------|---------------|--------------|
| Fiscal | Total                 | Operating             | Net Available |                  |                 |               | Coverage     |
| Year   | Revenues <sup>1</sup> | Expenses <sup>2</sup> | Revenues      | Principal        | Interest        | <u>Total</u>  | <u>Ratio</u> |
| 2004   | \$ 53,102,198         | \$<br>36,496,320      | \$ 16,605,878 | \$<br>3,671,059  | \$<br>2,332,737 | \$ 6,003,796  | 2.77         |
| 2005   | \$ 46,192,399         | \$<br>36,250,498      | \$ 9,941,901  | \$<br>3,577,144  | \$<br>2,330,239 | \$ 5,907,383  | 1.68         |
| 2006   | \$ 52,424,799         | \$<br>37,487,230      | \$ 14,937,569 | \$<br>3,700,199  | \$<br>2,404,399 | \$ 6,104,598  | 2.45         |
| 2007   | \$ 65,783,315         | \$<br>42,216,143      | \$23,567,172  | \$<br>7,491,753  | \$<br>2,667,114 | \$ 10,158,867 | 2.32         |
| 2008   | \$ 65,783,315         | \$<br>42,216,143      | \$23,567,172  | \$<br>4,331,069  | \$<br>2,675,483 | \$ 7,006,552  | 3.36         |
| 2009   | \$ 63,008,926         | \$<br>46,993,818      | \$ 16,015,108 | \$<br>14,261,828 | \$<br>2,163,186 | \$ 16,425,014 | 0.98         |
| 2010   | \$ 67,240,733         | \$<br>55,611,741      | \$ 11,628,992 | \$<br>8,309,566  | \$<br>3,787,050 | \$ 12,096,616 | 0.96         |
| 2011   | \$ 71,267,139         | \$<br>55,783,588      | \$ 15,483,551 | \$<br>3,681,716  | \$<br>5,701,425 | \$ 9,383,141  | 1.65         |
| 2012   | \$ 72,127,432         | \$<br>53,336,041      | \$ 18,791,391 | \$<br>3,686,551  | \$<br>5,727,264 | \$ 9,413,815  | 2.00         |
| 2013   | \$ 76,664,834         | \$<br>57,089,327      | \$ 19,575,507 | \$<br>3,572,972  | \$<br>5,790,836 | \$ 9,363,808  | 2.09         |
|        |                       |                       |               |                  |                 |               |              |

Annual Debt Service (3, 4, 5)

(1) Total Revenues include all operating revenues, interest income and other non-operating revenues

excluding general obligation bond assessment revenues used to repay the general obligation bond debt,

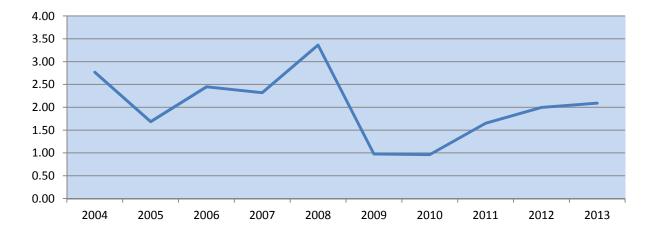
unrealized gains/losses and connection fees.

(2) Operating expenses exclude depreciation and amortization expense.

(3) Principal and Interest amounts do not include debt obligations related to general obligation bonds.

(4) The District repaid its obligations for the Water Reuse loan and AMP loan in its entirety during FY 2009 and 2010.

(5) The District issued \$60,000,000 in COPs in FY 2010 and refunded the 93 COPs in FY 2011.



Source: Moulton Niguel Water District Finance Department.

# Moulton Niguel Water District Demographic and Economic Statistics Last Ten Fiscal Years

| Moulton Niguel<br>Water District |           |  |  |  |  |  |  |  |
|----------------------------------|-----------|--|--|--|--|--|--|--|
|                                  | Estimated |  |  |  |  |  |  |  |
| Fiscal District                  |           |  |  |  |  |  |  |  |
| Year Population                  |           |  |  |  |  |  |  |  |
| 2004                             | 165,317   |  |  |  |  |  |  |  |
| 2005                             | 165,636   |  |  |  |  |  |  |  |
| 2006                             | 165,918   |  |  |  |  |  |  |  |
| 2007                             | 166,168   |  |  |  |  |  |  |  |
| 2008                             | 166,677   |  |  |  |  |  |  |  |
| 2009                             | 166,964   |  |  |  |  |  |  |  |
| 2010                             | 167,408   |  |  |  |  |  |  |  |
| 2011                             | 164,450   |  |  |  |  |  |  |  |
| 2012 168,402                     |           |  |  |  |  |  |  |  |
| 2013                             | 168,174   |  |  |  |  |  |  |  |

|             | City of Laguna Niguel <sup>1</sup> |                      |                      |       |  |  |  |  |  |  |  |  |  |  |
|-------------|------------------------------------|----------------------|----------------------|-------|--|--|--|--|--|--|--|--|--|--|
| Fiscal Year | Population                         | Per Capita<br>Income | Unemployment<br>Rate |       |  |  |  |  |  |  |  |  |  |  |
| 2004        | 65,620                             | \$                   | 43,907               | 3.30% |  |  |  |  |  |  |  |  |  |  |
| 2005        | 65,800                             | \$                   | 46,283               | 2.90% |  |  |  |  |  |  |  |  |  |  |
| 2006        | 65,959                             | \$                   | 49,815               | 2.60% |  |  |  |  |  |  |  |  |  |  |
| 2007        | 66,058                             | \$                   | 52,162               | 3.00% |  |  |  |  |  |  |  |  |  |  |
| 2008        | 66,522                             | \$                   | 52,705               | 4.10% |  |  |  |  |  |  |  |  |  |  |
| 2009        | 67,117                             | \$                   | 51,005               | 7.00% |  |  |  |  |  |  |  |  |  |  |
| 2010        | 67,666                             | \$                   | 47,820               | 7.50% |  |  |  |  |  |  |  |  |  |  |
| 2011        | 63,228                             | \$                   | 55,196               | 7.20% |  |  |  |  |  |  |  |  |  |  |
| 2012        | 63,691                             | \$                   | 49,804               | 6.80% |  |  |  |  |  |  |  |  |  |  |
| 2013        | 64,065                             | \$                   | 50,518               | 4.40% |  |  |  |  |  |  |  |  |  |  |

Source: Moulton Niguel Water District Operations Department. (1) The District serves 100% of the City of Laguna Niguel which represents approximately 38% of the total District population. Source: City of Laguna Niguel Finance Department

|                   | City of Aliso Viejo <sup>2</sup> |    |                |    |           |              |  |  |  |  |  |  |  |
|-------------------|----------------------------------|----|----------------|----|-----------|--------------|--|--|--|--|--|--|--|
| Calendar          |                                  |    | Total Personal | Pe | er Capita | Unemployment |  |  |  |  |  |  |  |
| Year              | Population                       |    | Income         |    | ncome     | Rate         |  |  |  |  |  |  |  |
| 2003              | 44,846                           | \$ | 1,668,540,276  | \$ | 37,206    | 2.50%        |  |  |  |  |  |  |  |
| 2004              | 44,854                           | \$ | 1,710,327,874  | \$ | 38,131    | 2.20%        |  |  |  |  |  |  |  |
| 2005              | 44,924                           | \$ | 1,755,584,996  | \$ | 39,079    | 1.90%        |  |  |  |  |  |  |  |
| 2006              | 45,037                           | \$ | 1,791,256,601  | \$ | 39,773    | 1.80%        |  |  |  |  |  |  |  |
| 2007              | 45,249                           | \$ | 1,857,154,707  | \$ | 41,043    | 2.00%        |  |  |  |  |  |  |  |
| 2008              | 45,683                           | \$ | 2,052,308,775  | \$ | 44,925    | 2.70%        |  |  |  |  |  |  |  |
| 2009              | 45,634                           | \$ | 1,977,868,828  | \$ | 43,342    | 4.80%        |  |  |  |  |  |  |  |
| 2010              | 47,823                           | \$ | 2,059,354,026  | \$ | 43,062    | 4.90%        |  |  |  |  |  |  |  |
| 2011              | 48,988                           | \$ | 2,002,825,000  | \$ | 40,884    | 4.60%        |  |  |  |  |  |  |  |
| 2012 <sup>3</sup> | 49,477                           | \$ | 2,100,001,788  | \$ | 42,444    | 3.00%        |  |  |  |  |  |  |  |

(2) The District serves approximately 98% of the City of Aliso Viejo which represents approximately 29% of the total District population.

(3) Figures for 2013 are not yet available. The City of Aliso Viejo's FY 2013 CAFR was based on population and per capita statistics from FY 2012.

Source: City of Aliso Viejo Finance Department

Note: The District boundaries encompass five cities: Aliso Viejo, Dana Point, Laguna Hills, Laguna Niguel and Mission Viejo. Aliso Viejo, Laguna Hills, Laguna Niguel, and Mission Viejo represent approximately 99% of the total District population.

# **Moulton Niguel Water District Demographic and Economic Statistics** Last Ten Fiscal Years

|                | on Niguel<br>er District            | City of Laguna Hills <sup>3</sup> |        |    |           |    |        |                      |  |  |
|----------------|-------------------------------------|-----------------------------------|--------|----|-----------|----|--------|----------------------|--|--|
| Fiscal<br>Year | Estimated<br>District<br>Population | Calendar Year                     |        |    |           |    |        | Unemployment<br>Rate |  |  |
| 2004           | 165,317                             | 2004                              | 32,994 | \$ | 1,275,828 | \$ | 38,677 | 1.90%                |  |  |
| 2005           | 165,636                             | 2005                              | 33,101 | \$ | 1,321,554 | \$ | 39,938 | 3.10%                |  |  |
| 2006           | 165,918                             | 2006                              | 33,129 | \$ | 1,384,623 | \$ | 41,813 | 2.90%                |  |  |
| 2007           | 166,168                             | 2007                              | 33,143 | \$ | 1,425,961 | \$ | 43,058 | 2.90%                |  |  |
| 2008           | 166,677                             | 2008                              | 33,421 | \$ | 1,441,089 | \$ | 43,346 | 4.00%                |  |  |
| 2009           | 166,964                             | 2009                              | 33,280 | \$ | 1,417,282 | \$ | 42,444 | 7.00%                |  |  |
| 2010           | 167,408                             | 2010                              | 33,593 | \$ | 1,500,666 | \$ | 44,672 | 8.00%                |  |  |
| 2011           | 164,450                             | 2011                              | 30,341 | \$ | 1,445,996 | \$ | 47,227 | 6.60%                |  |  |
| 2012           | 168,402                             | 2012                              | 30,410 | \$ | 1,363,858 | \$ | 44,421 | 4.80%                |  |  |
| 2013           | 168,174                             | 2013 <sup>4</sup>                 | 30,703 |    | . ,       |    |        | 4.60%                |  |  |

Source: Moulton Niguel Water District Billing Department.

> (3) The City of Laguna Hills represents approximately 13% of the total District population. (4) Total personal income and per capita income for 2013 are not yet available. Source: City of Laguna Hills Finance Department

|                    | City of Mission Viejo <sup>5</sup>                   |    |             |    |        |      |  |  |  |  |  |  |
|--------------------|--|----|-------------|----|--------|------|--|--|--|--|--|--|
|                    | Total Personal<br>Income (in Per Capita Unemployment |    |             |    |        |      |  |  |  |  |  |  |
| <b>Fiscal Year</b> | Population   |    | thousands)  |    | Income | Rate |  |  |  |  |  |  |
| 2004               | 97,845   | \$ | 130,200,000 | \$ | 52,871 | 2.1% |  |  |  |  |  |  |
| 2005               | 97,848   | \$ | 139,300,000 | \$ | 54,127 | 2.7% |  |  |  |  |  |  |
| 2006               | 98,165   | \$ | 150,500,000 | \$ | 56,114 | 2.6% |  |  |  |  |  |  |
| 2007               | 98,030   | \$ | 153,300,000 | \$ | 55,172 | 2.8% |  |  |  |  |  |  |
| 2008               | 99,781   | \$ | 155,000,000 | \$ | 53,552 | 3.8% |  |  |  |  |  |  |
| 2009               | 100,122  | \$ | 148,300,000 | \$ | 51,374 | 6.8% |  |  |  |  |  |  |
| 2010               | 93,297   | \$ | 153,300,000 | \$ | 52,124 | 6.9% |  |  |  |  |  |  |
| 2011               | 93,483   | \$ | 163,300,000 | \$ | 53,733 | 6.7% |  |  |  |  |  |  |
| 2012               | 94,196   | \$ | 166,900,000 | \$ | 54,319 | 5.7% |  |  |  |  |  |  |
| 2013               | 94,824   | \$ | 164,900,000 | \$ | 53,029 | 4.7% |  |  |  |  |  |  |

(5) The City of Mission Viejo represents approximately 19% of the total District population. Source: City of Mission Viejo Finance Department

Note: The District boundaries encompass five cities: Aliso Viejo, Dana Point, Laguna Hills, Laguna Niguel and Mission Viejo. Aliso Viejo, Laguna Hills, Laguna Niguel and Mission Viejo represent 99% of District population.

# Moulton Niguel Water District Principal Employers <sup>1</sup> Current Year and Seven Years Ago

# FY 2013<sup>2</sup>

|      |   |                       | Number of | Percent of<br>Each City's |
|------|---|-----------------------|-----------|---------------------------|
| Rank | Employer                                  | Operating City        | Employees | Employment                |
| 1    | Mission Hospital Regional Medical Center  | City of Mission Viejo | 2,500     | 4.44%                     |
| 2    | Saddleback College                        | City of Mission Viejo | 1,877     | 3.33%                     |
| 3    | Saddleback Valley Unified School District | City of Mission Viejo | 1,245     | 2.21%                     |
| 4    | Saddleback Memorial Hospital              | City of Laguna Hills  | 1,020     | 5.86%                     |
| 5    | UPS                                       | City of Aliso Viejo 3 | 1,000     | 5.67%                     |
| 6    | Pacific Life Insurance                    | City of Aliso Viejo 3 | 811       | 4.59%                     |
| 7    | Fluor Corporation                         | City of Aliso Viejo 3 | 630       | 3.57%                     |
| 8    | Hines Growers LLC                         | City of Laguna Hills  | 600       | 3.44%                     |
| 9    | Quest Software Inc.                       | City of Aliso Viejo 3 | 600       | 3.40%                     |
| 10   | Capistrano Unified School District        | City of Mission Viejo | 537       | 0.95%                     |

# <u>FY 2006</u><sup>2</sup>

| <u>Rank</u><br>1<br>2<br>3<br>4 | <u>Employer</u><br>Saddleback College<br>Mission Hospital Regional Medical Center<br>Costco Wholesale Corporation<br>Unisys Corporation | <u>Operating City</u><br>City of Mission Viejo<br>City of Mission Viejo<br>City of Laguna Niguel<br>City of Mission Viejo | Number of<br><u>Employees</u><br>2,130<br>1,349<br>1,136<br>1,000 | Percent of<br>Each City's<br><u>Employment</u><br>3.94%<br>2.50%<br>7.17%<br>1.85% |
|---------------------------------|---|---|---|--|
| 5<br>6                          | Saddleback Valley Unified School District<br>Quest Software Inc.  | City of Mission Viejo<br>City of Aliso Viejo  | 640<br>600  | 1.19%<br>4.05%   |
| 7                               | Fluor Daniel Construction Co.   | City of Aliso Viejo   | 500   | 3.38%  |
| 8                               | Wal-Mart Stores, Inc.   | City of Laguna Niguel   | 500   | 3.15%  |
| 9                               | Macy's Department Stores  | City of Mission Viejo   | 475   | 0.88%  |
| 10                              | Capistrano Unified School District  | City of Laguna Niguel   | 400   | 2.52%  |

(1) Principal Employers represents blended data from the four cities the District serves: Aliso Viejo, Laguna Hills, Laguna Niguel and Mission Viejo.

(2) The District used data from the FYE 2006 - 2013 CAFRs for the cities of Aliso Viejo, Laguna Niguel, Mission Viejo, and Laguna Hills. Data prior to 2006 was not available in comparable formats for all cities, and it is ranked according to the number of employees.

### Moulton Niguel Water District Full Time Employees by Function Last Ten Fiscal Years

| <b>Function</b>               | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Office of the General Manager | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 2           | 3           |
| Human Resources               | -           | -           | -           | -           | -           | 1           | 1           | 1           | 2           | 2           |
| Administration                | 2           | 2           | 2           | 2           | 2           | -           | -           | -           | -           | -           |
| Customer Service              | -           | -           | -           | -           | -           | 2           | 2           | 2           | 2           | 3           |
| Utility Billing               | 5           | 5           | 5           | 5           | 5           | 6           | 6           | 7           | 7           | 7           |
| Customer Service - Field      | 19          | 19          | 19          | 19          | 19          | 17          | 19          | 17          | 18          | 19          |
| Customer Service - Office     | 8           | 8           | 6           | 6           | 6           | 5           | 6           | 6           | 7           | 5           |
| Engineering - Field           | 10          | 10          | 10          | 10          | 10          | 10          | 11          | 9           | 8           | 9           |
| Engineering - Office          | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 7           | 9           | 14          |
| Purchasing                    | 1           | 1           | 1           | 1           | 1           | 1           | 2           | 2           | 2           | 2           |
| Information Technology        | 2           | 2           | 3           | 3           | 3           | 3           | 3           | 3           | 3           | 3           |
| Financial Services            | 2           | 2           | 2           | 2           | 2           | 2           | 2           | 3           | 2           | 2           |
| Accounting                    | 6           | 6           | 5           | 5           | 5           | 5           | 5           | 5           | 7           | 7           |
| Operations Administration     | 6           | 6           | 6           | 6           | 6           | 6           | 6           | 6           | 6           | 6           |
| Operations - Plant            | 18          | 18          | 18          | 18          | 18          | 18          | 14          | 9           | 10          | 11          |
| Operations - Field            | 17          | 17          | 17          | 17          | 17          | 17          | 17          | 24          | 22          | 20          |
| Total                         | 102         | 102         | 100         | 100         | 100         | 99          | 100         | 102         | 107         | 113         |

Source: Moulton Niguel Water District Human Resources Department.

#### Moulton Niguel Water District Operating Indicators Last Ten Fiscal Years

|        | 0           | NET INCREASE |             | -           | AVERAGE DAILY | DAILY    |         |          |
|--------|-------------|--------------|-------------|-------------|---------------|----------|---------|----------|
| FISCAL | SERVICE     | PIPELINE     | PEAK        | CONSUMPTION | CONSUMPITON   | SEWAGE   | POTABLE |          |
| YEAR   | CONNECTIONS | (MILES)      | CONSUMPTION | (M.G.D.)    | ( M.G.D.)     | (M.G.D.) | IMPORT  | TAKEOUTS |
| 2004   | 53,101      | < 1,400      | August      | 39.83       | 31.27         | 13.4     | 31.27   | 14       |
| 2005   | 53,255      | < 1,400      | August      | 40.33       | 28.84         | 13.4     | 28.84   | 14       |
| 2006   | 53,343      | < 1,400      | August      | 39.42       | 29.71         | 13.6     | 29.71   | 14       |
| 2007   | 53,520      | < 1,400      | July        | 41.56       | 32.20         | 13.6     | 32.20   | 14       |
| 2008   | 53,804      | < 1,400      | July        | 41.21       | 30.69         | 14.6     | 30.69   | 14       |
| 2009   | 53,938      | < 1,400      | August      | 39.30       | 29.24         | 14.6     | 29.24   | 14       |
| 2010   | 54,174      | <1,400       | August      | 34.20       | 26.15         | 14.6     | 26.15   | 14       |
| 2011   | 54,374      | <1,400       | August      | 31.30       | 24.16         | 12.5     | 24.16   | 13       |
| 2012   | 54,597      | <1,400       | August      | 34.31       | 24.43         | 13.4     | 20.54   | 13       |
| 2013   | 54,791      | <1,400       | September   | 43.50       | 29.31         | 13.6     | 25.19   | 13       |

| FISCAL | PUMP STATIONS <sup>1</sup> |                    |    | RESERVOIRS <sup>1</sup> |         | NO.<br>OF FIRE | TREATMENT           | MILES OF | MILES OF | MILES OF |
|--------|----------------------------|--------------------|----|-------------------------|---------|----------------|---------------------|----------|----------|----------|
| YEAR   | RECYCLED                   | YCLED POTABLE LIFT |    | RECYCLED                | POTABLE | HYDRANTS       | PLANTS <sup>1</sup> | WATER    | SEWER    | RECYCLED |
| 2004   | 12                         | 28                 | 19 | 12                      | 29      | 7,000          | 4                   | 700      | 530      | 140      |
| 2005   | 12                         | 28                 | 19 | 12                      | 28      | 7,000          | 4                   | 700      | 530      | 140      |
| 2006   | 12                         | 30                 | 19 | 12                      | 28      | 7,150          | 4                   | 700      | 530      | 140      |
| 2007   | 12                         | 30                 | 19 | 12                      | 28      | 7,150          | 4                   | 700      | 530      | 140      |
| 2008   | 12                         | 30                 | 19 | 12                      | 28      | 7,170          | 4                   | 700      | 530      | 140      |
| 2009   | 12                         | 30                 | 19 | 12                      | 28      | 7,200          | 4                   | 700      | 530      | 140      |
| 2010   | 12                         | 30                 | 19 | 12                      | 28      | 7,250          | 4                   | 700      | 530      | 144      |
| 2011   | 12                         | 30                 | 19 | 13                      | 28      | 7,256          | 4                   | 700      | 537      | 148      |
| 2012   | 12                         | 30                 | 19 | 13                      | 28      | 7,258          | 4                   | 700      | 537      | 148      |
| 2013   | 12                         | 30                 | 19 | 13                      | 28      | 7,211          | 4                   | 700      | 537      | 148      |

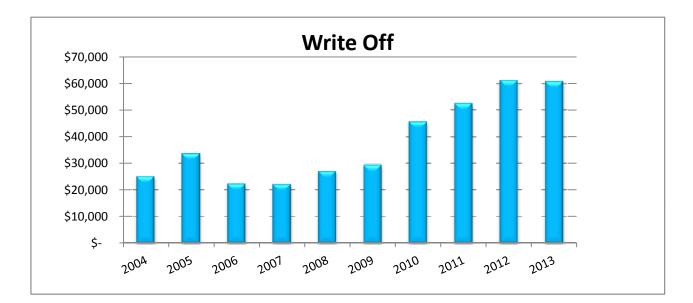
Note: MGD = Millions of Gallons per Day.

(1) The District wholly owns or has capacity rights in its pump stations, reservoirs, and treatment plants.

Source: Moulton Niguel Water District Operations and Billing Department.

# Moulton Niguel Water District Historical Billings, Collections, and Delinquencies Last Ten Fiscal Years

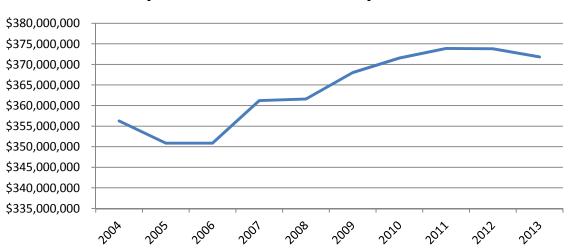
| Fiscal |           | Balance            |                 | Balance       |              |                  |                     |  |  |  |
|--------|-----------|--------------------|-----------------|---------------|--------------|------------------|---------------------|--|--|--|
| Year   | <u>Be</u> | <u>eginning FY</u> | <u>Billings</u> | Payments      | Ending FY    | <u>Write Off</u> | <u>% of Billing</u> |  |  |  |
| 2004   | \$        | 2,686,121          | \$ 28,999,532   | \$ 28,812,106 | \$ 2,873,547 | \$ 25,112        | 0.09%               |  |  |  |
| 2005   | \$        | 2,873,547          | \$ 27,669,078   | \$ 27,691,955 | \$ 2,850,670 | \$ 33,721        | 0.12%               |  |  |  |
| 2006   | \$        | 2,850,670          | \$ 31,842,768   | \$ 31,285,539 | \$ 3,407,899 | \$ 22,364        | 0.07%               |  |  |  |
| 2007   | \$        | 3,407,899          | \$ 37,288,053   | \$ 36,585,907 | \$ 4,110,045 | \$ 22,209        | 0.06%               |  |  |  |
| 2008   | \$        | 4,110,045          | \$ 36,200,266   | \$ 36,697,046 | \$ 3,613,265 | \$ 27,189        | 0.08%               |  |  |  |
| 2009   | \$        | 3,613,265          | \$ 35,213,638   | \$ 35,775,830 | \$ 3,051,073 | \$ 29,480        | 0.08%               |  |  |  |
| 2010   | \$        | 3,051,073          | \$ 37,584,780   | \$ 37,232,581 | \$ 3,403,272 | \$ 45,825        | 0.12%               |  |  |  |
| 2011   | \$        | 3,403,272          | \$ 41,104,192   | \$ 39,862,841 | \$ 4,644,623 | \$ 52,657        | 0.13%               |  |  |  |
| 2012   | \$        | 4,644,623          | \$ 49,766,022   | \$ 49,423,883 | \$ 4,986,762 | \$ 61,286        | 0.12%               |  |  |  |
| 2013   | \$        | 4,986,762          | \$ 51,704,350   | \$ 50,776,003 | \$ 5,915,109 | \$ 60,822        | 0.12%               |  |  |  |



Source: Moulton Niguel Water District Finance Department.

# Moulton Niguel Water District Capital Assets Statistics Last Ten Fiscal Years

| Fiend  | Conceitu        |             |    |               |                  | Automobiles      |              | Construction<br>in | Capital Assets,<br>Net of |
|--------|-----------------|-------------|----|---------------|------------------|------------------|--------------|--------------------|---------------------------|
| Fiscal | <u>Capacity</u> |             |    | &             |                  |                  | 111          | inel OI            |                           |
| Year   | Water Systems   |             |    | <u>Rights</u> | <u>Buildings</u> | <u>Equipment</u> | Land         | Progress           | <b>Depreciation</b>       |
| 2004   | \$              | 341,057,377 | \$ | -             | \$ 3,754,147     | \$ 3,653,139     | \$ 1,091,910 | \$ 6,724,621       | \$ 356,281,194            |
| 2005   | \$              | 335,874,248 | \$ | -             | \$ 3,898,176     | \$ 4,091,970     | \$ 1,091,910 | \$ 5,890,330       | \$ 350,846,634            |
| 2006   | \$              | 331,989,023 | \$ | -             | \$ 3,744,139     | \$ 3,981,016     | \$ 1,091,910 | \$ 10,071,400      | \$ 350,877,488            |
| 2007   | \$              | 343,948,637 | \$ | -             | \$ 3,617,740     | \$ 3,878,408     | \$ 1,091,910 | \$ 8,669,543       | \$ 361,206,238            |
| 2008   | \$              | 341,989,768 | \$ | -             | \$ 3,455,277     | \$ 3,622,842     | \$ 1,091,910 | \$ 11,422,556      | \$ 361,582,353            |
| 2009   | \$              | 343,943,064 | \$ | -             | \$ 3,365,172     | \$ 4,145,584     | \$ 1,091,910 | \$ 15,463,838      | \$ 368,009,568            |
| 2010   | \$              | 341,293,660 | \$ | 8,551,999     | \$ 3,538,659     | \$ 3,484,082     | \$ 1,091,910 | \$ 13,583,539      | \$ 371,543,849            |
| 2011   | \$              | 335,560,748 | \$ | 7,995,119     | \$ 3,401,805     | \$ 3,448,555     | \$ 1,091,910 | \$ 22,383,367      | \$ 373,881,504            |
| 2012   | \$              | 329,278,513 | \$ | 27,691,901    | \$ 3,217,693     | \$ 2,949,815     | \$ 1,091,910 | \$ 9,572,378       | \$ 373,802,210            |
| 2013   | \$              | 330,699,738 | \$ | 27,149,621    | \$ 3,119,398     | \$ 2,722,514     | \$ 1,091,910 | \$ 7,057,346       | \$ 371,840,527            |



# **Capital Assets, Net of Depreciation**

Source: Moulton Niguel Water District Accounting Department